# FAIRFAX AFRICA HOLDINGS CORPORATION



For the six months ended June 30, 2020

## **Consolidated Balance Sheets**

as at June 30, 2020 and December 31, 2019 (unaudited - US\$ thousands)

	Notes	June 30, 2020	December 31, 2019
Assets			
Cash and cash equivalents	6, 14	68,526	44,334
Restricted cash	12	18,629	7,500
Short term investments	6	_	104,008
Loans	5, 6	79,445	41,984
Bonds	5, 6	82,745	78,820
Common stocks	5, 6	136,221	232,212
Derivatives	5, 6	710	1,541
Total cash and investments		386,276	510,399
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Interest receivable		8,249	5,835
Deferred income taxes		55	1,665
Income tax refundable		_	380
Other assets	_	2,054	2,388
Total assets	=	396,634	520,667
Liabilities			
Accounts payable and accrued liabilities		1,012	297
Payable to related parties	12	1,254	1,555
Income taxes payable		3,405	_
Total liabilities	-	5,671	1,852
Equity			
Common shareholders' equity	8	390,963	518,815
	=	396,634	520,667

## Consolidated Statements of Earnings (Loss) and Comprehensive Income (Loss)

for the three and six months ended June 30, 2020 and 2019 (unaudited - US\$ thousands except per share amounts)

		Second	Second quarter		months
	Notes	2020	2019	2020	2019
Income					
Interest	6	5,606	5,836	11,003	11,306
Net realized gains (losses) on investments	6	_	1	_	(4,838)
Net change in unrealized losses on investments	6	(10,891)	(22,375)	(79,455)	(40,639)
Net foreign exchange gains (losses)	6	5,788	5,771	(46,728)	5,287
		503	(10,767)	(115,180)	(28,884)
Expenses					_
Investment and advisory fees	12	1,154	1,687	2,253	3,482
General and administration expenses	13	1,456	542	2,478	1,769
Interest expense	7	199	203	398	820
		2,809	2,432	5,129	6,071
					_
Loss before income taxes		(2,306)	(13,199)	(120,309)	(34,955)
Provision for income taxes	10	1,880	3,030	5,681	2,754
Net loss and comprehensive loss		(4,186)	(16,229)	(125,990)	(37,709)
Net loss per share (basic and diluted)	9	\$ (0.07)	\$ (0.27)	\$ (2.13)	\$ (0.61)
Shares outstanding (weighted average)	9	59,032,975	61,041,998	59,212,771	61,503,158

**Consolidated Statements of Changes in Equity** for the six months ended June 30, 2020 and 2019 (unaudited - US\$ thousands)

	Subordinate voting shares	Multiple voting shares	Share-based payments, net	Retained earnings (deficit)	Common shareholders' equity
Balance as of January 1, 2020	310,078	300,000	(427)	(90,836)	518,815
Net loss for the period	_	_	_	(125,990)	(125,990)
Purchases for cancellation (note 8)	(4,810)	_	_	2,960	(1,850)
Purchases and amortization			(12)		(12)
Balance as of June 30, 2020	305,268	300,000	(439)	(213,866)	390,963
Balance as of January 1, 2019	340,518	300,000	(364)	(37,027)	603,127
Net loss for the period	_	_	_	(37,709)	(37,709)
Purchases for cancellation (note 8)	(23,781)	_	_	4,152	(19,629)
Purchases and amortization	_	_	(119)	_	(119)
Tax benefit on share issuance costs (note 10)	2,074			_	2,074
Balance as of June 30, 2019	318,811	300,000	(483)	(70,584)	547,744

## **Consolidated Statements of Cash Flows**

for the three and six months ended June 30, 2020 and 2019 (unaudited - US\$ thousands)

	_	Second quarter		First six months	
	Notes	2020	2019	2020	2019
Operating activities					
Net loss		(4,186)	(16,229)	(125,990)	(37,709)
Items not affecting cash and cash equivalents:					
Net bond discount accretion		(369)	(840)	(665)	(1,486)
Capitalized interest on loans and bonds	5	(2,473)	(1,871)	(5,537)	(4,029)
Deferred income taxes	10	1,228	523	1,259	550
Amortization of share-based payment awards		32	29	60	51
Net realized (gains) losses on investments	6	_	(1)	_	4,838
Net change in unrealized losses on investments	6	10,891	22,375	79,455	40,639
Net foreign exchange (gains) losses	6	(5,788)	(5,771)	46,728	(5,287)
Net sales (purchases) of short term investments		38,958	(9,859)	104,095	(59,325)
Purchases of investments	14	(56,516)	(8,015)	(60,103)	(74,072)
Increase in restricted cash in support of investments	12	(6,237)	_	(11,129)	_
Changes in operating assets and liabilities:					
Interest receivable		(2,053)	(164)	(2,414)	(1,402)
Income taxes payable		193	347	3,785	(131)
Payable to related parties		83	50	(301)	233
Other		967	1,808	1,507	1,992
Cash provided by (used in) operating activities	_	(25,270)	(17,618)	30,750	(135,138)
Financing activities					
Borrowings:	7				
Repayment		_	_	_	(30,000)
Subordinate voting shares:	8				
Purchases for cancellation		_	(4,667)	(1,850)	(19,629)
Cash used in financing activities	_		(4,667)	(1,850)	(49,629)
Increase (decrease) in cash and cash equivalents		(25,270)	(22,285)	28,900	(184,767)
Cash and cash equivalents - beginning of period		93,587	70,278	44,334	230,858
Foreign currency translation		209	60	(4,708)	1,962
Cash and cash equivalents - end of period	14	68,526	48,053	68,526	48,053

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#### **Notes to Interim Consolidated Financial Statements**

for the three and six months ended June 30, 2020 and 2019 (unaudited - US\$ thousands except share and per share amounts and as otherwise indicated)

## 1. Business Operations

Fairfax Africa Holdings Corporation ("the company" or "Fairfax Africa") is an investment holding company whose objective is to achieve long term capital appreciation, while preserving capital, by investing in public and private equity securities and debt instruments in Africa and African businesses or other businesses with customers, suppliers or business primarily conducted in, or dependent on, Africa ("African Investments"). The company makes all or substantially all of its investments either directly or through one of its wholly-owned subsidiaries, which include a South Africa-based subsidiary Fairfax Africa Investments Proprietary Limited ("SA Sub" or "FSA") and a Mauritius-based subsidiary Fairfax Africa Holdings Investments Limited ("Mauritius Sub" or "FMA").

Fairfax Financial Holdings Limited ("Fairfax") is Fairfax Africa's ultimate parent and acts as its administrator. Fairfax is a holding company which, through its subsidiaries, is engaged in property and casualty insurance and reinsurance and the associated investment management. Hamblin Watsa Investment Counsel Ltd. (the "Portfolio Advisor"), a wholly-owned subsidiary of Fairfax and registered portfolio manager in the province of Ontario, is the portfolio advisor of the company and its consolidated subsidiaries, responsible to source and advise with respect to all investments. Refer to note 12 for details on Fairfax's voting rights and equity interest in the company. Upon closing of the transaction with Helios Holdings Limited, the company will enter into an administration and investment advisory services agreement with a member of the Helios Holdings Group, which will replace the existing Investment Advisory Agreement with HWIC (see note 15).

The company is federally incorporated and is domiciled in Ontario, Canada. The principal office of the company, Fairfax and the Portfolio Advisor is located at 95 Wellington Street West, Suite 800, Toronto, Ontario M5J 2N7.

## 2. Basis of Presentation

The company's interim consolidated financial statements for the three and six months ended June 30, 2020 have been prepared in accordance with International Financial Reporting Standards ("IFRS") as issued by the International Accounting Standards Board ("IASB") applicable to the preparation of interim financial statements, including International Accounting Standard 34 *Interim Financial Reporting*. Accordingly, certain information and disclosures normally included in annual consolidated financial statements prepared in accordance with IFRS as issued by the IASB have been omitted or condensed. These interim consolidated financial statements should be read in conjunction with the company's annual consolidated financial statements for the year ended December 31, 2019, which have been prepared in accordance with IFRS as issued by the IASB.

These interim consolidated financial statements were approved for issue by the company's Board of Directors on July 30, 2020.

## 3. Summary of Significant Accounting Policies

The principal accounting policies applied to the preparation of these interim consolidated financial statements are as set out in the company's annual consolidated financial statements for the year ended December 31, 2019, prepared in accordance with IFRS as issued by the IASB. Those policies and methods of computation have been consistently applied to all periods presented except as described below.

**Financial guarantees** - Financial guarantee contracts are commitments to reimburse the holder for potential losses the holder incurs because a specified debtor fails to meet debt obligations, and are measured at fair value.

## New accounting pronouncements adopted in 2020

#### Conceptual Framework for Financial Reporting ("Conceptual Framework")

The revised Conceptual Framework includes revised definitions of an asset and a liability as well as new guidance on measurement, derecognition, presentation and disclosure. It does not constitute an accounting pronouncement and did not result in any immediate change to IFRS, and will be used by the IASB and IFRS Interpretations Committee in setting future standards. Adoption of the revised Conceptual Framework on January 1, 2020 did not have an impact on the company's consolidated financial statements. The revised Conceptual Framework will apply when the company has to develop an accounting policy for an issue not addressed by IFRS.

## Definition of Material (Amendments to IAS 1 and IAS 8)

The amendments to IAS 1 Presentation of Financial Statements and IAS 8 Accounting Policies, Changes in Accounting Estimates and Errors clarify the definition of "material". Prospective adoption of these amendments on January 1, 2020 did not have a significant impact on the company's consolidated financial statements.

## New accounting pronouncements issued but not yet effective

During the second quarter of 2020 the IASB issued the following amendments effective January 1, 2022: Onerous Contracts - Cost of Fulfilling a Contract (Amendments to IAS 37) and Annual Improvements to IFRS Standards 2018–2020. The IASB also deferred the effective date of Classification of Liabilities as Current or Non-current (Amendments to IAS 1) to January 1, 2023. Adoption of these amendments is not expected to have a significant impact on the company's consolidated financial statements.

## 4. Critical Accounting Estimates and Judgments

In the preparation of the company's interim consolidated financial statements, management has made a number of critical estimates and judgments in the preparation of notes 5, 6 and 10 in a manner consistent with those as described in the company's annual consolidated financial statements for the year ended December 31, 2019, except as it relates to the valuation of Private African Investments due to the impacts of COVID-19. The broad effects of the COVID-19 pandemic on the company are described in note 11 and the effects on the company's development of critical estimates during the first six months of 2020 are described below.

#### Valuation of Private African Investments

While the company's valuation techniques for Private African Investments remained unchanged (with the exception of the company's investment in GroCapital Holdings) during the second quarter of 2020 the development of market unobservable inputs included added uncertainty related to the economic disruption caused by the ongoing COVID-19 pandemic. Estimates of the amount and timing of future cash flows, discount rates, growth rates and other inputs incorporated into fair value measurements of Private African Investments are inherently more difficult to determine due to the unpredictable duration and impacts of the COVID-19 pandemic, including further actions that may be taken by governments to contain it and the timing of the re-opening of the economy in various parts of the world. The company has assumed that the economic impacts of COVID-19 will remain for the duration of government mandated restrictions by jurisdiction as currently known, with gradual lifting of those restrictions. The uncertainty in those assumptions has been incorporated into the company's valuations of Private African Investments primarily through wider credit spreads and higher risk premiums, as applicable. Additional volatility in the fair values of Private African Investments may arise in future periods if actual results differ materially from the company's estimates. Refer to notes 5 and 6 for details on the valuation of company's Private African Investments at June 30, 2020.

## 5. African Investments

Throughout the company's interim consolidated financial statements for the three and six months ended June 30, 2020, the term "African Investments" refers to deployed capital invested in Public and Private African Investments as disclosed within this note.

## Summary of Changes in Fair Value of the Company's African Investments

A summary of changes in the fair value of the company's Public and Private African Investments for the second quarters of 2020 and 2019 were as follows:

	Second quarter							
			20	20				
	Balance as of April 1	Purchases	Accretion of discount/ (amortization of premium) <sup>(1)</sup>	Net change in unrealized gains (losses) on investments <sup>(2)</sup>	Net foreign exchange gains on investments	Balance as of June 30		
Public African Investments:								
Common stocks:								
Atlas Mara	41,736	_	_	(7,340)	_	34,396		
CIG	8,301	252	_	(3,206)	1,103	6,450		
Other		10,053		899	610	11,562		
Total Public African Investments	50,037	10,305	_	(9,647)	1,713	52,408		
Private African Investments:								
Loans:								
CIG Loan	12,865	_	39	2,213	450	15,567		
PGR2 Loan <sup>(3)</sup>	15,740	1,358	_	948	506	18,552		
Atlas Mara Facility <sup>(4)</sup>	_	39,158	68	386	_	39,612		
Philafrica Facility <sup>(5)</sup>		5,660	11	25	18	5,714		
	28,605	46,176	118	3,572	974	79,445		
Bonds:								
Atlas Mara 11.0% Convertible Bonds <sup>(6)</sup>	18,977	507	(24)	91	_	19,551		
Atlas Mara 7.5% Bonds	19,064	_	181	175	_	19,420		
Nova Pioneer Bonds	39,455	_	81	4,238	_	43,774		
	77,496	507	238	4,504	_	82,745		
Common stocks:								
Indirect equity interest in AGH <sup>(7)</sup>	67,442	_	_	(6,018)	1,719	63,143		
Philafrica	11,383	_	_	3,265	508	15,156		
GroCapital Holdings	10,031	1,841		(6,754)	396	5,514		
	88,856	1,841	_	(9,507)	2,623	83,813		
Derivatives:								
Atlas Mara Warrants	2	_	_	1	_	3		
Nova Pioneer Warrants	473			234		707		
	475	_	_	235	_	710		
Total Private African Investments	195,432	48,524	356	(1,196)	3,597	246,713		
Total African Investments	245,469	58,829	356	(10,843)	5,310	299,121		

<sup>(1)</sup> Recorded in interest within the consolidated statement of earnings (loss) and comprehensive income (loss).

<sup>(2)</sup> For all Private African Investments classified as Level 3 in the fair value hierarchy, net change in unrealized gains (losses) on investments related to unrealized gains (losses) on investments held at the end of the reporting period.

<sup>(3)</sup> Purchases in the second quarter of 2020 of \$1,358 related to capitalized interest.

<sup>(4)</sup> Purchases in the second guarter of 2020 included \$570 related to capitalized interest.

<sup>(5)</sup> Purchases in the second quarter of 2020 included \$38 related to capitalized interest.

<sup>(6)</sup> Purchases in the second quarter of 2020 of \$507 related to capitalized interest.

<sup>(7)</sup> Invested through the company's ownership in Joseph Holdings.

			Second	quarter		
			20	19		
	Balance as of April 1	Purchases	Accretion of discount/ (amortization of premium) <sup>(1)</sup>	Net change in unrealized gains (losses) on investments <sup>(2)</sup>	Net foreign exchange gains on investments	Balance as of June 30
Public African Investments:						
Common stocks:						
Atlas Mara	110,457	_	_	(8,275)	_	102,182
CIG	29,675	_	_	(16,268)	1,078	14,485
Total Public African Investments	140,132	_	_	(24,543)	1,078	116,667
Private African Investments:						
Loans:						
AGH Facility	12,327	_	132	_	276	12,735
CIG Loan	20,022	_	31	245	459	20,757
PGR2 Loan <sup>(3)</sup>	18,157	1,416	_	539	466	20,578
	50,506	1,416	163	784	1,201	54,070
Bonds:						
Atlas Mara 11.0% Convertible Bonds <sup>(4)</sup>	16,823	455	(45)	201	_	17,434
Atlas Mara 7.5% Bonds	17,407	_	257	206	_	17,870
Nova Pioneer Bonds	32,785	5,388	54	897	_	39,124
	67,015	5,843	266	1,304	_	74,428
Common stocks:						_
Indirect equity interest in AGH <sup>(5)</sup>	112,368	_	_	324	2,555	115,247
Philafrica	23,736	_	_	68	511	24,315
GroCapital Holdings	11,897	2,288	_	_	305	14,490
	148,001	2,288	_	392	3,371	154,052
Derivatives:						
Atlas Mara Warrants	633	_	_	(228)	_	405
Nova Pioneer Warrants	1,673	339		(177)		1,835
	2,306	339	_	(405)	_	2,240
Total Private African Investments	267,828	9,886	429	2,075	4,572	284,790

<sup>(1)</sup> Recorded in interest within the consolidated statement of earnings (loss) and comprehensive income (loss).

9,886

429

(22,468)

5,650

401,457

407,960

**Total African Investments** 

<sup>(2)</sup> For all Private African Investments classified as Level 3 in the fair value hierarchy, net change in unrealized gains (losses) on investments related to unrealized gains (losses) on investments held at the end of the reporting period.

<sup>(3)</sup> Purchases in the second quarter of 2019 of \$1,416 related to capitalized interest.

<sup>(4)</sup> Purchases in the second quarter of 2019 of \$455 related to capitalized interest.

<sup>(5)</sup> Invested through the company's ownership in Joseph Holdings.

A summary of changes in the fair value of the company's Public and Private African Investments for the first six months of 2020 and 2019 were as follows:

			First six	months		
			20	20		
	Balance as of January 1	Purchases	Accretion of discount/ (amortization of premium) <sup>(1)</sup>	Net change in unrealized gains (losses) on investments <sup>(2)</sup>	Net foreign exchange gains (losses) on investments	Balance as of June 30
Public African Investments:	•					_
Common stocks:						
Atlas Mara	78,075	_	_	(43,679)	_	34,396
CIG	19,562	866	_	(4,400)	(9,578)	6,450
Other		10,053	_	899	610	11,562
Total Public African Investments	97,637	10,919	_	(47,180)	(8,968)	52,408
Private African Investments:						
Loans:						
CIG Loan	20,744	_	71	(1,120)	(4,128)	15,567
PGR2 Loan <sup>(3)</sup>	21,240	1,358	_	369	(4,415)	18,552
Atlas Mara Facility <sup>(4)</sup>	_	39,158	68	386	_	39,612
Philafrica Facility <sup>(5)</sup>		5,660	11	25	18	5,714
	41,984	46,176	150	(340)	(8,525)	79,445
Bonds:						
Atlas Mara 11.0% Convertible Bonds <sup>(6)</sup>	18,296	1,000	(47)	302	_	19,551
Atlas Mara 7.5% Bonds	18,431	_	362	627	_	19,420
Nova Pioneer Bonds <sup>(7)</sup>	42,093	2,571	66	(956)	_	43,774
	78,820	3,571	381	(27)	_	82,745
Common stocks:						
Indirect equity interest in AGH <sup>(8)</sup>	104,976	_	_	(24,812)	(17,021)	63,143
Philafrica	19,271	_	_	422	(4,537)	15,156
GroCapital Holdings	10,328	4,974	_	(6,639)	(3,149)	5,514
	134,575	4,974	_	(31,029)	(24,707)	83,813
Derivatives:						
Atlas Mara Warrants	83	_	_	(80)	_	3
Nova Pioneer Warrants	1,458	_	_	(751)	_	707
	1,541	_	_	(831)	_	710
Total Private African Investments	256,920	54,721	531	(32,227)	(33,232)	246,713
Total African Investments	354,557	65,640	531	(79,407)	(42,200)	299,121

<sup>(1)</sup> Recorded in interest within the consolidated statement of earnings (loss) and comprehensive income (loss).

<sup>(2)</sup> For all Private African Investments classified as Level 3 in the fair value hierarchy, net change in unrealized gains (losses) on investments related to unrealized gains (losses) on investments held at the end of the reporting period.

<sup>(3)</sup> Purchases in the first six months of 2020 of \$1,358 related to capitalized interest.

<sup>(4)</sup> Purchases in the first six months of 2020 included \$570 related to capitalized interest.

<sup>(5)</sup> Purchases in the first six months of 2020 included \$38 related to capitalized interest.

<sup>(6)</sup> Purchases in the first six months of 2020 of \$1,000 related to capitalized interest.

<sup>(7)</sup> Purchases in the first six months of 2020 of \$2,571 related to capitalized interest.

<sup>(8)</sup> Invested through the company's ownership in Joseph Holdings.

First six months

	2019							
	Balance as of January 1	Purchases	Repayments/ conversions	Accretion of discount/ (amortization of premium) <sup>(1)</sup>	Net realized loss on investment	Net change in unrealized gains (losses) on investments <sup>(2)</sup>	Net foreign exchange gains (losses) on investments	Balance as of June 30
Public African Investments:								_
Common stocks:								
Atlas Mara	119,092	_	_	_	_	(16,910)	_	102,182
CIG <sup>(3)</sup>	3,886	44,905	_	_	_	(34,035)	(271)	14,485
Other <sup>(4)</sup>	28	_			_	(24)	(4)	_
Total Public African Investments	123,006	44,905	_	_	_	(50,969)	(275)	116,667
Private African Investments:								
Loans:								
AGH Facility	_	12,813	_	231	_	_	(309)	12,735
CIG Loan	21,068	_	_	54	_	(770)	405	20,757
PGR2 Loan <sup>(5)</sup>	17,527	1,416	_		_	1,217	418	20,578
	38,595	14,229	_	285		447	514	54,070
Bonds:								
Atlas Mara 11.0% Convertible Bonds <sup>(6)</sup>	16,334	898	_	(89)	_	291	_	17,434
Atlas Mara 7.5% Bonds	17,499	_	_	424	_	(53)	_	17,870
Nova Pioneer Bonds <sup>(7)</sup>	26,023	10,436	_	39	_	2,626	_	39,124
	59,856	11,334	_	374	_	2,864	_	74,428
Common stocks:								
Indirect equity interest in AGH <sup>(8)</sup>	111,888	_	_	_	_	1,088	2,271	115,247
Philafrica	23,463	_	_	_	_	397	455	24,315
GroCapital Holdings	11,927	2,288	_	_	_	_	275	14,490
	147,278	2,288	_	_	_	1,485	3,001	154,052
Derivatives:								_
Atlas Mara Warrants	1,016	_	_	_	_	(611)	_	405
Nova Pioneer Warrants	1,001	506	_	_	_	328	_	1,835
	2,017	506	_	_	_	(283)	_	2,240
Derivative Obligation:								
CIG forward derivative liability <sup>(3)</sup>	(5,724)	<u> </u>	4,839	<u> </u>	(4,839)	5,724	<u> </u>	
Total Private African Investments	242,022	28,357	4,839	659	(4,839)	10,237	3,515	284,790
Total African Investments	365,028	73,262	4,839	659	(4,839)	(40,732)	3,240	401,457

<sup>(1)</sup> Recorded in interest within the consolidated statement of earnings (loss) and comprehensive income (loss).

<sup>(2)</sup> For all Private African Investments classified as Level 3 in the fair value hierarchy, net change in unrealized gains (losses) on investments related to unrealized gains (losses) on investments held at the end of the reporting period, except for \$5,724 reversal of the prior period unrealized loss upon settlement of the CIG forward derivative liability.

<sup>(3)</sup> Related to the company's obligation to subscribe for 178,995,353 common shares of CIG as part of the CIG Rights Offer, which was settled on January 4, 2019.

<sup>(4)</sup> Comprised of common shares of a public company listed on the Johannesburg Stock Exchange. During the first quarter of 2019 the common shares of the public company were de-listed.

<sup>(5)</sup> Purchases in the first six months of 2019 of \$1,416 related to capitalized interest.

<sup>(6)</sup> Purchases in the first six months of 2019 of \$898 related to capitalized interest.

<sup>(7)</sup> Purchases in the first six months of 2019 included \$1,715 related to capitalized interest.

<sup>(8)</sup> Invested through the company's ownership in Joseph Holdings.

## **Public African Investments**

The fair values of Fairfax Africa's Public African Investments are determined using the bid prices of those investments (without adjustments or discounts) at the balance sheet date.

## Investment in Atlas Mara Limited (Common Shares)

Atlas Mara Limited ("Atlas Mara") is a Sub-Saharan African financial services group listed on the London Stock Exchange under the symbol ATMA. Since its inception, Atlas Mara has acquired control or significant influence in banks across seven Sub-Saharan African countries: Nigeria, Botswana, Zimbabwe, Mozambique, Rwanda, Tanzania and Zambia.

The company's investment in Atlas Mara is comprised of common shares, debt instruments and warrants. The debt instruments and warrants are classified as Level 3 investments in the fair value hierarchy and are discussed in the Private African Investments section under the heading Investment in Atlas Mara Limited (Debt Instruments and Warrants) later in note 5. The company has also entered into related party transactions with Atlas Mara, comprised of the Atlas Mara Zambia Fixed Deposit and a financial guarantee, which are discussed later in note 12.

#### Atlas Mara Common Shares

In August and December 2017 the company acquired an aggregate of 71,958,670 common shares of Atlas Mara representing a 43.3% equity interest for net consideration of \$159,335.

At June 30, 2020 the fair value of the company's investment in Atlas Mara was \$34,396 (December 31, 2019 - \$78,075), comprised of 71,958,670 common shares representing a 42.4% equity interest (December 31, 2019 - 42.4%). The changes in fair value of the company's investment in Atlas Mara for the second quarters and first six months of 2020 and 2019 are presented in the tables disclosed earlier in note 5.

## Subsequent to June 30, 2020

In connection with the transaction with Helios Holdings Limited (see note 15), Fairfax Africa will sell its 42.4% equity interest in Atlas Mara to Fairfax for an aggregate purchase price of \$40,000 of which half will be paid upfront with the balance to be paid no later than three years from closing of the transaction.

## Investment in Consolidated Infrastructure Group Limited (Common Shares)

Consolidated Infrastructure Group Limited ("CIG") is a Pan-African engineering infrastructure company listed on the Johannesburg Stock Exchange under the stock symbol CIL. CIG has a diversified portfolio of operations including services and materials in power and electrical, waste management of oil and gas, building materials and the railway sector, with a footprint that spans over 20 African countries and the Middle East.

The company's investment in CIG is comprised of common shares and a debt instrument. The company settled a CIG derivative obligation on January 4, 2019 upon closing of the CIG Rights Offer (described below). The debt instrument and derivative obligation are classified as Level 3 investments in the fair value hierarchy and are discussed in the Private African Investments section under the heading Investment in Consolidated Infrastructure Group Limited (Debt Instrument and Derivative Obligation) later in note 5.

In April and May of 2020 CIG's operations were substantially halted as African governments imposed mandatory lockdowns for all trading and operations other than those deemed essential services for a period during COVID-19. In the latter part of the second quarter of 2020 lockdowns were gradually eased and CIG has resumed operations.

## CIG Common Shares

In 2017 and 2018 the company acquired 15,527,128 common shares representing a 7.9% equity interest in CIG for cash consideration of \$4,041 (56.4 million South African rand).

On January 4, 2019 upon closing of the previously announced CIG Rights Offer the company acquired 178,995,353 common shares of CIG for net consideration of \$44,905 (628.3 million South African rand), which was comprised of net cash consideration of \$49,744 (696.0 million South African rand), partially offset by the settlement of the derivative obligation (refer to the Private African Investments section under the heading Investment in Consolidated Infrastructure Group Limited (Debt Instrument and Derivative Obligation) later in note 5) of \$4,839 (67.7 million South African rand).

In December 2019 the company acquired an additional 867,841 common shares of CIG for net consideration of \$69 (1.0 million South African rand). In the first six months of 2020 the company acquired an additional 20,126,948 common shares of CIG for net consideration of \$866 (14.9 million South African rand). At June 30, 2020 the company held 215,517,270 common shares of CIG, representing a 54.4% equity interest in CIG for net consideration of \$49,881 (700.6 million South African rand).

At June 30, 2020 the fair value of the company's investment in CIG was \$6,450 (December 31, 2019 - \$19,562), comprised of 215,517,270 common shares representing a 54.4% equity interest (December 31, 2019 - 49.3%). The changes in fair value of the company's investment in CIG for the second quarters and first six months of 2020 and 2019 are presented in the tables disclosed earlier in note 5.

## **Investment in Other Public African Investments**

In April 2020 the company acquired less than 5.0% of the common shares of public companies in various sectors, listed on the Johannesburg Stock Exchange (investment in "Other Public African Investments"), for aggregate cash consideration of \$10,053 (185.3 million South African rand).

At June 30, 2020 the fair value of the company's investment in Other Public African Investments was \$11,562. The changes in fair value of the company's investment in the Other Public African Investments for the second quarter of 2020 and first six months of 2020 and 2019 are presented in the tables disclosed earlier in note 5.

#### **Private African Investments**

The fair values of Fairfax Africa's Private African Investments cannot be derived from an active market and accordingly, are determined using industry accepted valuation techniques and models. Market observable inputs are used where possible, with unobservable inputs used where necessary. Use of unobservable inputs can involve significant judgment and may materially affect the reported fair value of these investments.

## Investment in AFGRI Holdings Proprietary Limited

AFGRI Holdings Proprietary Limited ("AFGRI Holdings") is a private holding company based in South Africa that owns 100.0% of AFGRI Group Holdings Proprietary Limited ("AGH"), an investment holding company with interests in a number of agricultural and food-related companies providing products and services to ensure sustainable agriculture. AGH's core focus is grain commodities and it provides services across the entire grain production and storage cycle, offering financial support and solutions as well as high-tech equipment through the John Deere brand supported by a large retail footprint.

## Indirect Equity Interest in AGH

In February 2017 Fairfax Africa acquired a 42.2% indirect equity interest in AGH for \$74,968 through its purchase of 156,055,775 common shares and 49,942,549 Class A shares of Joseph Investment Holdings ("Joseph Holdings") for \$25,001 and \$49,967 in a non-cash transaction. In January 2018 the company participated in an AGH rights offer and invested an additional \$20,304 (inclusive of a non-cash realized gain of \$1,803) in AGH through its purchase of 79,743,201 common shares of Joseph Holdings. In November 2018 the company acquired an additional 5,260,679 common shares and 270,362 Class A shares of Joseph Holdings for aggregate cash consideration of \$1,408 from an employee of the company's portfolio subadvisor, Pactorum Ltd.

On December 13, 2019 Joseph Holdings redeemed and canceled 10,769,231 of its Class A shares on a pro rata basis at a price of \$1.30 per share. The company received \$10,317 on the redemption of 7,936,284 of its Class A shares of Joseph Holdings and as a result has recorded a return of capital of \$7,936 with the remaining \$2,381 received as a dividend. The redemption principally reflected a distribution from AGH of the proceeds received on the contribution of its grain storage assets to a strategic infrastructure platform during the first quarter of 2019.

At June 30, 2020 Fairfax Africa had invested \$88,744 in Joseph Holdings (comprised of 74.6% of the common shares and 73.7% of the Class A shares of Joseph Holdings, providing a 74.6% voting interest). Fairfax Africa is the largest beneficial shareholder of AGH, through its investment in Joseph Holdings, with a 43.8% indirect equity interest (December 31, 2019 - 46.8%).

During the first six months of 2020 AGH's businesses were classified as essential services and continued to operate through the lockdowns and travel restrictions imposed by governments across Africa in response to the COVID-19 pandemic, although AFGRI's retail sales of non-agricultural products were temporarily restricted in the first quarter of 2020. In the second quarter of 2020 lockdowns were gradually eased and AFGRI has resumed retail and wholesale sales of all inventory.

At June 30, 2020 the company estimated the fair value of its indirect equity interest in AGH using a discounted cash flow analysis based on multi-year free cash flow projections with assumed after-tax discount rates ranging from 10.7% to 24.1% and a long term growth rate of 2.5% (December 31, 2019 - 11.1% to 26.9% and 2.5%). At June 30, 2020 free cash flow projections were based on EBITDA estimates derived from financial information for AGH's business units prepared in the second quarter of 2020 (December 31, 2019 - fourth quarter of 2019) by AGH's management. Discount rates were based on the company's assessment of risk premiums to the appropriate risk-free rate of the economic environment in which AGH operates. These risk premiums were reflective of the increased uncertainty of the revised free cash flow projections as a result of the economic and social impacts of the COVID-19 pandemic.

At June 30, 2020 the company's internal valuation model indicated that the fair value of its 43.8% indirect equity interest in AGH, acquired through the company's ownership in Joseph Holdings, was \$63,143 (December 31, 2019 - \$104,976), comprised of the Class A shares and common shares of Joseph Holdings. The changes in fair value of the company's indirect equity interest in AGH for the second quarters and first six months of 2020 and 2019 are presented in the tables disclosed earlier in note 5.

## AGH Facility

On January 21, 2019 the company completed a secured lending arrangement with AGH pursuant to which Fairfax Africa provided \$12,813 (176.4 million South African rand) of financing (the "AGH Facility"). The AGH Facility earned interest at a rate of South African prime plus 2.0%. On July 19, 2019 the AGH Facility was fully repaid with cash of \$12,939 (180.0 million South African rand, inclusive of raising fees) and \$485 (6.7 million South African rand) of accrued interest for total cash consideration of \$13,424 (186.7 million South African rand). In the second quarter and first six

months of 2019 the company recorded interest income of \$523 and \$926 related to the AGH Facility in interest within the consolidated statement of earnings (loss) and comprehensive income (loss).

## Investment in Philafrica Foods Proprietary Ltd.

Philafrica Foods Proprietary Ltd. ("Philafrica") is headquartered in South Africa, where it owns and operates maize mills, wheat mills, animal feed factories, snacking and bread production facilities, and soya crushing and extraction plants, which process oil and other raw materials into edible oils, fats and proteins for human consumption (primarily for the food processing and quick-service restaurant industries). Philafrica also has food-related businesses outside South Africa, consisting mainly of a cassava processing business in Côte d'Ivoire and Mozambique and a poultry business in Mozambique. Philafrica has 20 production plants across the South African provinces of Gauteng, KwaZulu-Natal, Mpumalanga, Eastern Cape, Western Cape, the Free State and Limpopo.

#### Philafrica Common Shares

In November 2018 Fairfax Africa converted \$23,254 (325.0 million South African rand) of its previously existing Philafrica secured lending facility into 26,000 common shares of Philafrica with the remainder of the facility fully paid with cash. Upon closing of this transaction the company held a 26.0% equity interest in Philafrica, a third party investor held a 14.0% equity interest and AGH's equity interest decreased from 100.0% to 60.0%. AGH continues to control Philafrica.

In the first six months of 2020 Philafrica's businesses, which all operate in the food and agribusiness industries, have been classified as essential services and have continued to operate through the lockdowns and travel restrictions imposed by governments across Africa in response to the COVID-19 pandemic.

At June 30, 2020 the company estimated the fair value of its investment in Philafrica using a discounted cash flow analysis based on multi-year free cash flow projections with assumed after-tax discount rates ranging from 12.1% to 24.1% and a long term growth rate of 2.5% (December 31, 2019 - 11.8% to 23.0% and 2.5%). At June 30, 2020 free cash flow projections were based on EBITDA estimates derived from financial information for Philafrica's business units prepared in the second quarter of 2020 (December 31, 2019 - fourth quarter of 2019) by Philafrica's management. Discount rates were based on the company's assessment of risk premiums to the appropriate risk-free rate in the countries of Philafrica's operations. These risk premiums reflected increased uncertainty of the revised free cash flow projections as a result of the economic and social impacts of the COVID-19 pandemic.

At June 30, 2020 the company's internal valuation model indicated that the fair value of its investment in Philafrica was \$15,156 (December 31, 2019 - \$19,271) for the 26.0% equity interest. The changes in fair value of the company's equity interest in Philafrica for the second quarter and first six months of 2020 and 2019 are presented in the tables disclosed earlier in note 5.

## Philafrica Facility

On May 27, 2020 the company entered into a secured lending arrangement with Philafrica pursuant to which Fairfax Africa agreed to provide up to \$8,594 (150.0 million South African rand) of financing (the "Philafrica Facility") during a commitment period which ended on June 17, 2020. The Philafrica Facility matures on March 31, 2021 with the option of Philafrica to repay at any time prior to maturity and bears interest at a rate of South African prime plus 2.0% per annum, which is accrued and capitalized monthly. The Philafrica Facility is secured by a general guarantee from AGH and AGH's pledge of equity interests in Philafrica. In the second quarter of 2020 the company advanced \$5,622 (98.0 million South African rand), net of a 2.0% raising fee, under the Philafrica Facility.

At June 30, 2020 the company estimated the fair value of its investment in the Philafrica Facility using an industry accepted discounted cash flow and option pricing model that incorporated Philafrica's estimated credit spread of 7.7% and assumptions related to certain redemption options embedded in the facility. The estimated credit spread was based on the credit spreads of a peer group of comparable companies adjusted for credit risk specific to Philafrica. At June 30, 2020 the company's internal valuation model indicated that the estimated fair value of its investment in the Philafrica Facility was \$5,714. The changes in fair value of the Philafrica Facility for the second quarter and first six months of 2020 are presented in the tables disclosed earlier in note 5.

In both the second quarter and first six months of 2020 the company recorded interest income of \$56 within the consolidated statements of earnings (loss) and comprehensive income (loss) related to the Philafrica Facility.

## Investment in GroCapital Holdings Limited

GroCapital Holdings Limited ("GroCapital Holdings") is a bank holding company that owns 99.9% of Grobank Limited ("Grobank"). Operating as a South African bank since 1947, Grobank is focused on developing and delivering banking services to medium-sized businesses and individuals, specializing in the agri-business value chain and associated industries in the South African market, driven by a unique combination of retail, business and alliance banking and agri-business experience.

## **GroCapital Holdings Common Shares**

In the third and fourth quarters of 2018 Fairfax Africa acquired a 35.0% equity interest in GroCapital Holdings and funded the company's pro rata contribution on capital calls, investing aggregate cash consideration of \$12,141 (171.6 million South African rand).

On April 16, 2019 GroCapital Holdings issued a capital call to its shareholders to fund their pro rata contribution, which was invested by GroCapital Holdings into Grobank to support the bank's capital adequacy requirements under South African regulations. On April 23, 2019 Fairfax Africa funded its pro rata contribution of GroCapital Holdings' capital call of \$2,288 (32.8 million South African rand) in order to maintain its 35.0% equity interest in GroCapital Holdings. Upon closing of this transaction, the company had invested aggregate cash consideration of \$14,429 (204.4 million South African rand) in GroCapital Holdings.

On February 10, 2020 GroCapital Holdings obtained approval from the South African Reserve Bank ("SARB") to acquire GroCapital Financial Services (Pty) Limited ("GCFS"), a foreign exchange brokerage business, wholly-owned by AGH, to establish its Agribusiness Banking Unit. On February 13, 2020 GroCapital Holdings issued a capital call to its shareholders to fund the GCFS acquisition. On February 28, 2020 the company funded \$3,133 (49.3 million South African rand) and received an additional 2.6% equity interest in GroCapital Holdings. As the capital call did not receive the full support of shareholders, GroCapital Holdings unwound the GCFS acquisition in the second quarter of 2020.

On June 30, 2020 the company provided a letter of support to GroCapital Holdings (the "letter of support") whereby the company outlined the financial support it is willing to provide to support Grobank going forward. The financial support is limited to 100.0 million South African rand (\$5,755 at period end exchange rates), available in three tranches on June 30, September 30, and December 30, 2020. The funding will be used to support Grobank in meeting its capital adequacy requirements. On June 30, 2020 pursuant to the letter of support, GroCapital Holdings issued a capital call to its shareholders and the company funded \$1,841 (32.0 million South African rand). Upon closing of this transaction, the company held a 48.1% equity interest and had invested aggregate cash consideration of \$19,403 (285.7 million South African rand) in GroCapital Holdings.

In the first six months of 2020 Grobank was classified as an essential service and has continued to operate through the lockdown and travel restrictions imposed by the South African government in response to the COVID-19 pandemic.

At June 30, 2020 the company estimated the fair value of its investment in GroCapital Holdings based on the recent transaction price implied by the company's capital contribution to GroCapital pursuant to the terms of the letter of support. At June 30, 2020 the recent transaction price indicated that the fair value of the company's investment in GroCapital Holdings was \$5,514 for the 48.1% equity interest.

At December 31, 2019 the company estimated the fair value of its investment in GroCapital Holdings by estimating the fair value of GroCapital Holdings' 99.9% investment in Grobank using a discounted cash flow analysis based on multi-year free cash flow projections with an assumed discount rate of 17.3% and a long term growth rate of 2.5%. At December 31, 2019 free cash flow projections were based on pre-tax income estimates derived from financial information prepared in the fourth quarter of 2019 by Grobank's management. Discount rates were based on the company's assessment of risk premiums to the South African risk-free rate. At December 31, 2019 the company's internal valuation model indicated that the fair value of the company's investment in GroCapital Holdings was \$10,328 for the 35.0% equity interest.

Grobank's plan to acquire GCFS was a significant underlying assumption in Grobank's multi-year free cash flow projections prepared in the fourth quarter of 2019. As a result of the cancellation of the GCFS acquisition in the second quarter of 2020 the company changed its valuation technique as explained above.

The changes in fair value of the company's equity interest in GroCapital Holdings for the second quarters and first six months of 2020 and 2019 are presented in the tables disclosed earlier in note 5.

#### Capital Commitment

Pursuant to the terms of GroCapital Holdings' Subscription and Shareholders' Agreement and as required under South African banking regulations, the company is committed to fund its share of additional capital contributions in the event that GroCapital Holdings requires those capital in order to meet capital adequacy requirements imposed by the South African Reserve Bank. At June 30, 2020 the company committed to fund up to \$3,914 (68.0 million South African rand) (December 31, 2019 - nil) in financial support to GroCapital Holdings. At June 30, 2020 and December 31, 2019 no capital calls were outstanding and no capital commitments to GroCapital Holdings were recognized within the company's consolidated balance sheets.

## Investment in Consolidated Infrastructure Group Limited (Debt Instrument and Derivative Obligation)

The company's investment in CIG is comprised of common shares classified as Level 1 in the fair value hierarchy and a debt instrument classified as Level 3 in the fair value hierarchy. The company settled a CIG derivative obligation on January 4, 2019 upon closing of the CIG Rights Offer (described below). The company's investment in CIG common shares is discussed in the Public African Investments section under the heading Investment in Consolidated Infrastructure Group Limited (Common Shares) earlier in note 5.

#### CIG Loan

In May 2018 the company entered into a secured lending arrangement with CIG, pursuant to which the company provided CIG with \$23,270 (292.5 million South African rand), net of a 2.5% raising fee (the "CIG Loan"). In August 2018 the conversion features in the CIG Loan were approved, setting the interest at a rate of South African prime plus 2.0% per annum and a maturity date of June 4, 2023.

In June 2020 due to the impacts of COVID-19, the company allowed CIG to defer \$144 (2.4 million South African rand) in interest, due June 4, 2020 to June 30, 2020. At June 30, 2020 the company and CIG are negotiating revised payment terms. The unpaid amounts did not accrue interest.

At June 30, 2020 the company estimated the fair value of its investment in the CIG Loan using an industry accepted discounted cash flow and option pricing model that incorporated the security's estimated credit spread of 9.5% (December 31, 2019 - 6.8%) and estimated historical share price volatility of 121.5% (December 31, 2019 - 112.3%). The estimated credit spread was based on a peer group of comparable companies adjusted for credit risk specific to CIG. At June 30, 2020 the company's internal valuation model indicated that the estimated fair value of the CIG Loan was \$15,567 (December 31, 2019 - \$20,744). The changes in fair value of the CIG Loan for the second quarters and first six months of 2020 and 2019 are presented in the tables disclosed earlier in note 5.

In the second quarter and first six months of 2020 the company recorded interest income of \$442 and \$1,024 (2019 - \$673 and 1,339) within the consolidated statements of earnings (loss) and comprehensive income (loss) related to the CIG Loan.

## CIG Rights Offer (Derivative Obligation)

At December 31, 2018 the company's obligation to subscribe for 178,995,353 CIG common shares as part of the CIG Rights Offer (refer to the Public African Investments section under the heading Investment in Consolidated Infrastructure Group Limited (Common Shares) earlier in note 5) gave rise to a forward derivative liability. On January 4, 2019 upon closing of the CIG Rights Offer the company settled the forward derivative liability with a fair value of \$4,839, reducing the net consideration recorded for the shares acquired by the company in the CIG Rights Offer.

In the first six months of 2019 the company's consolidated statements of earnings (loss) and comprehensive income (loss) included a net gain on investments of \$885 relating to the CIG forward derivative liability which was comprised of: (i) an inception to date realized loss of \$4,839 reported in net realized losses on investments; and (ii) a reversal of prior period unrealized losses of \$5,724 reported in net change in unrealized gains on investments.

#### Investment in the PGR2 Loan (Debt Instrument)

In May 2018, in conjunction with the CIG Loan, Fairfax Africa entered into a partially secured lending agreement with PGR2 Investments Proprietary Limited ("PGR2"), the largest shareholder of CIG at the time of the transaction, pursuant to which the company provided PGR2 with \$19,969 (260.0 million South African rand) of financing (the "PGR2 Loan"). The PGR2 Loan is partially secured by common shares of CIG held by PGR2 and associated parties and bears interest at a rate of 15.0% per annum, payable semi-annually in cash or in kind at PGR2's option, with a maturity date of May 24, 2021.

At June 30, 2020 the company estimated the fair value of its investment in the PGR2 Loan using an industry accepted discounted cash flow and option pricing model that incorporated PGR2's estimated credit spread of 18.0% (December 31, 2019 - 13.7%). The estimated credit spread was based on the credit spreads of a peer group of comparable companies adjusted for credit risk specific to PGR2. At June 30, 2020 the company's internal valuation model indicated that the estimated fair value of its investment in the PGR2 Loan was \$18,552 (December 31, 2019 - \$21,240). The changes in fair value of the PGR2 Loan for the second quarters and first six months of 2020 and 2019 are presented in the tables disclosed earlier in note 5.

In the second quarter and first six months of 2020 the company recorded interest income of \$712 and \$1,318 (2019 - \$732 and 1,435) within the consolidated statements of earnings (loss) and comprehensive income (loss) related to the PGR2 Loan.

## Investment in Atlas Mara Limited (Debt Instruments and Warrants)

The company's investment in Atlas Mara is comprised of common shares classified as Level 1 in the fair value hierarchy and debt instruments and warrants classified as Level 3 in the fair value hierarchy. The company's investment in Atlas Mara common shares is discussed in the Public African Investments section under the heading Investment in Atlas Mara Limited (Common Shares) earlier in note 5. The Atlas Mara debt instruments discussed below are not rated.

## Atlas Mara 11.0% Convertible Bonds

In April 2018 Fairfax Africa entered into a placing agreement pursuant to which the company invested \$16,000 in Atlas Mara 7.5% convertible bonds and then in December 2018 amended the terms of the bonds. The amended bonds bear interest at a rate of 11.0% per annum accrued quarterly and payable in kind ("Atlas Mara 11.0% Convertible Bonds"). On December 10, 2019, pursuant to the terms of the agreement, Atlas Mara extended the maturity of the bonds by an additional year to December 11, 2020, under substantially the same terms with the exception that Atlas Mara can now repay the principal at any time prior to maturity.

At June 30, 2020 the company estimated the fair value of its investment in Atlas Mara 11.0% Convertible Bonds using an industry accepted discounted cash flow and option pricing model that incorporated Atlas Mara's estimated credit spread of 9.6% (December 31, 2019 - 10.7%) and assumptions related to certain redemption options embedded in the bonds. The estimated credit spread was based on the implied spread of a peer group of comparable companies adjusted for credit risk specific to Atlas Mara. At June 30, 2020 the company's internal valuation model indicated that the estimated fair value of its investment in the Atlas Mara 11.0% Convertible Bonds was \$19,551 (December 31, 2019 - \$18,296).

## Atlas Mara 7.5% Bonds plus Warrants

In July 2018 Fairfax Africa amended the terms of the placing agreement to provide an additional \$20,000 in funding to Atlas Mara and then in November 2018 amended the terms for the \$20,000 funding which included replacing the conversion feature of the bonds with 6,200,000 Atlas Mara Warrants. The bonds bear interest at a rate of 7.5% per annum, with interest payable semi-annually and mature on November 6, 2021 with the option of Atlas Mara to extend the maturity by an additional year to November 6, 2022 ("Atlas Mara 7.5% Bonds"). The Atlas Mara 7.5% Bonds are secured by Atlas Mara's shares in Union Bank of Nigeria ("UBN"). The Atlas Mara Warrants can be exercised by the company at a price of \$3.20 per common share of Atlas Mara.

In December 2019 the company provided Atlas Mara an extension to March 31, 2020 to pay \$900 in interest, due on December 31, 2019. In the first six months of 2020, due to the impacts of COVID-19, the company provided Atlas Mara with a further extension of all interest payable from December 31, 2019 onwards to September 30, 2020. The unpaid amounts of \$1,850 at June 30, 2020 accrue interest at 11.0% per annum.

At June 30, 2020 the company estimated the fair value of its investment in the Atlas Mara 7.5% Bonds using an industry accepted discounted cash flow and option pricing model that incorporated Atlas Mara's estimated credit spread of 9.6% (December 31, 2019 - 10.7%) and assumptions related to certain redemption options embedded in the bonds. The estimated credit spread was based on the credit spreads of a peer group of comparable companies adjusted for credit risk specific to Atlas Mara. At June 30, 2020 the company's internal valuation model indicated that the estimated fair value of its investment in the Atlas Mara 7.5% Bonds was \$19,420 (December 31, 2019 - \$18,431).

At June 30, 2020 the company estimated the fair value of its investment in the Atlas Mara warrants using an industry accepted discounted cash flow and option pricing model that incorporated estimated historical share price volatility of 43.4% (December 31, 2019 - 33.3%). At June 30, 2020 the company's internal valuation model indicated that the estimated fair value of its investment in the Atlas Mara warrants was \$3 (December 31, 2019 - \$83).

## Atlas Mara Facility

On March 30, 2020 the company entered into a secured lending arrangement with Atlas Mara pursuant to which Fairfax Africa agreed to provide up to \$40,000 of financing (the "Atlas Mara Facility"). The Atlas Mara Facility is secured by Atlas Mara's shares in the publicly-listed entity, African Banking Corporation Botswana Limited ("Atlas Mara Botswana"). The Atlas Mara Facility bears interest at a rate of 10.0% per annum, which is accrued and capitalized quarterly and will mature on March 31, 2021 with the option of Atlas Mara to repay at any time prior to maturity. In the second quarter of 2020, the company advanced \$38,588, net of \$482 raising fees, under the Atlas Mara Facility.

At June 30, 2020 the company estimated the fair value of its investment in the Atlas Mara Facility using an industry accepted discounted cash flow and option pricing model that incorporated Atlas Mara's estimated credit spread of 9.6% and assumptions related to certain redemption options embedded in the facility. The estimated credit spread was based on the credit spreads of a peer group of comparable companies adjusted for credit risk specific to Atlas Mara. At June 30, 2020 the company's internal valuation model indicated that the estimated fair value of its investment in the Atlas Mara Facility was \$39,612.

In the second quarter and first six months of 2020 the company recorded interest income of \$1,777 and \$2,903 (2019 - \$1,116 and \$2,058) in interest within the consolidated statements of earnings (loss) and comprehensive income (loss) related to the Atlas Mara Bonds and the Atlas Mara Facility.

The changes in fair value of the company's loan, bond and warrant investments in Atlas Mara in the second quarters and first six months of 2020 and 2019 are presented in the tables disclosed earlier in note 5.

## Subsequent to June 30, 2020

In connection with the transaction with Helios Holdings Limited (see note 15), Fairfax will guarantee any obligations of Atlas Mara under the Atlas Mara Facility.

## Investment in Nova Pioneer Education Group

Nova Pioneer Education Group ("Nova Pioneer") is a Pan-African independent school network offering preschool through secondary education for students from ages 3 through 19. Nova Pioneer was started in 2013 with its first school opening in South Africa in 2015. Since then, Nova Pioneer has expanded across South Africa and launched its first campus in Kenya in 2016. Nova Pioneer operates thirteen schools with a combined enrollment of approximately 4,500 students.

#### Nova Pioneer Bonds and Warrants

In December 2017 and the last six months of 2018 the company invested an aggregate of \$27,023 in Ascendant Learning Limited ("Ascendant"), the Mauritius based parent entity of Nova Pioneer, which consisted of: (i) \$26,242 in 20.0% debentures (inclusive of capitalized interest) due on December 31, 2024 (the "Nova Pioneer Bonds"); and (ii) \$781 for 2,477,293 warrants (the "Nova Pioneer Warrants") with an exercise price of \$2.06 per common share of Ascendant. In the absence of circumstances relating to a change of control or a value realization event, the Nova Pioneer Warrants may only be exercised after June 30, 2021.

In January, April and June 2019 the company invested an aggregate of \$9,227 comprised of Nova Pioneer Bonds and 922,707 Warrants with aggregate fair values on the dates of investment of \$8,721 and \$506 relating to the Nova Pioneer Bonds and Warrants respectively. At June 30, 2020 Fairfax Africa had invested an aggregate of \$42,720 in Nova Pioneer, comprised of \$41,433 in Nova Pioneer Bonds (inclusive of capitalized accrued interest on the principal amount owing) and \$1,287 in 3,400,000 Nova Pioneer Warrants.

In June 2020, due to the impacts of COVID-19, the company provided Nova Pioneer an extension to December 31, 2020 to pay \$845 in interest, due on June 30, 2020. The unpaid amounts accrue interest at 20.0% per annum.

During the first quarter of 2020 Nova Pioneer was not classified as an essential business and temporarily closed its schools in South Africa and Kenya due to COVID-19, pivoting toward a home-based learning program. In June 2020 Nova Pioneer commenced the phased reopening of its South African schools, while its Kenyan schools will continue with virtual learning until January 2021.

At June 30, 2020 the company estimated the fair value of its investment in the Nova Pioneer Bonds using an industry accepted discounted cash flow and option pricing model that incorporated Nova Pioneer's estimated credit spread of 16.9% (December 31, 2019 - 14.6%). The estimated credit spread was based on the credit spreads of a peer group of comparable companies adjusted for credit risk specific to Ascendant and certain other assumptions related to the options embedded in the Nova Pioneer Bonds. At June 30, 2020 the company's internal valuation model indicated that the estimated fair value of the investment in Nova Pioneer Bonds was \$43,774 (December 31, 2019 - \$42,093). The changes in fair value of the Nova Pioneer Bonds during the second quarters and first six months of 2020 and 2019 are presented in the tables disclosed earlier in note 5.

In the second quarter and first six months of 2020 the company recorded interest income of \$2,205 and \$4,315 (2019 - \$1,788 and \$3,343) within the consolidated statements of earnings (loss) and comprehensive income (loss) related to the Nova Pioneer Bonds.

At June 30, 2020 the company estimated the fair value of its investment in the Nova Pioneer Warrants using an industry accepted discounted cash flow and option pricing model that incorporated an estimated share price of \$1.20 (December 31, 2019 - \$1.72). At June 30, 2020 the company's internal valuation model indicated that the fair value of the investment in the Nova Pioneer Warrants was \$707 (December 31, 2019 - \$1,458). The changes in fair value of the Nova Pioneer Warrants during the second quarters and first six months of 2020 and 2019 are presented in the tables disclosed earlier in note 5.

## 6. Cash and Investments

## **Fair Value Disclosures**

The company's use of quoted market prices (Level 1), valuation models using observable market information as inputs (Level 2) and valuation models without observable market information as inputs (Level 3) in the valuation of securities by type of issuer was as follows:

		June	30, 2020		December 31, 2019			
	Quoted prices (Level 1)	Significant other observable inputs (Level 2)	Significant unobservable inputs (Level 3)	Total fair value of assets	Quoted prices (Level 1)	Significant other observable inputs (Level 2)	Significant unobservable inputs (Level 3)	Total fair value of assets
Cash and cash equivalents	68,526			68,526	44,334			44,334
Restricted cash	18,629			18,629	7,500			7,500
	87,155			87,155	51,834			51,834
Short term investments - U.S. treasuries					104,008			104,008
Loans:								
CIG Loan	_	_	15,567	15,567	_	_	20,744	20,744
PGR2 Loan	_	_	18,552	18,552	_	_	21,240	21,240
Atlas Mara Facility	_	_	39,612	39,612	_	_	_	_
Philafrica Facility		_	5,714	5,714		_		
		_	79,445	79,445		_	41,984	41,984
Bonds:								
Atlas Mara 11.0% Convertible Bonds	_	_	19,551	19,551	_	_	18,296	18,296
Atlas Mara 7.5% Bonds	_	_	19,420	19,420	_	_	18,431	18,431
Nova Pioneer Bonds	_	_	43,774	43,774	_	_	42,093	42,093
			82,745	82,745			78,820	78,820
Common stocks:								
Atlas Mara	34,396	_	_	34,396	78,075	_	_	78,075
CIG	6,450	_	_	6,450	19,562	_	_	19,562
Other	11,562	_	_	11,562	_	_	_	_
Indirect equity interest in AGH	_	_	63,143	63,143	_	_	104,976	104,976
Philafrica	_	_	15,156	15,156	_	_	19,271	19,271
GroCapital Holdings			5,514	5,514			10,328	10,328
	52,408		83,813	136,221	97,637		134,575	232,212
Derivatives:								
Atlas Mara Warrants	_	_	3	3	_	_	83	83
Nova Pioneer Warrants	_		707	707		_	1,458	1,458
			710	710			1,541	1,541
Total cash and investments	139,563		246,713	386,276	253,479		256,920	510,399
	36.1 %	<u> </u>	63.9 %	100.0 %	49.7 %	<u> </u>	50.3 %	100.0 %

Transfers between fair value hierarchy levels are considered effective from the beginning of the reporting period in which the transfer is identified. During the first six months of 2020 and 2019 there were no transfers of financial instruments between Level 1 and Level 2 and there were no transfers of financial instruments into or out of Level 3 as a result of changes in the observability of valuation inputs. The changes in fair value of the company's Private African Investments (classified as Level 3) are disclosed in note 5.

The table that follows illustrates the potential impact on net earnings (loss) of various combinations of changes in unobservable inputs in the company's internal valuation model for its Private African Investments classified as Level 3 at June 30, 2020. The analysis assumes quarterly variations within a reasonably possible range determined by the company based on analysis of the return on various equity indexes, management's knowledge of the applicable equity markets and the potential impact of changes in interest rates. To reflect increased market volatility due to the economic and social impacts of the COVID-19 pandemic in the first six months of 2020, management widened its reasonably possible range of after-tax discount rates to changes within 100 basis points at June 30, 2020 from changes within 50 basis points at December 31, 2019. The change reflects the additional uncertainty in determining the discounted cash flows for assessing the fair values of Private African Investments. This sensitivity analysis excludes the company's investment in GroCapital Holdings as the company determined that there were no significant unobservable inputs suited for a sensitivity analysis.

Investments	Fair value of Investment	Valuation technique	Significant unobservable inputs	Significant unobservable inputs used in the internal valuation models	Hypothetical \$ change effect on fair value measurement <sup>(1)</sup>	Hypothetical \$ change effect on net earnings (loss) (1)(2)
Loans:						_
CIG Loan	\$15,567	Discounted cash flow and	Credit spread	9.5%	(371) / 380	(322) / 330
	\$15,507	option pricing model	Historical share price volatility	121.5%	- / (64)	- / (56)
PGR2 Loan	\$18,552	Discounted cash flow and option pricing model	Credit spread	18.0%	(153) / 155	(112) / 114
Atlas Mara Facility	\$39,612	Discounted cash flow and option pricing model	Credit spread	9.6%	(274) / 28	(238) / 24
Philafrica Facility	\$5,714	Discounted cash flow and option pricing model	Credit spread	7.7%	(41) / 41	(36) / 36
Bonds:						
Atlas Mara 11.0% Convertible Bond	\$19,551	Discounted cash flow and option pricing model	Credit spread	9.6%	(76) / 72	(66) / 62
Atlas Mara 7.5% Bonds	\$19,420	Discounted cash flow and option pricing model	Credit spread	9.6%	(238) / 246	(206) / 213
Nova Pioneer Bonds	\$43,774	Discounted cash flow and option pricing model	Credit spread	16.9%	(384) / 389	(282) / 286
Common stocks:						
Indirect equity interest in AGH	\$63,143	Discounted cash flow	After-tax discount rate	10.7% to 24.1%	(9,418) / 11,591	(8,170) / 10,055
	703,143	Discounted Cash now	Long term growth rate	2.5%	1,769 / (1,679)	1,535 / (1,456)
Philafrica	\$15,156	Discounted cash flow	After-tax discount rate	12.1% to 24.1%	(2,924) / 3,514	(2,536) / 3,048
rillallica	\$15,150	Discounted Cash now	Long term growth rate	2.5%	529 / (506)	459 / (439)
Derivatives:						
Atlas Mara Warrants	\$3	Discounted cash flow and option pricing model	Historical share price volatility	43.4%	-/(3)	- / (3)
Nova Pioneer Warrants	\$707	Discounted cash flow and option pricing model	Share price	\$1.20	82 / (78)	60 / (57)

<sup>(1)</sup> The impact on the internal valuation models from changes in significant unobservable inputs deemed to be subject to the most judgment and estimates disclosed in the above table shows the hypothetical increase (decrease) in net earnings. Changes in the after-tax discount rates (100 basis points), long term growth rates (25 basis points), estimated share price volatility (minimum and maximum historical volatility over a two year period from the balance sheet date), changes in share price (5.0%) and credit spreads (100 basis points), each in isolation, would hypothetically change the fair value of the company's investments as noted in the table above. Generally, an increase (decrease) in long term growth rates, estimated share price volatility or estimated share price, or a decrease (increase) in after-tax discount rates, or credit spreads would result in a higher (lower) fair value of the company's Private African Investments classified as Level 3 in the fair value hierarchy.

<sup>(2)</sup> For the purpose of this sensitivity analysis, the hypothetical \$ change effect on net earnings (loss) includes an income tax impact that is calculated using the company's marginal tax rate. Actual income tax expense (recovery) may differ significantly when earnings (losses) are realized.

## Fixed Income Maturity Profile

Loans and bonds are summarized by their earliest contractual maturity date in the table that follows. Actual maturities may differ from maturities shown below due to the existence of call and put features. At June 30, 2020 loans and bonds with fair values of \$79,445 and \$63,325 (December 31, 2019 - \$41,984 and \$60,389) contained call features. At June 30, 2020 and December 31, 2019 there were no debt instruments containing put features.

	June 30	June 30, 2020		31, 2019	
	Amortized cost Fair value		Amortized cost	Fair value	
Loans:					
Due in 1 year or less	93,679	79,445	47,354	41,984	
Bonds:					
Due in 1 year or less	60,619	63,325	18,036	18,296	
Due after 1 year through 5 years	18,904	19,420	57,534	60,524	
	79,523	82,745	75,570	78,820	

## Investment Income

An analysis of investment income for the three and six months ended June 30 is summarized in the table that follows:

	Second o	uarter	First six months		
	<b>2020</b> 2019		2020	2019	
Interest:					
Cash and cash equivalents	124	521	602	1,306	
Restricted cash	241	_	382	_	
Short term investments - U.S. treasuries	49	483	403	899	
Loans	1,848	1,928	3,036	3,700	
Bonds	3,344	2,904	6,580	5,401	
	5,606	5,836	11,003	11,306	

Net gains (losses) on investments and net foreign exchange gains (losses)

	Second quarter						
		2020		2019			
	Net realized gains			Net realized gains	Net change in unrealized gains (losses)	Net gains (losses)	
Net gains (losses) on investments: <sup>(1)</sup>							
Short term investments - U.S. treasuries	_	(48)	(48)	1	93	94	
Loans	_	3,572	3,572	_	784	784	
Bonds	_	4,504	4,504	_	1,304	1,304	
Common stocks	_	(19,154)	(19,154)	_	(24,151)	(24,151)	
Derivatives		235	235		(405)	(405)	
		(10,891)	(10,891)	1	(22,375)	(22,374)	
Net foreign exchange gains (losses) on: <sup>(1)</sup>							
Cash and cash equivalents	209	_	209	60	_	60	
Loans	_	974	974	_	1,201	1,201	
Common stocks	_	4,336	4,336	_	4,449	4,449	
Other		269	269		61	61	
	209	5,579	5,788	60	5,711	5,771	

#### First six months

	2020			2019			
	Net realized losses	Net change in unrealized gains (losses)	Net gains (losses)	Net realized gains (losses)	Net change in unrealized gains (losses)	Net gains (losses)	
Net gains (losses) on investments: <sup>(1)</sup>							
Short term investments - U.S. treasuries	_	(48)	(48)	1	93	94	
Loans	_	(340)	(340)	_	447	447	
Bonds	_	(27)	(27)	_	2,864	2,864	
Common stocks	_	(78,209)	(78,209)	_	(49,484)	(49,484)	
Derivatives		(831)	(831)	(4,839)	5,441	602	
		(79,455)	(79,455)	(4,838)	(40,639)	(45,477)	
Net foreign exchange gains (losses) on: <sup>(1)</sup>							
Cash and cash equivalents	(4,708)	_	(4,708)	1,962	_	1,962	
Loans	_	(8,525)	(8,525)	_	514	514	
Common stocks	_	(33,675)	(33,675)	_	2,726	2,726	
Other		180	180		85	85	
	(4,708)	(42,020)	(46,728)	1,962	3,325	5,287	

<sup>(1)</sup> Refer to note 5 for a summary of changes in the fair value of the company's Public and Private African Investments during the second quarters and first six months of 2020 and 2019.

## 7. Borrowings

## Revolving Credit Facilities

On September 7, 2018 the company entered into a \$90,000 secured, revolving demand credit facility with a syndicate of Canadian lenders, bearing interest at a rate of LIBOR plus 400 basis points (the "Credit Facility"). The Credit Facility was secured by way of a general lien on the holding company's assets. The Credit Facility as amended on March 28, 2019 contained a financial covenant that required the company to maintain common shareholders' equity of not less than \$500,000.

On December 21, 2018 the company drew \$30,000 from the Credit Facility with a 3-month term that was repaid on March 21, 2019, along with accrued interest of \$509. On September 7, 2019 the Credit Facility matured.

On December 20, 2019 the company entered into an \$80,000 secured, revolving demand credit facility with a syndicate of Canadian lenders, bearing interest at a rate of LIBOR plus 450 basis points (the "Second Credit Facility") and containing a financial covenant that requires the company to maintain common shareholders' equity of not less than \$450,000 when amounts are drawn under the Second Credit Facility. The Second Credit Facility is secured by way of a general lien on the holding company's assets. At June 30, 2020 the Second Credit Facility was undrawn and was not available for drawdown as the company would not meet the minimum common shareholders' equity requirement.

## Interest Expense

In the second quarter and first six months of 2020 interest expense of \$199 and \$398 (2019 - \$203 and \$820) was comprised of amortization of issuance costs of \$199 and \$398 (2019 - \$172 and \$342) and no interest expense (2019 - nil and \$447).

## 8. Common Shareholders' Equity

## Common stock

The number of shares outstanding was as follows:

	2020	2013
Subordinate voting shares - January 1	29,496,481	32,811,965
Purchases for cancellation	(463,506)	(2,291,502)
Subordinate voting shares - June 30	29,032,975	30,520,463
Multiple voting shares - beginning and end of period	30,000,000	30,000,000
Common shares effectively outstanding - June 30	59,032,975	60,520,463

2020

2010

## Purchase of Shares

On July 3, 2018 the company announced that the TSX had accepted its intention to commence a normal course issuer bid to purchase up to 2,536,996 subordinate voting shares, representing approximately 10% of the public float of its subordinate voting shares, over a twelve month period from July 6, 2018 to July 5, 2019. On June 28, 2019 the company announced that the TSX had accepted its intention to commence a normal course issuer bid to purchase up to 2,324,723 subordinate voting shares, representing approximately 10% of the public float of its subordinate voting shares, over a twelve month period from July 8, 2019 to July 7, 2020. On June 30, 2020 the company announced that the TSX had accepted its intention to commence a normal course issuer bid to purchase up to 2,162,134 subordinate voting shares, representing approximately 10% of the public float of its subordinate voting shares, over a twelve month period from July 8, 2020 to July 7, 2021. Any subordinate voting shares that may be purchased under the normal course issuer bid will be canceled. The actual number of subordinate voting shares that may be purchased under the normal course issuer bid and the timing of such purchases will be determined at the discretion of the company, with no assurances that any such purchases will be completed.

During the first six months of 2020, under the terms of the normal course issuer bid, the company purchased for cancellation 463,506 subordinate voting shares (2019 - 2,291,502) for a net cost of \$1,850 (2019 - \$19,629) and \$2,960 (2019 - \$4,152) was recorded as a benefit in retained earnings.

#### 9. Net Earnings (Loss) per Share

Net loss per common share is calculated in the following table based on the weighted average common shares outstanding:

		Second quarter			First six months		
	_	2020	2019	2	2020		2019
Net loss – basic and diluted		(4,186)	(16,229)		(125,990)		(37,709)
Weighted average common shares outstanding – basic and diluted	_	59,032,975	61,041,998	59	,212,771	_	61,503,158
Net loss per common share - basic and diluted	\$	(0.07)	\$ (0.27)	\$	(2.13)	\$	(0.61)

#### 10. Income Taxes

The company's provision for income taxes for the three and six months ended June 30 is summarized in the following table:

Current income tax:         2020         2019         2020         2019           Current year expense         642         815         4,412         512           Adjustment to prior years' income taxes         10         1,692         10         1,692           Deferred income tax:         52,507         4,422         2,204           Provision for income taxes         1,228         523         1,259         550           Provision for income taxes         1,880         3,030         5,681         2,754		Second	Second quarter		months
Current year expense         642         815         4,412         512           Adjustment to prior years' income taxes         10         1,692         10         1,692           652         2,507         4,422         2,204           Deferred income tax:           Origination of temporary differences         1,228         523         1,259         550		2020	<b>2020</b> 2019		2019
Adjustment to prior years' income taxes         10         1,692         10         1,692           652         2,507         4,422         2,204           Deferred income tax:           Origination of temporary differences         1,228         523         1,259         550	Current income tax:				
Deferred income tax:         1,228         523         1,259         550	Current year expense	642	815	4,412	512
Deferred income tax:  Origination of temporary differences  1,228 523 1,259 550	Adjustment to prior years' income taxes	10	1,692	10	1,692
Origination of temporary differences 1,228 523 1,259 550		652	2,507	4,422	2,204
	Deferred income tax:				
Provision for income taxes         1,880         3,030         5,681         2,754	Origination of temporary differences	1,228	523	1,259	550
	Provision for income taxes	1,880	3,030	5,681	2,754

A significant portion of the company's earnings (loss) before income taxes is earned or incurred outside of Canada. The statutory income tax rates for jurisdictions outside of Canada generally differ from the Canadian statutory income tax rate (and may be significantly higher or lower).

The company's earnings (loss) before income taxes by jurisdiction and the associated provision for (recovery of) income taxes for the three and six months ended June 30 are summarized in the following table:

months ended June 30 are summarized in t	he following tal	ole:						
				Second o	<sub>l</sub> uarter			
		202	0			201	9	
	Canada	Mauritius	South Africa	Total	Canada	Mauritius	South Africa	Total
Earnings (loss) before income taxes	3,364	(4,211)	(1,459)	(2,306)	2,400	(2,697)	(12,902)	(13,199)
Provision for (recovery of) income taxes	1,896	83	(99)	1,880	2,455	52	523	3,030
Net earnings (loss)	1,468	(4,294)	(1,360)	(4,186)	(55)	(2,749)	(13,425)	(16,229)
	First six months							
		202	0		2019			
	Canada	Mauritius	South Africa	Total	Canada	Mauritius	South Africa	Total
Earnings (loss) before income taxes	(15,235)	(81,213)	(23,861)	(120,309)	1,123	(7,851)	(28,227)	(34,955)
Provision for income taxes	5,453	152	76	5,681	2,113	91	550	2,754
Net loss	(20,688)	(81,365)	(23,937)	(125,990)	(990)	(7,942)	(28,777)	(37,709)

The increase in earnings before income taxes in Canada in the second quarter of 2020 compared to the second quarter of 2019 primarily reflected increased unrealized gains on the company's investment in Other Public African Investments and the Atlas Mara Facility and increased unrealized foreign exchange gains on African Investments, partially offset by increased general and administration expenses. The loss before income taxes in Canada in the first six months of 2020 compared to earnings before income taxes in Canada in the first six months of 2019 primarily reflected unrealized foreign exchange losses (principally related to the company's intercompany loans), increased general and administration expenses and decreased interest income, partially offset by increased unrealized gains on the company's investments in Other Public African Investments and the Atlas Mara Facility, decreased investment and advisory fees and decreased interest expense.

The increase in loss before income taxes in Mauritius in the second quarter of 2020 compared to the second quarter of 2019 primarily reflected increased unrealized losses on the indirect equity interest in AGH, partially offset by increased unrealized gains on the Nova Pioneer Bonds, decreased unrealized losses on the Atlas Mara common shares, increased interest income and decreased investment and advisory fees. The increase in loss before income taxes in Mauritius in the first six months of 2020 compared to the first six months of 2019 primarily reflected unrealized losses on Atlas Mara common shares, indirect equity interest in AGH, and Nova Pioneer Bonds, and unrealized foreign exchange losses, partially offset by unrealized gains on the Atlas Mara Bonds, increased interest income and decreased investment and advisory fees.

The decrease in loss before income taxes in South Africa in the second quarter of 2020 compared to the second quarter of 2019 primarily reflected decreased unrealized losses on the company's investment in CIG common shares, increased unrealized gains on the company's investments in the CIG Loan, the PGR2 Loan, and Philafrica common shares and decreased general and administration expenses. The decrease in loss before income taxes in South Africa in the first six months of 2020 compared to the first six months of 2019 primarily reflected increased foreign exchange gains on intercompany loan balances, decreased unrealized losses on CIG common shares and decreased general and administration expenses.

A reconciliation of the recovery of income taxes calculated at the Canadian statutory income tax rate to the provision for income taxes at the effective tax rate in the consolidated financial statements for the three and six months ended June 30 are summarized in the following table:

	Second quarter		First six m	onths
	2020	2019	2020	2019
Canadian statutory income tax rate	26.5 %	26.5 %	26.5 %	26.5 %
Recovery of income taxes at the Canadian statutory income tax rate	(611)	(3,497)	(31,882)	(9,263)
Tax rate differential on losses incurred outside of Canada	3,840	(2,768)	28,792	3,360
Provision relating to prior years	10	1,692	10	1,692
Change in unrecorded tax benefit of losses and temporary differences	2,120	8,527	4,090	8,616
Foreign exchange effect	(3,598)	(933)	4,545	(1,666)
Other including permanent differences	119	9	126	15
Provision for income taxes	1,880	3,030	5,681	2,754

The tax rate differential on losses earned outside of Canada of \$3,840 and \$28,792 in the second quarter and first six months of 2020 (2019 - \$2,768 and \$3,360) principally reflected the impact of net investment losses taxed in Mauritius at lower rates, partially offset by losses incurred in South Africa taxed at marginally higher rates.

Provision relating to prior years of \$10 in both the second quarter and first six months of 2020 (2019 - 1,692 in both periods) principally reflected a reclassification of the tax benefit on JIH Redemption of Class A Shares at a premium as exempt income. Provision relating to prior years of \$1,692 in both the second quarter and first six months of 2019 principally reflected a reclassification of the tax benefit on share issuance costs recorded directly in common shareholders' equity.

The change in unrecorded tax benefit of losses and temporary differences of \$2,120 and \$4,090 in the second quarter and first six months of 2020 (2019 - \$8,527 and \$8,616) principally reflected deferred tax assets in South Africa on investments of \$714 and \$2,116 and other temporary timing differences of \$1,980 and \$2,034, partially offset by utilization of unrecorded deferred tax assets incurred related to foreign accrual property losses of \$574 and \$60 in the second quarter and first six months of 2020 with respect to the company's wholly-owned subsidiaries that were not recorded by the company as the related pre-tax losses did not meet the recognition criteria under IFRS. The change in unrecorded tax benefit of losses and temporary differences of \$8,527 and \$8,616 in the second quarter and first six months of 2019 principally reflected changes in unrecorded deferred tax assets in South Africa on investments of \$8,616 and changes in unrecorded deferred tax assets incurred related to foreign accrual property losses of \$89 and nil in the second quarter and first six months of 2019 with respect to the company's wholly-owned subsidiaries that were not recorded by the company, as the related pre-tax losses did not meet the recognition criteria under IFRS.

At June 30, 2020 deferred tax assets of \$14,099 (December 31, 2019 - \$10,009) were not recorded as it was considered not probable that those losses could be utilized by the company.

The foreign exchange effect of \$3,598 and \$4,545 in the second quarter and first six months of 2020 (2019 - \$933 and \$1,666) principally reflected the impact of fluctuations of the Canadian dollar relative to the U.S. dollar as the company computes its corporate tax liability in Canadian dollars pursuant to the requirements of Canadian tax authorities, whereas the functional currency of the company and its subsidiaries is the U.S. dollar.

## 11. Financial Risk Management

## Overview

There were no significant changes in the types of the company's risk exposures or the processes used by the company for managing those risk exposures at June 30, 2020 compared to those identified and disclosed in the company's annual consolidated financial statements for the year ended December 31, 2019, except as described below.

## COVID-19

The rapid spread of the COVID-19 virus, which was declared by the World Health Organization to be a pandemic on March 11, 2020, and actions taken globally in response to COVID-19, have significantly disrupted business activities throughout the world. The company's African Investments rely, to a certain extent, on free movement of goods, services, and capital from around the world, which has been significantly restricted as a result of COVID-19.

Given the ongoing and dynamic nature of the circumstances surrounding COVID-19, it is difficult to predict how significant the impact of COVID-19, including any responses to it, will be on the global economy and the company's African Investments in particular, or for how long any disruptions are likely to continue. The extent of such impact will depend on future developments, which are highly uncertain, rapidly evolving and difficult to predict, including new information which may emerge concerning the severity of COVID-19 and additional actions which may be taken to contain COVID-19, as well as the timing of the re-opening of the economy in various parts of the world. Such further developments could have a material adverse effect on the company's business, financial condition, results of operations and cash flows.

#### Market Risk

Market risk (comprised of foreign currency risk, interest rate risk and other price risk) is the risk that the fair value or future cash flows of a financial instrument will fluctuate due to changes in market price. The company is exposed to market risk principally in its investing activities and to the extent that those activities expose the company to foreign currency risk. The valuation of the company's investment portfolio is dependent upon the underlying performance of the companies within the portfolio, but may also be affected, along with other financial statement items by fluctuations in foreign currency exchange rates, interest rates, and market prices.

#### Foreign Currency Risk

Foreign currency risk is the risk that the fair value or future cash flows of a financial instrument or another asset or liability will fluctuate due to changes in exchange rates and as a result, could produce an adverse effect on net earnings and common shareholders' equity when measured in U.S. dollars, the company's functional currency.

In the first six months of 2020 the company's holdings in African Investments and cash and cash equivalents, which are partially denominated in South African rand, decreased compared to December 31, 2019. The decrease was primarily due to unrealized and foreign exchange losses on African Investments, primarily the company's investment in Atlas Mara common shares, indirect equity interest in AGH, CIG common shares, and GroCapital Holdings common shares, partially offset by purchases of African Investments, partially denominated in South African rand. The company's common shareholders' equity and net earnings may be significantly affected by foreign currency movements resulting from the company's South African rand-denominated investments. The company has not hedged its foreign currency risk. There were no significant changes to the company's framework used to monitor, evaluate and manage foreign currency risk at June 30, 2020 compared to December 31, 2019.

## Interest Rate Risk

Interest rate risk is the risk that the fair value or future cash flows of a financial instrument will fluctuate due to changes in market interest rates. Typically, as interest rates rise, the fair values of fixed income investments decline and, conversely, as interest rates decline, the fair values of fixed income investments rise. In each case, the longer the maturity of the financial instrument, the greater the consequence of a change in interest rates. The company's interest rate risk management strategy is to position its fixed income portfolio based on its view of future interest rates and the yield curve, balanced with liquidity requirements. General economic conditions, political conditions and many other factors can also adversely affect the bond markets and, consequently, the value of fixed income securities held. Interest rate movements in African countries may affect the company's common shareholders' equity and net earnings. The Portfolio Advisor and Fairfax actively monitor interest rates in African countries for the potential impact changes in interest rates may have on the company's investment portfolio. There were no significant changes to the company's framework used to monitor, evaluate and manage interest rate risk at June 30, 2020 compared to December 31, 2019.

## **Market Price Fluctuations**

Market price fluctuation is the risk that the fair value or future cash flows of an equity investment will fluctuate due to changes in market prices (other than those arising from interest rate risk or foreign currency risk), whether those changes are caused by factors specific to the individual investment or its issuer, or other factors affecting all similar investments in the market. The company's exposure to equity price risk through its equity investments at June 30, 2020 compared to December 31, 2019 are described below.

The company holds significant equity investments. The market value and the liquidity of these investments are volatile and may vary dramatically either up or down in short periods, and their ultimate value will therefore only be known over a period of time or on disposition. As discussed earlier, COVID-19 has increased uncertainty and may adversely impact the fair value or future cash flows of the company's equity investments.

The company's exposure to market price risk decreased to \$136,221 at June 30, 2020 from \$232,212 at December 31, 2019 primarily as a result of unrealized losses on the company's investments in Atlas Mara and CIG common shares (Level 1 investments in the fair value hierarchy), as well as unrealized losses on the company's investments in its indirect equity interest in AGH and GroCapital Holdings common shares (Level 3 investments in the fair value hierarchy), partially offset by additional investments in Other Public African Investments, GroCapital Holdings and CIG common shares, as well as unrealized gains on the company's investments in Other Public African Investments and Philafrica common shares.

The company estimates the potential impact on net earnings (loss) from a 20% increase or decrease in the fair value of its investments classified as Level 1 in the fair value hierarchy at June 30, 2020 to be an increase or decrease in net earnings (loss) of \$8,786 (December 31, 2019 - increase or decrease in net earnings (loss) of \$8,470 from a 10% increase or decrease in the fair value of its investments classified as Level 1 in the fair value hierarchy). Refer to note 6 for the potential impact on net earnings (loss) of various combinations of changes in significant unobservable inputs in the company's internal valuation models for the company's investments classified as Level 3 in the fair value hierarchy.

## Credit Risk

Credit risk is the risk of loss resulting from the failure of a counterparty to honour its financial obligations to the company and arises predominantly with respect to cash and cash equivalents, restricted cash, short term investments and investments in debt instruments. There were no significant changes to the company's exposure to credit risk (except as set out in the discussion which follows) or the company's framework used to monitor, evaluate and manage credit risk at June 30, 2020 compared to December 31, 2019.

## Cash and Cash Equivalents, and Short Term Investments

At June 30, 2020 the company's cash and cash equivalents of \$68,526 (December 31, 2019 - \$44,334) were comprised of \$55,756 (December 31, 2019 - \$9,621) at the holding company (principally in major Canadian financial institutions) and \$12,770 (December 31, 2019 - \$34,713) at the company's wholly-owned subsidiaries. At June 30, 2020 the company held \$6,237 (December 31, 2019 - \$13,298) in deposit accounts with Grobank, which was reclassified as restricted cash within the consolidated balance sheet at June 30, 2020 to reflect a lack of liquidity in the short-term. The company monitors risks associated with cash and cash equivalents and short term investments by regularly reviewing the financial strength and creditworthiness of these financial institutions. From these reviews, the company may transfer balances from financial institutions where it perceives heightened credit risk to others considered to be more stable.

At June 30, 2020 the company's short term investments in U.S. treasuries of nil (December 31, 2019 - \$104,008) were rated Aaa by Moody's Investors Service Inc. ("Moody's") and AA+ by Standard & Poor's Financial Services LLC ("S&P").

#### Restricted Cash

At June 30, 2020 the company's restricted cash of \$18,629 (December 31, 2019 - \$7,500) was comprised of \$12,392 (December 31, 2019 - \$7,500) in a deposit account with African Banking Corporation Zambia Limited ("Atlas Mara Zambia"), a wholly-owned subsidiary of Atlas Mara (see note 12), and \$6,237 (December 31, 2019 - \$13,298 classified as cash and cash equivalents) in deposit accounts with Grobank (see note 12). At June 30, 2020 Atlas Mara Zambia had deposited Government of Zambia Eurobonds ("Zambia Eurobonds") with a fair value of \$13,306 for the benefit of the company. The company will continue to monitor the credit risk associated with restricted cash by reviewing the financial strength and creditworthiness of the counterparties and the fair value of collateral deposited for the benefit of the company.

#### Guarantees

On December 31, 2019 the company agreed to guarantee up to \$20,000 in principal on a facility provided to Atlas Mara by TLG Credit Opportunities Fund ("TLG Capital") (the "TLG Facility"). Atlas Mara requires the company's consent in order to draw more than \$10,000 on the TLG Facility. The TLG Facility will be available until January 31, 2021 with the option for Atlas Mara to extend by an additional year. As consideration for providing the guarantee, the company earns a fee of 1.1% per annum on the drawn amount of the TLG Facility, which is secured by Atlas Mara's shares in Atlas Mara Botswana. At June 30, 2020 Atlas Mara had drawn \$8,000 on the TLG Facility and the fair value of the Atlas Mara Botswana shares held as collateral was \$10,176. This contract is a financial guarantee contract with a nominal fair value at June 30, 2020.

#### Investments in Debt Instruments

The company's risk management strategy for debt instruments is to limit the amount of credit exposure with respect to any one corporate issuer. While the company reviews third party credit ratings, it also carries out its own analysis and does not delegate the credit decision to rating agencies. The company endeavours to limit credit exposure by monitoring fixed income portfolio limits on individual corporate issuers and limits based on credit quality.

At June 30, 2020 the company's debt instruments were all considered to be subject to credit risk with a fair value of \$162,190 (December 31, 2019 - \$120,804) representing 42.0% (December 31, 2019 - 23.7%) of the total cash and investments. Management monitors restricted cash and has evaluated that the associated credit risk is limited due to existing collateral arrangements discussed above.

The composition of the company's fixed income portfolio, which is comprised of loans and bonds, is presented in the table below:

	June 30	June 30, 2020		31, 2019
	Principal	Fair value	Principal	Fair value
Loans: <sup>(1)</sup>			_	
CIG Loan	23,867	15,567	23,867	20,744
PGR2 Loan <sup>(2)</sup>	25,297	18,552	23,939	21,240
Atlas Mara Facility <sup>(2)</sup>	39,640	39,612	_	_
Philafrica Facility <sup>(2)</sup>	5,775	5,714		
	94,579	79,445	47,806	41,984
Bonds: <sup>(1)</sup>				
Atlas Mara 11.0% Convertible Bonds <sup>(2)</sup>	18,943	19,551	17,943	18,296
Atlas Mara 7.5% Bonds	20,000	19,420	20,000	18,431
Nova Pioneer Bonds <sup>(2)</sup>	42,720	43,774	40,149	42,093
	81,663	82,745	78,092	78,820
Total loans and bonds	176,242	162,190	125,898	120,804

<sup>(1)</sup> The company's African Investments in loans and bonds are not rated.

<sup>(2)</sup> Principal amounts are inclusive of capitalized interest.

The company's exposure to credit risk from its investment in fixed income securities increased at June 30, 2020 compared to December 31, 2019 primarily reflecting investments in the Atlas Mara Facility and the Philafrica Facility, capitalized interest on Nova Pioneer Bonds, the PGR2 Loan, Atlas Mara 11.0% Convertible Bonds and the Atlas Mara Facility, and unrealized gains on Atlas Mara Bonds, the Atlas Mara Facility, the PGR2 Loan, and the Philafrica Facility, partially offset by unrealized losses on the CIG Loan and Nova Pioneer Bonds and foreign exchange losses on the PGR2 Loan and the CIG Loan. The company assesses the creditworthiness of each new counterparty prior to entering into contracts. Management monitors credit risk from its African investments in debt instruments through reviewing financial performance of its counterparties, collateral arrangements, diversification, and other credit risk mitigation techniques. At June 30, 2020 the company had granted interest deferrals of \$1,850 related to the Atlas Mara 7.5% Bonds, \$845 related to the Nova Pioneer Bonds and \$144 (2.4 million South African rand) related to the CIG Loan (see note 5).

#### **Liquidity Risk**

Liquidity risk is the risk that the company will encounter difficulty in meeting obligations associated with financial liabilities that are settled by delivering cash or another financial asset. The company manages liquidity risk by maintaining sufficient liquid assets to enable settlement of financial commitments on their respective due dates. All accounts payable and accrued liabilities are due within three months, and income taxes payable must be remitted to the respective tax jurisdictions as they are due. There were no significant changes to the company's exposure to liquidity risk (except as set out in the discussion below) or the framework used to monitor, evaluate and manage liquidity risk at June 30, 2020 compared to December 31, 2019.

The undeployed cash and investments at June 30, 2020 provide adequate liquidity to meet the company's remaining known significant commitments in 2020, which are principally comprised of the investment and advisory fees, general and administration expenses and corporate income taxes. On December 20, 2019 the company entered into the Second Credit Facility (see note 7), which remains undrawn at June 30, 2020 and was not available for drawdown as the company would not meet the minimum common shareholders' equity requirement. The company expects to continue to receive investment income on its holdings of fixed income securities to supplement its cash and cash equivalents. Accordingly, the company has adequate working capital to support its operations.

The company may need to provide capital support to GroCapital Holdings as required by South African banking regulations as a result of loan impairments and losses attributable to COVID-19. In connection with the transaction with Helios Holdings Limited, the company must hold at least \$102,000 in cash and cash equivalents, restricted cash and marketable securities, less any Transaction expenses. (see note 15).

Refer to note 12 for details on the settlement of the performance fees, if any, at the end of the second calculation period, December 31, 2022.

#### **Concentration Risk**

The company's cash and investments are primarily concentrated in Africa and in African businesses or businesses with customers, suppliers or business primarily conducted in, or dependent on, Africa. The market value of the company's investments, the income generated by the company and the company's performance will be particularly sensitive to changes in the economic condition, interest rates, and regulatory environment of African countries in which company has investments. Adverse changes to the economic condition, interest rates or regulatory environment in those African countries may have a material adverse effect on the company's business, cash flows, financial condition and net earnings.

The company's holdings of Public and Private African Investments (see note 5) at June 30, 2020 and December 31, 2019 are summarized by the issuer's primary sector in the table below:

	June 30, 2020	December 31, 2019
Financial services	118,496	125,213
Food and agriculture	84,013	124,247
Education	44,481	43,551
Infrastructure	22,017	40,306
Other	30,114	21,240
	299,121	354,557

During the first six months of 2020 the company's concentration risk in the financial services sector decreased primarily due to unrealized losses on Atlas Mara and GroCapital Holdings common shares and foreign exchange losses on GroCapital Holdings common shares, partially offset by additional investments in the Atlas Mara Facility and GroCapital Holdings common shares, capitalized interest and unrealized gains on Atlas Mara 11.0% Convertible Bonds and the Atlas Mara Facility. The company's concentration risk in the food and agriculture sector decreased as a result of unrealized losses on the company's indirect equity interest in AGH and foreign exchange losses on the company's indirect equity interest in AGH and Philafrica common shares, partially offset by investments in the Philafrica Facility, unrealized gains on the Philafrica common shares and Philafrica Facility, and foreign exchange gains on the Philafrica Facility. The company's concentration risk in the education sector increased due to capitalized interest on Nova Pioneer Bonds, partially offset by unrealized losses on Nova Pioneer Bonds and Warrants. The company's concentration risk in the infrastructure sector decreased primarily due to unrealized and foreign exchange losses on CIG common shares and the CIG Loan, partially offset by additional investments in CIG common shares. The company's concentration risk in the other sector related to the PGR2 Loan and Other Public African Investments.

The company will not make an African Investment if, after giving effect to such investment, the total invested amount of such investment would exceed 20.0% of the company's total assets at the time of the investment, provided, however, that the company is permitted to complete up to two African Investments where, after giving effect to each such investment, the total invested amount of each such investment would be less than or equal to 25.0% of the company's total assets (the "Investment Concentration Restriction"). On April 15, 2020 the company received common shareholders' approval of a special resolution (the "Special Resolution") allowing the company to make additional investments in Atlas Mara where, after giving effect to such investment, the total invested amount in Atlas Mara (calculated on a fair value basis) would be less than or equal to 40.0% of the company's total assets at the time of such investment. The company's investment limit for an African Investment in accordance with the Investment Concentration Restriction decreased at June 30, 2020 from December 31, 2019 principally as a result of the net unrealized losses on investments and net foreign exchange losses as described above.

African Investments may be financed through equity or debt offerings as part of the company's objective to reduce its cost of capital and provide returns to common shareholders. At June 30, 2020 the company determined that it was in compliance with the Investment Concentration Restriction.

#### **Capital Management**

The company's objectives when managing capital are to protect its lenders, to safeguard its ability to continue as a going concern, and to maintain an optimal capital structure to reduce the cost of capital in order to optimize returns for common shareholders. The company will seek attractive risk-adjusted returns, but will at all times seek downside protection and attempt to minimize the loss of capital. Total capital, comprised of common shareholders' equity and any funds drawn on the Second Credit Facility, was \$390,963 at June 30, 2020 (December 31, 2019 - \$518,815). The decrease was principally related to a net loss of \$125,990, and purchases for cancellation of 463,506 subordinate voting shares for a net cost of \$1,850.

On December 21, 2018 the company drew \$30,000 from the Credit Facility with a 3-month term that was repaid on March 21, 2019, along with accrued interest of \$509. On September 7, 2019 the Credit Facility matured. On December 20, 2019 the company entered into the Second Credit Facility (see note 7), which remains undrawn at June 30, 2020. At June 30, 2020 the Second Credit Facility was undrawn and was not available for drawdown as the company would not meet the minimum common shareholders' equity requirement (see note 7 for details).

#### 12. Related Party Transactions

## Payable to Related Parties

The company's payable to related parties was comprised as follows:

	June 30, 2020	December 31, 2019
Investment and advisory fees	1,154	1,524
Other	100	31
	1,254	1,555

## Investment Advisory Agreement

The company and its subsidiaries have entered into an agreement with Fairfax and the Portfolio Advisor to provide administration and investment advisory services to the company and its subsidiaries (the "Investment Advisory Agreement"). As compensation for the provision of these services, the company and its Mauritius Sub pays an investment and advisory fee, and if applicable, a performance fee. Such fees are determined with reference to the company's common shareholders' equity.

## Performance Fee

The period from January 1, 2020 to December 31, 2022 (the "second calculation period") is the next consecutive three-year period after the first calculation period ended December 31, 2019 for which a performance fee, if applicable, will be accrued. The performance fee for the second calculation period will be calculated as 20.0% of any increase in common shareholders' equity per share (including distributions) above a 5.0% per annum increase. The amount of common shareholders' equity per share at any time, which must be achieved before any performance fee would be payable, is sometimes referred to as the "hurdle per share". At June 30, 2020 the company determined that there was no performance fee accrual (December 31, 2019 - nil) as the book value per share of \$6.62 (before factoring in the impact of the performance fee) at June 30, 2020 was less than the hurdle per share at that date of \$11.81.

Under the Investment Advisory Agreement, the performance fee, if applicable, will be paid within 30 days after the company issues its annual audited consolidated financial statements for the year ended December 31, 2022, in subordinate voting shares of the company unless the market prices per share of those shares is more than two times the then book value per share, in which event Fairfax may elect to receive that fee in cash. The number of subordinate voting shares to be issued will be calculated based on the volume-weighted average trading price of the company's subordinate voting shares for the 10 trading days prior to and including the last day of the calculation period in respect of which the performance fee is paid. At June 30, 2020 there were no contingently issuable subordinate voting shares relating to the performance fee payable to Fairfax (December 31, 2019 - nil).

In the second quarter and first six months of 2020 the company did not record a performance fee (2019 - nil in both periods) within the consolidated statements of earnings (loss) and comprehensive income (loss).

## **Investment and Advisory Fees**

The investment and advisory fees are calculated and payable quarterly as 0.5% of the value of undeployed capital and 1.5% of the company's common shareholders' equity less the value of undeployed capital. In the second quarter and first six months of 2020 the company determined that a significant portion of its assets were invested in African Investments, which are considered deployed capital. The investment and advisory fees recorded within the consolidated statements of earnings (loss) and comprehensive income (loss) in the second quarter and first six months of 2020 were \$1,154 and \$2,253 (2019 - \$1,687 and \$3,482).

#### Other

Other payable of \$100 at June 30, 2020 (December 31, 2019 - \$31) was primarily comprised of amounts due to related parties for expenses incurred by Fairfax and the Portfolio Advisor on behalf of the company.

## Fairfax's Voting Rights and Equity Interest

At June 30, 2020 Fairfax, through its subsidiaries, owned 30,000,000 multiple voting shares and 4,884,266 subordinate voting shares of Fairfax Africa (December 31, 2019 - 30,000,000 and 6,885,421). At June 30, 2020 Fairfax's holdings of multiple and subordinate voting shares represented 98.4% of the voting rights and 59.1% of the equity interest in Fairfax Africa (December 31, 2019 - 98.5% and 62.0%).

Subsequent to June 30, 2020

Upon closing of the transaction with Helios Holdings Limited (see note 15), Fairfax's holdings of multiple and subordinate voting shares are expected to represent 53.3% of the voting rights and 32.1% of the equity interest in Fairfax Africa, and Fairfax expects that it will deconsolidate Fairfax Africa.

#### Other

## Atlas Mara Zambia Fixed Deposit

On December 13, 2019 the company entered into a fixed deposit agreement with Atlas Mara Zambia whereby the company agreed to place up to \$15,000 with Atlas Mara Zambia as a fixed deposit, bearing interest at a rate of LIBOR plus 400 basis points. The fixed deposit matured on June 19, 2020 and was renewed to December 18, 2020. The fixed deposit is collateralized with Zambia Eurobonds. At June 30, 2020 the company had \$12,392 (December 31, 2019 - \$7,500) on deposit, which was recorded in restricted cash within the consolidated balance sheet.

## Guarantor for Atlas Mara Loan from TLG Capital

On December 31, 2019 the company agreed to guarantee up to \$20,000 in principal on a facility provided to Atlas Mara by TLG Capital. Atlas Mara requires the company's consent in order to draw more than \$10,000 on the TLG Facility. The TLG Facility will be available until January 31, 2021 with the option for Atlas Mara to extend by an additional year. As consideration for providing the guarantee, the company earns a fee of 1.1% per annum on the drawn amount of the TLG Facility, which is secured by Atlas Mara's shares in Atlas Mara Botswana. At June 30, 2020 Atlas Mara had drawn \$8,000 on the TLG Facility and the fair value of the Atlas Mara Botswana shares held as collateral was \$10,176. This contract is a financial guarantee contract with a nominal fair value at June 30, 2020.

In the second quarter and first six months of 2020 the company recorded interest income of \$24 and \$38 (2019 - nil in both periods) in interest within the consolidated statements of earnings (loss) and comprehensive income (loss) related to financial guarantee.

Deposits on Account with Grobank

At June 30, 2020 the company held \$6,237 (December 31, 2019 - \$13,298) in deposit accounts with Grobank on commercial terms.

## 13. General and Administration Expenses

General and administration expenses for the three and six months ended June 30 were comprised as follows:

	Second quarter		First six ı	months
	2020	2019	2020	2019
Audit, legal and tax professional fees	1,025	358	1,320	687
Administrative expenses	137	(20)	266	337
Salaries and employee benefit expenses	269	194	857	722
Brokerage fees	25	10	35	23
	1,456	542	2,478	1,769

## 14. Supplementary Cash Flow Information

Cash and cash equivalents were included within the consolidated balance sheets and statements of cash flows as follows:

	June 30, 2020	December 31, 2019
Cash and balances with banks	23,529	44,334
U.S. treasuries	44,997	
	68,526	44,334

Details of certain cash flows included within the consolidated statements of cash flows for the three and six months ended June 30 were as follows:

	Second quarter		First six months	
	2020	2019	2020	2019
Purchases of investments				_
Loans	(44,210)	_	(44,210)	(12,813)
Bonds	_	(5,388)	_	(8,721)
Common stocks	(12,306)	(2,288)	(15,893)	(52,032)
Derivatives		(339)	<u> </u>	(506)
	(56,516)	(8,015)	(60,103)	(74,072)
Net interest received				
Interest received	718	3,331	2,387	4,782
Interest paid on borrowings				(509)
	718	3,331	2,387	4,273
Income taxes paid	286	261	286	261

## 15. Subsequent Events

On July 10, 2020 the company announced that it had entered into a definitive agreement with Helios Holdings Limited (together with one or more of its affiliates, as the context requires, "Helios Holdings Group") pursuant to which the Helios Holdings Group will contribute certain fee streams (as summarized below) to Fairfax Africa in exchange for a 45.9% equity and voting interest in the share capital of Fairfax Africa upon closing (the "Transaction"). Following completion of the Transaction, Fairfax Africa will be renamed Helios Fairfax Partners Corporation ("HFP") and its subordinate voting shares will continue to be listed on the Toronto Stock Exchange.

The fee streams to be contributed as consideration to Fairfax Africa by the Helios Holdings Group include the following:

- 100% of all management and other fees paid to Helios and its affiliates in connection with the management of any existing or future fund (including the management of HFP and its subsidiaries), less expenses, administrative fees, and other operation fees relating to the management of those funds;
- 25% of carried interest amounts generated by any existing fund managed by Helios or any of its affiliates, excluding Helios Investors IV,
   L.P.: and
- 50% of carried interest amounts generated by any future fund managed by Helios or any of its affiliates, including Helios Investors IV, L.P.

Upon closing of the Transaction, Fairfax's holdings of multiple and subordinate voting shares are expected to represent 53.3% of the voting rights and 32.1% of the equity interest in Fairfax Africa, and Fairfax expects that it will deconsolidate Fairfax Africa.

Fairfax Africa will call a special shareholder meeting (the "Meeting") at which shareholders of Fairfax Africa ("Shareholders") will be asked to approve, among other things, an amendment to Fairfax Africa's articles and bylaws in order to give effect to the Transaction.

The Board of Directors of Fairfax Africa, upon recommendation from an independent special committee of the Board of Directors, which received independent legal and financial advice, determined (with interested directors abstaining) that the Transaction is in the best interests of Fairfax Africa and recommended that shareholders (other than Fairfax Financial and its affiliates) vote in favour of the Transaction at the Meeting.

The Transaction is expected to close in the third quarter of 2020, subject to customary conditions, including receipt of applicable regulatory approvals, the approval of the Toronto Stock Exchange and approval by Shareholders at the Meeting (including a majority of the votes cast by holders of Fairfax Africa's subordinate voting shares (excluding any subordinate voting shares owned by Fairfax Financial and its affiliates).

In connection with the Transaction, Fairfax Africa will sell its 42.4% equity interest in Atlas Mara to Fairfax for an aggregate purchase price of \$40,000 of which half will be paid upfront with the balance to be paid no later than three years from closing of the Transaction. In addition, Fairfax will guarantee any obligations of Atlas Mara under the Atlas Mara Facility. Until closing of the Transaction, the company may not (without consent from the Helios Holdings Group), among other things, effect any recapitalizations, declare any dividends, purchase or dispose of African Investments, or enter into new material transactions. Furthermore, immediately prior to closing of the Transaction, the company must hold at least \$102,000 in cash and cash equivalents, restricted cash and marketable securities, less any Transaction expenses.

Upon consummation of the Transaction, the company will enter into an administration and investment advisory services agreement ("New Investment Advisory Agreement"), with a member of the Helios Holdings Group (the "New Portfolio Advisor"). The New Investment Advisory Agreement will replace the existing Investment Advisory Agreement with HWIC. Pursuant to the New Investment Advisory Agreement, the New Portfolio Advisor will provide investment advisory services, including advice and recommendations relating to potential investment opportunities, to Fairfax Africa. The New Portfolio Advisor will have discretionary authority to negotiate and complete investments on behalf of Fairfax Africa. Notwithstanding the foregoing, the Portfolio Advisor: (A) will request approval from Fairfax Africa's board of directors, by simple majority, prior to making any investment in excess of the greater of (x) 10% of Fairfax Africa's Net Asset Value and (y) \$50 million; and (B) will not make any insurance-related investment without the prior written consent of Fairfax.

Tope Lawani and Babatunde Soyoye (the co-founders and Managing Partners of the investment advisor to the Helios funds) will be appointed as co-Chief Executive Officers of HFP and Michael Wilkerson will be appointed Executive Vice Chairman of HFP.

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## Management's Discussion and Analysis of Financial Condition and Results of Operations (as of July 30, 2020)

(Figures and amounts are in US\$ and \$ thousands except share and per share amounts and as otherwise indicated. Figures may not add due to rounding.)

## Notes to Management's Discussion and Analysis of Financial Condition and Results of Operations

- (1) Readers of the Management's Discussion and Analysis of Financial Condition and Results of Operations ("MD&A") should review the notes to the interim consolidated financial statements for the three and six months ended June 30, 2020 and the company's 2019 Annual Report.
- (2) Unless otherwise noted, consolidated financial information of the company within this MD&A is derived from the consolidated financial statements of the company prepared in accordance with International Financial Reporting Standards ("IFRS") as issued by the International Accounting Standards Board ("IASB") applicable to the preparation of interim financial statements, including International Accounting Standard 34 Interim Financial Reporting, and is presented in U.S. dollars which is also the functional currency of the company and its consolidated subsidiaries.
- (3) The MD&A contains references to book value per share. On any date, book value per share is calculated as common shareholders' equity at the end of the period, determined in accordance with IFRS, divided by the total number of common shares of the company effectively outstanding on that date. Those amounts are presented in the consolidated balance sheet and note 8 (Common Shareholders' Equity under the heading Common Stock) respectively within the consolidated financial statements for the three and six months ended June 30, 2020. Book value per share is a key performance measure of the company and is closely monitored as it is used to calculate the performance fee payable, if any, to Fairfax Financial Holdings Limited ("Fairfax").
- (4) Throughout this MD&A, the term "African Investments" refers to deployed capital in Public and Private African Investments as disclosed in note 5 (African Investments) to the interim consolidated financial statements for the three and six months ended June 30, 2020.

## **Business Developments**

#### Overview

Fairfax is Fairfax Africa's ultimate parent and acts as its administrator. Fairfax is a holding company which, through its subsidiaries, is engaged in property and casualty insurance and reinsurance and the associated investment management. Hamblin Watsa Investment Counsel Ltd. (the "Portfolio Advisor"), a wholly-owned subsidiary of Fairfax and registered portfolio manager in the province of Ontario, is the portfolio advisor of the company and its consolidated subsidiaries, responsible to source and advise with respect to all investments. Fairfax Africa's subordinate voting shares trade on the Toronto Stock Exchange ("TSX") under the symbol FAH.U. The multiple voting shares of the company are not traded.

The book value per share at June 30, 2020 was \$6.62 compared to \$8.72 at December 31, 2019 representing a decrease of 24.1% in the first six months of 2020, primarily reflecting a net loss of \$125,990 (principally due to a net change in unrealized losses on the company's African Investments and net foreign exchange losses).

The following narrative sets out the company's key business developments in the first six months of 2020.

## **Helios Transaction**

On July 10, 2020 the company announced that it had entered into a definitive agreement with Helios Holdings Limited (together with one or more of its affiliates, as the context requires, "Helios Holdings Group") pursuant to which the Helios Holdings Group will contribute certain fee streams to Fairfax Africa in exchange for a 45.9% equity and voting interest in the share capital of Fairfax Africa upon closing (the "Transaction"). Following completion of the Transaction, Fairfax Africa will be renamed Helios Fairfax Partners Corporation ("HFP") and its subordinate voting shares will continue to be listed on the Toronto Stock Exchange.

In connection with the Transaction, Fairfax Africa will sell its 42.4% equity interest in Atlas Mara to Fairfax for an aggregate purchase price of \$40,000 of which half will be paid upfront with the balance to be paid no later than three years from closing of the Transaction. In addition, Fairfax will guarantee any obligations of Atlas Mara under the Atlas Mara Facility. Until closing of the Transaction, the company may not (without consent from the Helios Holdings Group), among other things, effect any recapitalizations, declare any dividends, purchase or dispose of African Investments, or enter into new material transactions. Furthermore, immediately prior to closing of the Transaction, the company must hold at least \$102,000 in cash and cash equivalents, restricted cash and marketable securities, less any Transaction expenses.

Upon closing of the Transaction, Tope Lawani and Babatunde Soyoye (the co-founders and Managing Partners of Helios Investment Partners LLP ("Helios"), the investment advisor to the Helios funds) will be appointed as co-Chief Executive Officers of HFP, Helios will be appointed sole investment advisor to HFP, and Michael Wilkerson will be appointed Executive Vice Chairman of HFP. Fairfax's holdings of multiple and subordinate voting shares are expected to represent 53.3% of the voting rights and 32.1% of the equity interest in Fairfax Africa, and Fairfax expects that it will deconsolidate Fairfax Africa.

Refer to note 15 (Subsequent Events) to the interim consolidated financial statements for the three and six months ended June 30, 2020 for further details on the Transaction.

## Impact to Fairfax Africa

Upon closing of the Transaction, HFP will represent an attractive investment vehicle offering exposure to high-quality investments in African markets. HFP's business will benefit from diversified revenue streams including recurring and predictable management fees and carried interest income from long-dated third-party funds under management as well as capital gains from the appreciation of its proprietary capital.

At June 30, 2020 the company's book value per share was \$6.62, based on common shareholders' equity of \$390,963. At June 30, 2020 the company had cash and marketable securities of \$80,088 (comprised of \$68,526 in cash and cash equivalents and \$11,562 in Other Public African Investments), representing \$1.36 or 20.5% of book value per share. Upon closing of the Transaction, the company's liquidity and financial strength will be further enhanced by: (i) the sale of the company's 42.4% equity interest in Atlas Mara to Fairfax for \$40,000; (ii) Fairfax's guarantee of amounts drawn under the Atlas Mara Facility (fair value of \$39,612 at June 30, 2020); and (iii) the fee streams contributed by Helios Holdings Group. HFP will be positioned to become a leading, Africa-focused listed investment holding company benefiting from a broader team of experienced investment professionals fully focused on Africa, with deep local knowledge, differentiated capabilities and a successful track record across the continent in identifying and securing high-quality, largely proprietary, investment opportunities.

#### **Capital Transactions**

On December 20, 2019 the company entered into an \$80,000 secured, revolving demand credit facility with a syndicate of Canadian lenders, bearing interest at a rate of LIBOR plus 450 basis points (the "Second Credit Facility") and containing a financial covenant that requires the company to maintain common shareholders' equity of not less than \$450,000 when amounts are drawn under the Second Credit Facility. The Second Credit Facility is secured by way of a general lien on the holding company's assets. At June 30, 2020 the Second Credit Facility was undrawn and was not available for drawdown as the company would not meet the minimum common shareholders' equity requirement. For further details refer to note 7 (Borrowings) to the interim consolidated financial statements for the three and six months ended June 30, 2020.

## **African Investments**

Full descriptions of the African Investments committed to and acquired in the second quarter and first six months of 2020 are provided in the African Investments section of this MD&A.

## **Operating Environment**

#### Overview

The first six months of 2020 was marked by the rapid surge of the global COVID-19 pandemic. Governments worldwide have responded with border closures, lockdowns, and restrictions on non-essential services in an effort to contain and mitigate the spread of COVID-19. In the second quarter of 2020, many countries began gradually easing containment measures. The International Monetary Fund ("IMF"), in its report, "Regional Economic Outlook June 2020 Update - Sub-Saharan African - A Cautious Reopening" has revised its estimate of 2020 global GDP to a contraction of 4.9%, down by 1.9% from its April 2020 forecast, with an expected recovery to 5.4% growth in 2021. While oil prices have partially recovered in the second quarter of 2020 as oil producing countries reached an agreement to reduce oil production output, countries dependent on oil and tourism continue to be most heavily impacted by the COVID-19 pandemic and ensuing global economic recession.

## Sub-Saharan Africa

In June 2020, the IMF revised its estimate of 2020 Sub-Saharan Africa ("SSA") regional GDP to a contraction of 3.2%, down by 1.6% from its April 2020 forecast, with an expected recovery to 3.4% growth in 2021. These region-wide forecasts mask considerable differences in the growth performance and prospects of countries across the region. While oil prices have stabilized since the plunge in the first quarter of 2020, continued depressed prices exacerbate the challenges brought on by COVID-19 for resource-intensive economies such as Nigeria and Angola, while government-mandated travel restrictions have hampered the tourism industry for non-resource-intensive economies. Capital outflows from the SSA region amounted to nearly \$5 billion in February to May 2020, compounding fiscal pressures and restricting the region's ability to finance spending needs to address the COVID-19 pandemic.

#### South Africa

In June 2020, the IMF revised its estimate of South Africa's 2020 GDP to a contraction of 8.0%, down 2.2% from its April 2020 forecast, with a projected modest recovery to 3.5% growth in 2021. The nationwide lockdown, which commenced on March 26, 2020, has been gradually easing since early May 2020. South Africa's COVID-19 fiscal stimulus package represents approximately 10% of its GDP and focuses spending on key areas including healthcare, unemployment benefits, tax cuts, and loan deferrals. Since the beginning of the year, the South African Reserve Bank ("SARB") has cut the South Africa prime overdraft rate five times by an aggregate 300 bps and the prime overdraft rate currently sits at 7.00%. The South African rand strengthened relative to the U.S. dollar during the second quarter of 2020 from 17.86 to 17.38. South Africa continues to face ongoing challenges in reducing expenditures, boosting growth, and insulating public finances from struggling state-owned enterprises, in addition to the impact of the COVID-19 pandemic and ensuing economic downturn. Moody's Investors Service Inc. ("Moody's"), Fitch Ratings Inc. ("Fitch") and

Standard & Poor's Financial Services LLC ("S&P") have maintained their ratings at Ba1 with a negative outlook, BB with a negative outlook, and BB-with a stable outlook respectively.

#### Nigeria

In June 2020, the IMF revised its estimate of Nigeria's 2020 GDP to a contraction of 5.4%, down 2.0% from its April 2020 forecast, with a projected modest recovery to 2.6% in 2021. Nigeria is SSA's largest economy and is historically heavily oil-dependent, with the industry comprising nearly half of fiscal revenue over the last three years. Though oil prices have stabilized in the second quarter of 2020, the World Bank projects that the significant drop in oil prices will spill over into non-oil industries and result in an economic recession. On March 20, 2020 the Central Bank of Nigeria devalued the Nigerian Naira by approximately 15% in response to significant downward pressure primarily driven by low oil prices and the impact of the COVID-19 pandemic. Nigeria's major cities and states, which had been on lockdown since March 30, 2020, began gradually easing lockdown measures on May 4, 2020. Moody's, Fitch, and S&P have maintained their ratings at B2 with a negative outlook, B with a negative outlook, and B-with a stable outlook respectively.

#### Kenya

In June 2020, the IMF revised its estimate of Kenya's 2020 GDP to a contraction of 0.3%, down 1.3% from its April 2020 forecast, with a projected recovery to 4.0% in 2021. Kenya, one of the most economically diverse countries in SSA, is expected to fare better in the COVID-19 pandemic than its resource-intensive counterparts. However, the tourism industry accounts for 14% of Kenya's GDP and has been heavily impacted by travel bans on major cities, putting a drag on Kenya's GDP projection in 2020 and 2021. Kenya's travel restrictions on major cities, which began on April 6, 2020, were lifted on July 7, 2020. Domestic flights resumed on July 15, 2020, while international flights are set to resume on August 1, 2020. Moody's, Fitch, and S&P have downgraded their ratings to B2 with a negative outlook, B+ with a negative outlook, and B+ with a negative outlook respectively.

#### **Business Objectives**

#### **Investment Objective**

Fairfax Africa is an investment holding company whose objective is to achieve long term capital appreciation, while preserving capital, by investing in public and private equity securities and debt instruments in Africa and African businesses or other businesses with customers, suppliers or business primarily conducted in, or dependent on, Africa ("African Investments"). The company makes all or substantially all of its investments either directly or through one of its wholly-owned subsidiaries, which include a South Africa-based subsidiary Fairfax Africa Investments Proprietary Limited ("SA Sub" or "FSA") and a Mauritius-based subsidiary Fairfax Africa Holdings Investments Limited ("Mauritius Sub" or "FMA").

#### **Investment Restrictions**

The company will not make an African Investment if, after giving effect to such investment, the total invested amount of such investment would exceed 20.0% of the company's total assets at the time of the investment, provided, however, that the company is permitted to complete up to two African Investments where, after giving effect to each such investment, the total invested amount of each such investment would be less than or equal to 25.0% of the company's total assets (the "Investment Concentration Restriction"). On April 15, 2020 the company received common shareholders' approval of a special resolution (the "Special Resolution") allowing the company to make additional investments in Atlas Mara where, after giving effect to such investment, the total invested amount in Atlas Mara (calculated on a fair value basis) would be less than or equal to 40.0% of the company's total assets at the time of such investment. The company's investment limit for an African Investment in accordance with the Investment Concentration Restriction decreased at June 30, 2020 from December 31, 2019 principally as a result of the net unrealized losses on investments and net foreign exchange losses.

The company intends to make multiple different investments as part of its prudent investment strategy. African Investments may be financed through equity or debt offerings as part of the company's objective to reduce its cost of capital and provide returns to common shareholders. At June 30, 2020 the company determined that it was in compliance with the Investment Concentration Restriction.

# **African Investments**

#### Cautionary Statement Regarding Financial Information of Significant African Investments

Fairfax Africa has agreed to voluntarily provide within its MD&A, summarized unaudited financial information prepared for all of its African Investments for which it had previously filed a business acquisition report in accordance with section 8.2 of *National Instrument 51-102 Continuous Disclosure Obligations*. AFGRI Group Holdings Proprietary Limited ("AGH") and Consolidated Infrastructure Group Limited ("CIG") (a listed entity on the Johannesburg Stock Exchange), prepare their financial statements in accordance with IFRS as issued by IASB. Atlas Mara Limited ("Atlas Mara"), a listed entity on London Stock Exchange, prepares its financial statements in accordance with IFRS as adopted by the European Union (AGH, Atlas Mara and CIG collectively, "Significant African Investments"). The company is limited in respect to the amount of independent verification it is able to perform with respect to the financial statements of the Significant African Investments. Such unaudited financial information is the responsibility of the respective managements and has been prepared by them using recognition, measurement and presentation principles consistent with IFRS, and provided to the company in their underlying functional currencies.

The company's investments in AGH, CIG, and Atlas Mara have fiscal years which end on March 31, December 31, and December 31 respectively. Summarized financial information of the company's Significant African Investments has generally been provided for the periods subsequent to the company's investment and to the extent that the most recent interim financial information is available to the company's management. Significant African Investments' summarized financial information should be read in conjunction with Fairfax Africa's historical interim and annual consolidated financial statements including the notes thereto and the related MD&A as well as Fairfax Africa's other public filings.

Fairfax Africa has no knowledge that would indicate that the Significant African Investments' summarized financial information contained herein requires material modifications. However, readers are cautioned that the Significant African Investments' summarized financial information contained in this MD&A may not be appropriate for their purposes.

# **Summary of African Investments**

The table below provides a summary of the company's African Investments:

			June 30, 2020 December 31, 2019					31, 2019		
	Date Acquired	Ownership %	Net cash consideration	Fair value	Net change	Ownership %	Net cash consideration	Fair value	Net change	
Public African Investments:										
Common Stocks:										
Atlas Mara	August and December 2017	42.4%	159,335	34,396	(124,939)	42.4%	159,335	78,075	(81,260)	
CIG	Fourth quarters of 2017 and 2018, January and December 2019, and first and second quarters of 2020	54.4%	54,720	6,450	(48,270)	49.3%	53,854	19,562	(34,292)	
Other <sup>(1)</sup>	Various	<5%	10,053	11,562	1,509	<5%	2,055	_	(2,055)	
			224,108	52,408	(171,700)		215,244	97,637	(117,607)	
Private African Investments:										
Loans:										
CIG Loan	June 2018		23,270	15,567	(7,703)		23,270	20,744	(2,526)	
PGR2 Loan	June and December 2018		19,969	18,552	(1,417)		19,969	21,240	1,271	
Atlas Mara Facility	Second quarter of 2020		38,588	39,612	1,024		_	_	_	
Philafrica Facility	Second quarter of 2020		5,622	5,714	92					
			87,449	79,445	(8,004)		43,239	41,984	(1,255)	
Bonds:										
Atlas Mara 11.0% Convertible Bonds	December 2018		15,040	19,551	4,511		15,040	18,296	3,256	
Atlas Mara 7.5% Bonds	November 2018		16,476	19,420	2,944		16,476	18,431	1,955	
Nova Pioneer Bonds	Third and fourth quarters of 2017 and 2018, and first and second quarters of 2019		32,713	43,774	11,061		32,713	42,093	9,380	
			64,229	82,745	18,516		64,229	78,820	14,591	
Common Stocks:										
Indirect equity interest in AGH <sup>(2)</sup>	February 2017, January and November 2018	43.8%	86,941	63,143	(23,798)	46.8%	86,941	104,976	18,035	
Philafrica	November 2018	26.0%	23,254	15,156	(8,098)	26.0%	23,254	19,271	(3,983)	
GroCapital Holdings	Fourth quarter of 2018, April 2019, February and June 2020	48.1%	19,403	5,514	(13,889)	35.0%	14,429	10,328	(4,101)	
			129,598	83,813	(45,785)		124,624	134,575	9,951	
Derivatives:										
Atlas Mara Warrants	November 2018		2,324	3	(2,321)		2,324	83	(2,241)	
Nova Pioneer Warrants	Third and fourth quarters of 2017 and 2018, and first and second quarters of 2019		1,287	707	(580)		1,287	1,458	171	
			3,611	710	(2,901)		3,611	1,541	(2,070)	
			284,887	246,713	(38,174)		235,703	256,920	21,217	
Total African Investments			508,995	299,121	(209,874)		450,947	354,557	(96,390)	

<sup>(1)</sup> At December 31, 2019 net cash consideration includes \$2,055 related to common shares of a public company listed on the Johannesburg Stock Exchange which were delisted in the first quarter of 2019.

<sup>(2)</sup> Net cash consideration includes a return of capital of \$7,936 related to Joseph Holdings' December 2019 redemption of 7,936,284 Class A shares (see note 5 to the interim consolidated financial statements for the three and six months ended June 30, 2020).

# Summary of Changes in the Fair Value of the Company's African Investments

A summary of changes in the fair value of the company's Public and Private African Investments for the second quarters of 2020 and 2019 were as follows:

			Second	quarter		
			20	20		
	Balance as of April 1	Purchases	Accretion of discount/ (amortization of premium) <sup>(1)</sup>	Net change in unrealized gains (losses) on investments	Net foreign exchange gains on investments	Balance as of June 30
Public African Investments:						_
Common stocks:						
Atlas Mara	41,736	_	_	(7,340)	_	34,396
CIG	8,301	252	_	(3,206)	1,103	6,450
Other		10,053		899	610	11,562
Total Public African Investments	50,037	10,305	_	(9,647)	1,713	52,408
Private African Investments:						
Loans:						
CIG Loan	12,865	_	39	2,213	450	15,567
PGR2 Loan <sup>(2)</sup>	15,740	1,358	_	948	506	18,552
Atlas Mara Facility <sup>(3)</sup>	_	39,158	68	386	_	39,612
Philafrica Facility <sup>(4)</sup>		5,660	11	25	18	5,714
	28,605	46,176	118	3,572	974	79,445
Bonds:						
Atlas Mara 11.0% Convertible Bonds <sup>(5)</sup>	18,977	507	(24)		_	19,551
Atlas Mara 7.5% Bonds	19,064	_	181	175	_	19,420
Nova Pioneer Bonds	39,455		81	4,238		43,774
	77,496	507	238	4,504		82,745
Common stocks:						
Indirect equity interest in AGH <sup>(6)</sup>	67,442	_	_	(6,018)	1,719	63,143
Philafrica	11,383	_	_	3,265	508	15,156
GroCapital Holdings	10,031	1,841	_	(6,754)	396	5,514
Derivatives:	88,856	1,841		(9,507)	2,623	83,813
Atlas Mara Warrants	2	_		1	_	3
Nova Pioneer Warrants	473			234	_	707
Nova Fiorieer Warrants	475			235		710
Total Private African Investments	195,432	48,524	356	(1,196)	3,597	246,713
Total African Investments	245,469	58,829	356	(10,843)	5,310	299,121

<sup>(1)</sup> Recorded in interest within the consolidated statement of earnings (loss) and comprehensive income (loss).

<sup>(2)</sup> Purchases in the second quarter of 2020 of \$1,358 related to capitalized interest.

<sup>(3)</sup> Purchases in the second quarter of 2020 included \$570 related to capitalized interest.

<sup>(4)</sup> Purchases in the second quarter of 2020 included \$38 related to capitalized interest.

<sup>(5)</sup> Purchases in the second quarter of 2020 of \$507 related to capitalized interest.

<sup>(6)</sup> Invested through the company's ownership in Joseph Holdings.

			Second	quarter		
			20	19		
	Balance as of April 1	Purchases	Accretion of discount/ (amortization of premium) <sup>(1)</sup>	Net change in unrealized gains (losses) on investments	Net foreign exchange gains on investments	Balance as of June 30
Public African Investments:						_
Common stocks:						
Atlas Mara	110,457	_	_	(8,275)	_	102,182
CIG	29,675	_		(16,268)	1,078	14,485
Total Public African Investments	140,132	_		(24,543)	1,078	116,667
Private African Investments:						
Loans:						
AGH Facility	12,327	_	132	_	276	12,735
CIG Loan	20,022	_	31	245	459	20,757
PGR2 Loan <sup>(2)</sup>	18,157	1,416	_	539	466	20,578
	50,506	1,416	163	784	1,201	54,070
Bonds:						
Atlas Mara 11.0% Convertible Bonds <sup>(3)</sup>	16,823	455	(45)	201	_	17,434
Atlas Mara 7.5% Bonds	17,407	_	257	206	_	17,870
Nova Pioneer Bonds	32,785	5,388	54	897	_	39,124
	67,015	5,843	266	1,304	_	74,428
Common stocks:						
Indirect equity interest in AGH <sup>(4)</sup>	112,368	_	_	324	2,555	115,247
Philafrica	23,736	_	_	68	511	24,315
GroCapital Holdings	11,897	2,288		_	305	14,490
	148,001	2,288		392	3,371	154,052
Derivatives:						
Atlas Mara Warrants	633	_	_	(228)	_	405
Nova Pioneer Warrants	1,673	339		(177)	_	1,835
	2,306	339		(405)		2,240
Total Private African Investments	267,828	9,886	429	2,075	4,572	284,790
Total African Investments	407,960	9,886	429	(22,468)	5,650	401,457

<sup>(1)</sup> Recorded in interest within the consolidated statement of earnings (loss) and comprehensive income (loss).

<sup>(2)</sup> Purchases in the second quarter of 2019 of \$1,416 related to capitalized interest.

<sup>(3)</sup> Purchases in the second quarter of 2019 of \$455 related to capitalized interest.

 $<sup>\</sup>begin{tabular}{ll} \it{(4)} & Invested through the company's ownership in Joseph Holdings. \end{tabular}$ 

A summary of changes in the fair value of the company's Public and Private African Investments for the first six months of 2020 and 2019 were as follows:

			First six	months		
			20	20		
	Balance as of January 1	Purchases	Accretion of discount/ (amortization of premium)	Net change in unrealized gains (losses) on investments	Net foreign exchange gains (losses) on investments	Balance as of June 30
Public African Investments:						
Common stocks:						
Atlas Mara	78,075	_	_	(43,679)	_	34,396
CIG	19,562	866	_	(4,400)	(9,578)	6,450
Other		10,053	_	899	610	11,562
Total Public African Investments	97,637	10,919		(47,180)	(8,968)	52,408
Private African Investments:						
Loans:						
CIG Loan	20,744	_	71	(1,120)	(4,128)	15,567
PGR2 Loan <sup>(2)</sup>	21,240	1,358	_	369	(4,415)	18,552
Atlas Mara Facility <sup>(3)</sup>	_	39,158	68	386	_	39,612
Philafrica Facility <sup>(4)</sup>		5,660	11	25	18	5,714
	41,984	46,176	150	(340)	(8,525)	79,445
Bonds:						
Atlas Mara 11.0% Convertible Bonds <sup>(5)</sup>	18,296	1,000	(47)	302	_	19,551
Atlas Mara 7.5% Bonds	18,431	_	362	627	_	19,420
Nova Pioneer Bonds <sup>(6)</sup>	42,093	2,571	66	(956)		43,774
	78,820	3,571	381	(27)		82,745
Common stocks:						
Indirect equity interest in AGH <sup>(7)</sup>	104,976	_	_	(24,812)	(17,021)	63,143
Philafrica	19,271	_	_	422	(4,537)	15,156
GroCapital Holdings	10,328	4,974		(6,639)	(3,149)	5,514
	134,575	4,974		(31,029)	(24,707)	83,813
Derivatives:						
Atlas Mara Warrants	83	_	_	(80)	_	3
Nova Pioneer Warrants	1,458			(751)		707
	1,541	_		(831)	_	710
Total Private African Investments	256,920	54,721	531	(32,227)	(33,232)	246,713
Total African Investments	354,557	65,640	531	(79,407)	(42,200)	299,121

<sup>(1)</sup> Recorded in interest within the consolidated statement of earnings (loss) and comprehensive income (loss).

<sup>(2)</sup> Purchases in the first six months of 2020 of \$1,358 related to capitalized interest.

<sup>(3)</sup> Purchases in the first six months of 2020 included \$570 related to capitalized interest.

<sup>(4)</sup> Purchases in the first six months of 2020 included \$38 related to capitalized interest.

<sup>(5)</sup> Purchases in the first six months of 2020 of \$1,000 related to capitalized interest.

<sup>(6)</sup> Purchases in the first six months of 2020 of \$2,571 related to capitalized interest.

<sup>(7)</sup> Invested through the company's ownership in Joseph Holdings.

	mont	

_				20:	19			
	Balance as of January 1	Purchases	Repayments/ conversions	Accretion of discount/ (amortization of premium) <sup>(1)</sup>	Net realized loss on investment	Net change in unrealized gains (losses) on investments	Net foreign exchange gains (losses) on investments	Balance as of June 30
Public African Investments:								_
Common stocks:								
Atlas Mara	119,092	_	_	_	_	(16,910)	_	102,182
CIG <sup>(2)</sup>	3,886	44,905	_	_	_	(34,035)	(271)	14,485
Other <sup>(3)</sup>	28	_			_	(24)	(4)	
Total Public African Investments	123,006	44,905		_		(50,969)	(275)	116,667
Private African Investments:								
Loans:								
AGH Facility	_	12,813	_	231	_	_	(309)	12,735
CIG Loan	21,068	_	_	54	_	(770)	405	20,757
PGR2 Loan <sup>(4)</sup>	17,527	1,416	_	_	_	1,217	418	20,578
_	38,595	14,229		285		447	514	54,070
Bonds:								
Atlas Mara 11.0% Convertible Bonds <sup>(5)</sup>	16,334	898	_	(89)	_	291	_	17,434
Atlas Mara 7.5% Bonds	17,499	_	_	424	_	(53)	_	17,870
Nova Pioneer Bonds <sup>(6)</sup>	26,023	10,436	_	39	_	2,626	_	39,124
	59,856	11,334	_	374	_	2,864	_	74,428
Common stocks:								
Indirect equity interest in AGH <sup>(7)</sup>	111,888	_	_	_	_	1,088	2,271	115,247
Philafrica	23,463	_	_	_	_	397	455	24,315
GroCapital Holdings	11,927	2,288	_	_	_	_	275	14,490
-	147,278	2,288	_	_	_	1,485	3,001	154,052
Derivatives:								
Atlas Mara Warrants	1,016	_	_	_	_	(611)	_	405
Nova Pioneer Warrants	1,001	506	_	_	_	328	_	1,835
	2,017	506	-	_	_	(283)	_	2,240
Derivative Obligation:								
CIG forward derivative liability <sup>(2)</sup>	(5,724)		4,839		(4,839)	5,724		
Total Private African Investments	242,022	28,357	4,839	659	(4,839)	10,237	3,515	284,790
Total African Investments	365,028	73,262	4,839	659	(4,839)	(40,732)	3,240	401,457

<sup>(1)</sup> Recorded in interest within the consolidated statement of earnings (loss) and comprehensive income (loss).

<sup>(2)</sup> Related to the company's obligation to subscribe for 178,995,353 common shares of CIG as part of the CIG Rights Offer, which was settled on January 4, 2019.

<sup>(3)</sup> Comprised of common shares of a public company listed on the Johannesburg Stock Exchange. During the first quarter of 2019 the common shares of the public company were de-listed.

<sup>(4)</sup> Purchases in the first six months of 2019 of \$1,416 related to capitalized interest.

<sup>(5)</sup> Purchases in the first six months of 2019 of \$898 related to capitalized interest.

<sup>(6)</sup> Purchases in the first six months of 2019 included \$1,715 related to capitalized interest.

<sup>(7)</sup> Invested through the company's ownership in Joseph Holdings.

#### **Public African Investments**

The fair values of Fairfax Africa's Public African Investments are determined using the bid prices of those investments (without adjustments or discounts) at the balance sheet date.

#### Investment in Atlas Mara Limited (Common Shares)

#### **Business Overview**

Atlas Mara Limited ("Atlas Mara") is a Sub-Saharan African financial services group listed on the London Stock Exchange under the symbol ATMA. Since its inception, Atlas Mara has acquired control or significant influence in banks across seven Sub-Saharan African countries: Nigeria, Botswana, Zimbabwe, Mozambique, Rwanda, Tanzania and Zambia.

Atlas Mara's principal lines of business are comprised of:

- Retail and commercial banking, operating under the brand names ABC Holdings Limited ("BancABC") (across Botswana, Zambia, Zimbabwe, Mozambique and Tanzania); Banque Populaire du Rwanda ("BPR") and its associate investment in Union Bank of Nigeria ("UBN");
- Markets and treasury segment; and
- Digital Banking operations.

The company's investment in Atlas Mara is comprised of common shares, debt instruments and warrants. The debt instruments and warrants are discussed in the Private African Investments section under the heading Investment in Atlas Mara Limited (Debt Instruments and Warrants) later in this MD&A. The company has also entered into related party transactions with Atlas Mara, comprised of the Atlas Mara Zambia Fixed Deposit and a financial guarantee, which are discussed in note 12 (Related Party Transactions) to the interim consolidated financial statements for the three and six months ended June 30, 2020.

#### Transaction Description

#### Atlas Mara Common Shares

In August and December 2017 the company acquired an aggregate of 71,958,670 common shares of Atlas Mara representing a 43.3% equity interest for net consideration of \$159,335.

#### Subsequent to June 30, 2020

In connection with the transaction with Helios Holdings Limited (see note 15 (Subsequent Events) to the interim consolidated financial statements for the three and six months ended June 30, 2020) Fairfax Africa will sell its 42.4% equity interest in Atlas Mara to Fairfax for an aggregate purchase price of \$40,000 of which half will be paid upfront with the balance to be paid no later than three years from closing of the transaction.

#### Key Business Drivers, Events, and Risks

Atlas Mara is focused on advancing the progress on its stated strategic goals, including: the streamlining of the group as a narrowly focused holding company rather than a bank operating group; protecting core operations in Botswana and Zimbabwe; and increasing support of and involvement with UBN. A significant component of Atlas Mara's portfolio is its 49.97% equity interest in associate UBN with continued execution of long term strategy and efforts to increase its shareholding.

In February 2019 the Reserve Bank of Zimbabwe ("RBZ") announced the establishment of an interbank foreign exchange market which would formalize the trading of the Real-time Gross Settlement dollars ("RTGS") with the U.S. dollar. In June 2019 the RBZ issued a statutory instrument which indicated that the Zimbabwe dollar (at 1:1 par with RTGS) to be the sole currency for legal tender purposes. The Zimbabwe dollar has since been under pressure with the country having entered a hyperinflation economy. At June 30, 2020 the interbank foreign exchange rate declined to 57.4:1 RTGS to the U.S. dollar with further deterioration to 76.8:1 at July 30, 2020.

On April 30, 2019 Atlas Mara announced a proposed strategic transaction with Equity Group Holdings Plc ("Equity Group") whereby Equity Group would acquire Atlas Mara's shareholdings in: (i) BPR; (ii) Atlas Mara Zambia; (iii) BancABC Tanzania; and, (iv) BancABC Mozambique in a share exchange transaction with Equity Group. On June 23, 2020 it was announced that Atlas Mara and EGH have mutually agreed to discontinue the proposed strategic transaction. The decision was largely attributable to a shift in EGH's strategy given the effects of the COVID-19 pandemic globally and the economies in which EGH entities operate.

On January 28, 2020 UBN announced that it has entered into an agreement to divest its equity stake in Union Bank UK Plc. ("UBN UK") which is aligned with UBN's strategy to focus on growth opportunities in Nigeria. The completion of the sale is subject to regulatory approvals from the relevant regulatory authorities in Nigeria and the United Kingdom.

On March 20, 2020 the Central Bank of Nigeria devalued the Nigerian Naira by approximately 15% in response to significant downward pressure primarily driven by low oil prices and the impact of the COVID-19 pandemic. In response to the devaluation and increased market volatility amid the global pandemic, Atlas Mara changed the rate used to account for its investment in UBN from the official CBN rate to the Nigerian Autonomous

Foreign Exchange ("NAFEX") rate to reflect a more accurate picture of the USD value for investors. As a result of the change in rates, Atlas Mara will record a decrease in the carrying value of its investment in UBN of \$104 million, recognized through foreign currency translation losses in the first quarter of 2020.

On April 14, 2020 UBN declared a dividend of approximately \$19 million (7.3 billion Nigerian naira), of which Atlas Mara received its pro rata share.

During the first six months of 2020 Atlas Mara continued to operate during the COVID-19 pandemic.

Valuation and Interim Consolidated Financial Statement Impact

At June 30, 2020 the fair value of the company's investment in Atlas Mara was \$34,396 (December 31, 2019 - \$78,075), comprised of 71,958,670 common shares representing a 42.4% equity interest (December 31, 2019 - 42.4%). Atlas Mara's share price decreased by 56.0% from \$1.09 per share at December 31, 2019 to \$0.48 per share at June 30, 2020. The changes in fair value of the company's investment in Atlas Mara for the second quarters and first six months of 2020 and 2019 are presented in the tables disclosed at the outset of the African Investments section of this MD&A.

Atlas Mara's Summarized Financial Information

Atlas Mara and the company's fiscal years both end on December 31. Summarized below are Atlas Mara's balance sheets at December 31, 2019 and 2018.

Balance Sheets (unaudited - in US\$ thousands)

	December 31, 2019	December 31, 2018
Financial assets	913,358	1,936,454
Non-financial assets	734,408	868,272
Assets included in disposal groups held for sale	979,645	_
Financial liabilities	1,096,145	2,048,490
Non-financial Liabilities	109,848	67,298
Liabilities included in disposal groups held for sale	874,235	_
Shareholders' equity	547,183	688,938

At December 31, 2019 Atlas Mara's investment in UBN, classified under non-financial assets, excludes the impact of the devaluation of the Nigerian naira (discussed above). At December 31, 2019 asset and liability balances related to the proposed strategic transaction with Equity Group and identified as part of the disposal group were reclassified and presented separately as assets and liabilities held for sale within Atlas Mara's balance sheet.

Excluding the impact of the reclassification of assets and liabilities identified as disposal groups held for sale, financial assets and non-financial assets decreased primarily reflecting decreased loans and advances to customers due to market liquidity constraints, a lower than anticipated demand for credit and the continued devaluation of the RTGS in Zimbabwe, partially offset by an increase in Atlas Mara's investment in associate of UBN due to additional shareholdings acquired and profit recognized for the period.

Excluding the impact of the reclassification of assets and liabilities identified as disposal groups held for sale, financial liabilities decreased primarily reflecting decreased deposits in Botswana coupled with the devaluation of the RTGS in Zimbabwe. Non-financial liabilities at December 31, 2019 and 2018 were principally comprised of accruals, provisions, deferred tax and other liabilities. Shareholders' equity decreased primarily due to the loss on remeasurement of disposal groups held for sale and foreign currency translation losses principally relating to the devaluation of the RTGS in Zimbabwe.

Summarized below are Atlas Mara's statements of earnings for the fiscal years ended December 31, 2019 and 2018.

Statements of Earnings (unaudited - in US\$ thousands)

_	Year ended December 31, 2019			Year ended December 31, 2018			
	Continuing operations	Discontinued operations	Total	Continuing operations	Discontinued operations	Total	
Revenue	65,114	124,722	189,836	105,434	125,935	231,369	
Earnings (loss) before taxes	4,696	(25,748)	(21,052)	52,957	(5,993)	46,964	
Loss on remeasurement to fair value less costs to sell	_	(105,461)	(105,461)	_	_	_	
Net earnings (loss)	(7,763)	(133,270)	(141,033)	51,705	(9,488)	42,217	

Revenues for the year ended December 31, 2019 decreased compared to the same period in 2018 primarily due to lower net interest income on loans driven by contraction of the loan book, lower net interest margins and higher cost of funds, partially offset by increased non-interest income as a result of higher trading income in Zimbabwe, Mozambique and Zambia. Net earnings decreased primarily due to the loss on remeasurement of disposal groups held for sale.

# Investment in Consolidated Infrastructure Group Limited (Common Shares)

#### **Business Overview**

Consolidated Infrastructure Group Limited ("CIG") is a Pan-African engineering infrastructure company listed on the Johannesburg Stock Exchange under the stock symbol CIL. CIG has a diversified portfolio of operations including services and materials in power and electrical, waste management of oil and gas, building materials and the railway sector, with a footprint that spans over 20 African countries and the Middle East. Key markets for CIG outside South Africa include Angola, Kenya, Nigeria and Uganda.

CIG's principal lines of business are comprised of:

- Power business that includes Conco Group ("Conco") (a power infrastructure services provider), Consolidated Power Maintenance
  Proprietary Limited (operational and maintenance services to wind farms, solar parks, municipalities and utilities), CIGenCo SA Proprietary
  Limited (invests and oversees the development, construction and operation of power and electrical infrastructure projects) and Conlog
  Proprietary Limited ("Conlog") (metering solution provider);
- Consolidated Building Materials through Drift Supersand Proprietary Limited and West End Claybrick Proprietary Limited (producers of aggregates of crushed stone and rock and manufacturer of concrete roof tiles, face, semi-face and plaster clay bricks);
- Oil and Gas business through 30.5% equity interest in Angola Environmental Servicos Limitada (integrated waste management services to the oil and gas industry); and
- Rail electrification and maintenance.

The company's investment in CIG is comprised of common shares and a debt instrument. The company settled a CIG derivative obligation on January 4, 2019 upon closing of the CIG Rights Offer (described below). The debt instrument and derivative obligation are discussed in the Private African Investments section under the heading Investment in Consolidated Infrastructure Group (Debt Instrument and Derivative Obligation) later in this MD&A.

#### Transaction Description

#### CIG Common Shares

In 2017 and 2018 the company acquired 15,527,128 common shares representing a 7.9% equity interest in CIG for cash consideration of \$4,041 (56.4 million South African rand).

On January 4, 2019 upon closing of the previously announced CIG Rights Offer the company acquired 178,995,353 common shares of CIG for net consideration of \$44,905 (628.3 million South African rand), which was comprised of net cash consideration of \$49,744 (696.0 million South African rand), partially offset by the settlement of the derivative obligation (refer to the Private African Investments section under the heading Investment in Consolidated Infrastructure Group Limited (Debt Instrument and Derivative Obligation) later in this MD&A) of \$4,839 (67.7 million South African rand).

In December 2019 the company acquired an additional 867,841 common shares of CIG for net consideration of \$69 (1.0 million South African rand). In the first six months of 2020 the company acquired an additional 20,126,948 common shares of CIG for net consideration of \$866 (14.9 million South African rand). At June 30, 2020 the company held 215,517,270 common shares of CIG, representing a 54.4% equity interest in CIG for net consideration of \$49,881 (700.6 million South African rand).

# Key Business Drivers, Events, and Risks

The CIG Rights Offer, which was concluded in January 2019, was intended to enable the company to establish a strong and sustainable capital structure that will allow CIG to take advantage of long term value creation opportunities in the markets that it serves through its diversified portfolio of businesses. Specifically, the CIG Rights Offer allowed CIG to focus on:

- Right-sizing and stabilizing the operations of Conco to ensure it was positioned for the pipeline of new work expected, particularly in South
  Africa, where Conco has strong market share on renewable energy construction projects and the government has communicated allocations
  for new developments. Conco in the past had grown too fast and was in too many regions and countries, with weak commercial and risk
  management resulting in margin pressures, increased investments in working capital and increased complexity in its operations. CIG is
  addressing the risks associated with restructuring Conco by assessing office and division closures, rightsizing the business to a sustainable
  structure and reducing working capital investments and borrowings;
- Organically growing its Conlog smart metering business by establishing a prepaid meter leasing platform and funding additional capital expenditures to increase plant capacity;
- Investing in its pipeline of 7 renewable energy projects (219.5 megawatts) to generate annuity income; and
- Focusing on providing waste management services through AES as the oil sector recovers, leading to more rigs coming online in Angola.

In April and May of 2020 CIG's operations were substantially halted as African governments imposed mandatory lockdowns for all trading and operations other than those deemed essential services for a period during COVID-19. In the latter part of the second quarter of 2020 lockdowns were gradually eased and CIG has resumed operations.

Valuation and Interim Consolidated Financial Statement Impact

At June 30, 2020 the fair value of the company's investment in CIG was \$6,450 (December 31, 2019 - \$19,562), comprised of 215,517,270 common shares representing a 54.4% equity interest (December 31, 2019 - 49.3%). CIG's share price decreased by 62.9% from 1.40 South African rand per share at December 31, 2019 to 0.52 South African rand per share at June 30, 2020. The changes in fair value of the company's investment in CIG for the second quarters and first six months of 2020 and 2019 are presented in the tables disclosed at the outset of the African Investments section of this MD&A.

CIG's Summarized Financial Information

CIG's fiscal year end was changed to December 31 to align with the company, following its August 31, 2019 fiscal year end.

As at July 30, 2020 CIG had not yet publicly released its interim consolidated financial statements for the six months ended June 30, 2020 but has publicly released financial statements for the four months ended December 31, 2019. Refer to the company's interim report for the three months ended March 31, 2020, in the MD&A under Public African Investments section under the heading Investment in Consolidated Infrastructure Group (Common Shares) for an analysis of CIG's summarized financial information as at and for the four months ended December 31, 2019.

# **Investment in Other Public African Investments**

In April 2020 the company acquired less than 5.0% of the common shares of public companies in various sectors, listed on the Johannesburg Stock Exchange (investment in "Other Public African Investments"), for aggregate cash consideration of \$10,053 (185.3 million South African rand).

At June 30, 2020 the fair value of the company's investment in Other Public African Investments was \$11,562. The changes in fair value of the company's investment in the Other Public African Investments for the second quarter of 2020 and first six months of 2020 and 2019 are presented in the tables disclosed at the outset of the African Investments section of this MD&A.

#### **Private African Investments**

# **Cautionary Statement Regarding the Valuation of Private African Investments**

In the absence of an active market for the company's Private African Investments, fair values of these investments are determined by management using industry accepted valuation methodologies after considering the history and nature of the business, operating results and financial conditions, outlook and prospects, general economic, industry and market conditions, contractual rights relating to the investment, public market comparables (if available) and, where applicable, other pertinent considerations. The process of valuing investments for which no active market exists is inevitably based on inherent uncertainties and the resulting values may differ from values that would have been used had an active market existed. The amounts at which the company's Private African Investments could be disposed of may differ from the fair values assigned and those differences may be material.

While the company's valuation techniques for Private African Investments remained unchanged (with the exception of the company's investment in GroCapital Holdings) during the second quarter of 2020 the development of market unobservable inputs included added uncertainty related to the economic disruption caused by the ongoing COVID-19 pandemic. The uncertainty in those assumptions has been incorporated into the company's valuations of Private African Investments primarily through wider credit spreads and higher risk premiums, as applicable.

#### **Investment in AFGRI Holdings Proprietary Limited**

#### **Business Overview**

AFGRI Holdings Proprietary Limited ("AFGRI Holdings") is a private holding company based in South Africa that owns 100.0% of AFGRI Group Holdings Proprietary Limited ("AGH"), an investment holding company with interests in a number of agricultural and food-related companies providing products and services to ensure sustainable agriculture. AGH's core focus is grain commodities and it provides services across the entire grain production and storage cycle, offering financial support and solutions as well as high-tech equipment through the John Deere brand supported by a large retail footprint. AGH is one of the largest John Deere distributors outside of the United States, with presence in several markets in Africa and Western Australia.

AGH's investment philosophy is to create long term sustainable value by targeting investments in agriculture, food processing and financial services, by building or acquiring equity interests in companies which provide the company with control or significant influence. AGH's long term growth strategy is based on a vision to ensure sustainable agriculture and enable food security across Africa. In addition to South Africa, AGH currently has operational activities aimed at supporting agriculture in Zambia, Zimbabwe, Mozambique, Congo-Brazzaville, Botswana, and Côte d'Ivoire. AGH also has a John Deere operation in Australia, an animal feeds research and development venture in the United Kingdom and an investment in animal feeds in the United States of America. AGH's current strategic initiatives also include growing its existing financial services business, which is currently centered on providing credit, trade and commodity finance, insurance, payments and related products and services to the agricultural sector.

AGH's principal lines of business are comprised of:

- A 73.2% controlling interest in AFGRI Agri Services Proprietary Limited ("AFGRI") (agricultural services company which focuses on grain management, silos, equipment, agricultural finance and insurance, retail and farmer development);
- A 60.0% controlling interest in Philafrica Foods Proprietary Ltd. ("Philafrica") (a food processing provider throughout the African continent, most notably in South Africa, Mozambique, Ghana and Côte d'Ivoire);
- GroCapital Advisory Services (collateral management solutions provider and financial services, which manages the Land Bank's corporate debtors' book); and
- AFGRI International Proprietary Limited (focus on operations outside of South Africa).

#### Transaction Description

# Indirect Equity Interest in AGH

In February 2017 Fairfax Africa acquired a 42.2% indirect equity interest in AGH for \$74,968 through its purchase of 156,055,775 common shares and 49,942,549 Class A shares of Joseph Investment Holdings ("Joseph Holdings") for \$25,001 and \$49,967 in a non-cash transaction. In January 2018 the company participated in an AGH rights offer and invested an additional \$20,304 (inclusive of a non-cash realized gain of \$1,803) in AGH through its purchase of 79,743,201 common shares of Joseph Holdings. In November 2018 the company acquired an additional 5,260,679 common shares and 270,362 Class A shares of Joseph Holdings for aggregate cash consideration of \$1,408 from an employee of the company's portfolio subadvisor, Pactorum Ltd.

On December 13, 2019 Joseph Holdings redeemed and canceled 10,769,231 of its Class A shares on a pro rata basis at a price of \$1.30 per share. The company received \$10,317 on the redemption of 7,936,284 of its Class A shares of Joseph Holdings and as a result has recorded a return of capital of \$7,936 with the remaining \$2,381 received as a dividend. The redemption principally reflected a distribution from AGH of the proceeds received on the contribution of its grain storage assets to a strategic infrastructure platform during the first quarter of 2019.

At June 30, 2020 Fairfax Africa had invested \$88,744 in Joseph Holdings (comprised of 74.6% of the common shares and 73.7% of the Class A shares of Joseph Holdings, providing a 74.6% voting interest). Fairfax Africa is the largest beneficial shareholder of AGH, through its investment in Joseph Holdings, with a 43.8% indirect equity interest (December 31, 2019 - 46.8%).

#### AGH Facility

On January 21, 2019 the company completed a secured lending arrangement with AGH pursuant to which Fairfax Africa provided \$12,813 (176.4 million South African rand) of financing (the "AGH Facility"). The AGH Facility earned interest at a rate of South African prime plus 2.0%. On July 19, 2019 the AGH Facility was fully repaid with cash of \$12,939 (180.0 million South African rand, inclusive of raising fees) and \$485 (6.7 million South African rand) of accrued interest for total cash consideration of \$13,424 (186.7 million South African rand). In the second quarter and first six months of 2019 the company recorded interest income of \$523 and \$926 related to AGH Facility in interest within the consolidated statement of earnings (loss) and comprehensive income (loss).

#### Key Business Drivers, Events, and Risks

AGH's key business drivers relate to its ability to sustain and grow its grain management and equipment operations through capital upgrades, support the growth of Philafrica and expand its financial services offerings to the agricultural sector.

On April 8, 2019 AGH announced plans to form a grain storage platform to grow capacity in South Africa and improve food security. AFGRI Grain Silo Company Proprietary Limited ("AFGRI Grain Silo Company") plans to expand its current storage from 4.7 million tonnes to 6.0 million tonnes in the near future. The current storage footprint consists of grain silos and bunker complexes throughout six provinces in South Africa. Four institutional investors have committed to invest alongside AGH and its current Black Economic Empowerment ("BEE") employee partner, Izitsalo Employee Investments. This investment consortium initially will own storage facilities acquired from AFGRI Operations Proprietary Limited ("AFGRI Operations"), which owns AGH's grain management division. At June 30, 2020 AGH's remaining equity interest in AFGRI Grain Silo Company was 11.0%. AFGRI Operations will manage the storage facilities on behalf of AFGRI Grain Silo Company through a management service agreement.

In 2019 GroCapital Advisory, a wholly-owned subsidiary of AGH, entered into an agreement to sell its foreign exchange brokerage business to Grobank. Grobank was unable to meet the regulatory requirements to complete the transaction and as a result the transaction was terminated in the second quarter of 2020.

AGH's strategic focuses for 2020 are to (i) focus on its core business to ensure efficiencies; (ii) expand its grain storage footprint through AFGRI Grain Silo Company and diversify storage services into a broader commodity pool; and (iii) outside of South Africa, continue to streamline agricultural operations to ensure more efficient capital deployment.

During the first six months of 2020 AGH's businesses were classified as essential services and continued to operate through the lockdowns and travel restrictions imposed by governments across Africa in response to the COVID-19 pandemic, although AFGRI's retail sales of non-agricultural products were temporarily restricted in the first quarter of 2020. In the second quarter of 2020 lockdowns were gradually eased and AFGRI has resumed retail and wholesale sales of all inventory.

Valuation and Interim Consolidated Financial Statement Impact

#### Indirect Equity Interest in AGH

At June 30, 2020 the company estimated the fair value of its indirect equity interest in AGH using a discounted cash flow analysis based on multi-year free cash flow projections with assumed after-tax discount rates ranging from 10.7% to 24.1% and a long term growth rate of 2.5% (December 31, 2019 - 11.1% to 26.9% and 2.5%). At June 30, 2020 free cash flow projections were based on EBITDA estimates derived from financial information for AGH's business units prepared in the second quarter of 2020 (December 31, 2019 - fourth quarter of 2019) by AGH's management. Discount rates were based on the company's assessment of risk premiums to the appropriate risk-free rate of the economic environment in which AGH operates. These risk premiums were reflective of the increased uncertainty of the revised free cash flow projections as a result of the economic and social impacts of the COVID-19 pandemic.

At June 30, 2020 the company's internal valuation model indicated that the fair value of its 43.8% indirect equity interest in AGH, acquired through the company's ownership in Joseph Holdings, was \$63,143 (December 31, 2019 - \$104,976), comprised of the Class A shares and common shares of Joseph Holdings. The changes in fair value of the company's indirect equity interest in AGH for the second quarters and first six months of 2020 and 2019 are presented in the tables at the outset of the African Investments section of this MD&A.

#### AGH's Summarized Financial Information

To avoid the distortion caused by foreign currency translation, the tables below present AGH's financial and operating results in both U.S. dollars and South African rand (AGH's functional currency). The discussion which follows refers to those South African rand figures unless indicated otherwise.

The company's fiscal year ends on December 31 and AGH's fiscal year ends on March 31. Summarized below are AGH's balance sheets at March 31, 2020 and March 31, 2019.

# Balance Sheets (unaudited - South African rand and US\$ thousands)

	South Afric	can rand	US\$		
	March 31, 2020	March 31, 2019	March 31, 2020 <sup>(1)</sup>	March 31, 2019 (1)	
Current assets	7,130,924	6,517,477	399,268	451,976	
Non-current assets	4,414,975	3,840,600	247,199	266,338	
Current liabilities	7,692,856	6,062,283	430,731	420,408	
Non-current liabilities	1,554,899	772,893	87,060	53,599	
Shareholders' equity	2,298,144	3,522,901	128,676	244,307	

<sup>(1)</sup> The net assets of AGH were translated at March 31, 2020 at \$1 U.S. dollar = 17.86 South African rand and at March 31, 2019 at \$1 U.S. dollar = 14.42 South African rand. The exchange rates used were the spot rates prevailing on those respective dates.

Current assets increased, primarily reflecting an increase in trade and other receivables and derivative financial instruments due to elevated preseason contracts. Non-current assets increased primarily due to the acquisition of Sunshine Bakery in Philafrica which closed on April 1, 2019, consolidation of Novos Horizontes in Philafrica upon acquisition of control on October 1, 2019, and recognition of right-of-use assets in connection with the adoption of IFRS 16. Current liabilities increased primarily reflecting an increase in derivative financial instruments and trade and other payables. Trade and other payables increased as a result timing differences between increased purchases from farmers and sales to customers during the South African harvest, while derivative financial liabilities resulted from losses on pre-season futures contract hedges due to a delay in maize harvests. Non-current liabilities increased primarily due to the finalization of long term loan facilities at Philafrica, provision for legal liabilities, recognition of a liability for redemption of remaining Class A shares, and recognition of lease liabilities in connection with the adoption of IFRS 16. Shareholders' equity decreased primarily due to the redemption of Class A shares for 202.1 million South African rand in November 2019 and recognition of a 117.9 million South African rand reserve for the remaining Class A shares to be redeemed.

Summarized below are AGH's statements of earnings for the year ended March 31, 2020 and 2019.

#### Statements of Earnings

(unaudited - South African rand and US\$ thousands)

	South Afric	an rand	US\$		
	Year ended March 31, 2020	Year ended March 31, 2019	Year ended March 31, 2020	Year ended March 31, 2019	
Revenue from continuing operations	14,535,568	12,897,596	984,795	941,430	
Earnings (loss) before taxes	(551,522)	861,160	(37,366)	62,858	
Net earnings (loss)	(649,706)	1,033,576	(44,018)	75,444	

<sup>(1)</sup> Amounts for the nine months ended March 31, 2020 and 2019 were translated into US\$ using the average exchange rates of \$1 U.S. dollar = 14.76 South African rand and \$1 U.S. dollar = 13.70 South African rand prevailing during those periods.

Revenues increased primarily due the inclusion of revenue from Pakworks and Sunshine Bakery, which were acquired in July 2018 and April 2019 respectively, increased equipment sales volumes in Australia, higher volumes in Philafrica's Animal Feeds business, and AFGRI Operations' management fee earned from AFGRI Grain Silo Company, partially offset by lower equipment sales by AFGRI in South Africa, lower sales volumes across various segments of Philafrica and the reduced loan book at GroCapital Advisory Services. Loss before taxes and net loss increased compared to the same period in the prior year primarily due to margin pressures in Nedan and continued operational challenges at Philafrica's greenfield projects, unfavourable market conditions and high operational costs at in AFGRI's South African operations, as well as non-recurring losses due to increased impairments, the devaluation of the Zimbabwe RTGS and legal provisions. Net earnings before taxes and net earnings in the prior period included the capital gain on sale recognized associated with the sale of AGH's silo infrastructure and bunker infrastructure assets in March 2019 to AFGRI Grain Silo Company.

#### Investment in Philafrica Foods Proprietary Ltd.

#### **Business Overview**

Philafrica is headquartered in South Africa, where it owns and operates maize mills, wheat mills, animal feed factories, snacking and bread production facilities, and soya crushing and extraction plants, which process oil and other raw materials into edible oils, fats and proteins for human consumption (primarily for the food processing and quick-service restaurant industries). Philafrica also has food-related businesses outside South Africa, consisting mainly of a cassava processing business in Côte d'Ivoire and Mozambique and a poultry business in Mozambique. Philafrica has 20 production plants across the South African provinces of Gauteng, KwaZulu-Natal, Mpumalanga, Eastern Cape, Western Cape, the Free State and Limpopo.

Philafrica's principal lines of business are comprised of:

- Cassava Processing (mobile processing technology through DADTCO Philafrica);
- Grain Milling (involved in the industrial milling of vellow corn (maize) and wheat):
- Oil and Protein (soya crushing and oil extraction through Nedan Foods);
- Animal Feeds (production of balanced feed for animal production);
- · Poultry Mozambique (integrated business across the entire Poultry value chain through its investment in Novos Horizontes);
- · Snacking Manufacturing (through Pakworks, producing dry snacks exclusively for PepsiCo in SSA); and
- Bread Production (through Sunshine Bakery).

# Transaction Description

# Philafrica Common Shares

In November 2018 Fairfax Africa converted \$23,254 (325.0 million South African rand) of its previously existing Philafrica secured lending facility into 26,000 common shares of Philafrica with the remainder of the facility fully paid with cash. Upon closing of this transaction the company held a 26.0% equity interest in Philafrica, a third party investor held a 14.0% equity interest and AGH's equity interest decreased from 100.0% to 60.0%. AGH continues to control Philafrica.

#### Philafrica Facility

On May 27, 2020 the company entered into a secured lending arrangement with Philafrica pursuant to which Fairfax Africa agreed to provide up to \$8,594 (150.0 million South African rand) of financing (the "Philafrica Facility") during a commitment period which ended on June 17, 2020. The Philafrica Facility matures on March 31, 2021 with the option of Philafrica to repay at any time prior to maturity and bears interest at a rate of South African prime plus 2.0% per annum, which is accrued and capitalized monthly. The Philafrica Facility is secured by a general guarantee from AGH and AGH's pledge of equity interests in Philafrica. In the second quarter of 2020 the company advanced \$5,622 (98.0 million South African rand), net of a 2.0% raising fee, under the Philafrica Facility.

#### Key Business Drivers, Events, and Risks

Philafrica's key business drivers relate to its ability to grow and vertically integrate its share in the food value chain across the African continent. Philafrica's recent acquisition of Sunshine Bakery in April 2019, a branded regional manufacturer and distributor of Vitamin D enriched bread under the Sunshine Brand with the potential to expand nationally, forms part of its strategic drive to participate meaningfully with branded offerings in the fast moving consumer goods market.

In the fourth quarter of 2019 Philafrica commenced the process of exiting the mussels farming and processing business, with the intention to exit the business in 2020.

In 2020, Philafrica will continue to focus on (i) developing and expanding existing business units by implementing operational improvements and maintaining disciplined procurement practices; (ii) integrating its acquisition of Sunshine Bakery; and (iii) improving the performance of its early stage investments including cassava and poultry businesses.

In South Africa, Philafrica has been classified as an essential business and has continued to operate through the COVID-19 pandemic, however lockdowns have disrupted DADTCO's distribution channels in South Africa, Mozambique and Côte d'Ivoire. Demand was initially reduced at Pakworks, Nedan, Sunshine Bakery, and Grain Milling due to changes in consumer behaviour and business interruptions in the food service industry. Pakworks and Sunshine Bakery have both strived to gain market share by increasing volume uptake while their competitors have been shut down due to COVID-19.

Valuation and Interim Consolidated Financial Statement Impact

#### Philafrica Common Shares

At June 30, 2020 the company estimated the fair value of its investment in Philafrica using a discounted cash flow analysis based on multi-year free cash flow projections with assumed after-tax discount rates ranging from 12.1% to 24.1% and a long term growth rate of 2.5% (December 31, 2019 - 11.8% to 23.0% and 2.5%). At June 30, 2020 free cash flow projections were based on EBITDA estimates derived from financial information for Philafrica's business units prepared in the second quarter of 2020 (December 31, 2019 - fourth quarter of 2019) by Philafrica's management. Discount rates were based on the company's assessment of risk premiums to the appropriate risk-free rate in the countries of Philafrica's operations. These risk premiums reflected increased uncertainty of the revised free cash flow projections as a result of the economic and social impacts of the COVID-19 pandemic.

At June 30, 2020 the company's internal valuation model indicated that the fair value of its investment in Philafrica was \$15,156 (December 31, 2019 - \$19,271) for the 26.0% equity interest. The changes in fair value of the company's equity interest in Philafrica for the second quarter and first six months of 2020 and 2019 are presented in the tables at the outset of the African Investments section of this MD&A.

# Philafrica Facility

At June 30, 2020 the company estimated the fair value of its investment in the Philafrica Facility using an industry accepted discounted cash flow and option pricing model that incorporated Philafrica's estimated credit spread of 7.7% and assumptions related to certain redemption options embedded in the facility. The estimated credit spread was based on the credit spreads of a peer group of comparable companies adjusted for credit risk specific to Philafrica. At June 30, 2020 the company's internal valuation model indicated that the estimated fair value of its investment in the Philafrica Facility was \$5,714. The changes in fair value of the Philafrica Facility for the second quarter and first six months of 2020 are presented in the tables at the outset of the African Investments section of this MD&A.

In both the second quarter and first six months of 2020 the company recorded interest income of \$56 within the consolidated statements of earnings (loss) and comprehensive income (loss) related to the Philafrica Facility.

# **Investment in GroCapital Holdings Limited**

#### **Business Overview**

GroCapital Holdings Limited ("GroCapital Holdings") is a bank holding company that owns 99.9% of Grobank Limited ("Grobank"). Operating as a South African bank since 1947, Grobank is focused on developing and delivering banking services to medium-sized businesses and individuals, specializing in the agri-business value chain and associated industries in the South African market, driven by a unique combination of retail, business and alliance banking and agri-business experience.

# Transaction Description

# **GroCapital Holdings Common Shares**

In the third and fourth quarters of 2018 Fairfax Africa acquired a 35.0% equity interest in GroCapital Holdings and funded the company's pro rata contribution on capital calls, investing aggregate cash consideration of \$12,141 (171.6 million South African rand).

On April 16, 2019 GroCapital Holdings issued a capital call to its shareholders to fund their pro rata contribution, which was invested by GroCapital Holdings into Grobank to support the bank's capital adequacy requirements under South African regulations. On April 23, 2019 Fairfax Africa funded its pro rata contribution of GroCapital Holdings' capital call of \$2,288 (32.8 million South African rand) in order to maintain its 35.0% equity interest in GroCapital Holdings. Upon closing of this transaction, the company had invested aggregate cash consideration of \$14,429 (204.4 million South African rand) in GroCapital Holdings.

On February 10, 2020 GroCapital Holdings obtained approval from the SARB to acquire GroCapital Financial Services (Pty) Limited ("GCFS"), foreign exchange brokerage business, wholly-owned by AGH, to establish its Agribusiness Banking Unit.

On February 13, 2020 GroCapital Holdings issued a capital call to its shareholders to fund the GCFS acquisition. On February 28, 2020 the company funded \$3,133 (49.3 million South African rand) and received an additional 2.6% equity interest in GroCapital Holdings. As the capital call did not receive the full support of shareholders, GroCapital Holdings unwound the GCFS acquisition in the second quarter of 2020.

On June 30, 2020 the company provided a letter of support to GroCapital Holdings (the "letter of support") whereby the company outlined the financial support it is willing to provide to support Grobank going forward. The financial support is limited to 100.0 million South African rand (\$5,755 at period end exchange rates), available in three tranches on June 30, September 30, and December 30, 2020. The funding will be used to support Grobank in meeting its capital adequacy requirements. On June 30, 2020 pursuant to the letter of support, GroCapital Holdings issued a capital call to its shareholders and the company funded \$1,841 (32.0 million South African rand). Upon closing of this transaction, the company held a 48.1% equity interest and had invested aggregate cash consideration of \$19,403 (285.7 million South African rand) in GroCapital Holdings.

#### Capital Commitment

Pursuant to the terms of GroCapital Holdings' Subscription and Shareholders' Agreement and as required under South African banking regulations, the company is committed to fund its share of additional capital contributions in the event that GroCapital Holdings requires those capital in order to meet capital adequacy requirements imposed by the South African Reserve Bank. At June 30, 2020 the company committed to fund up to \$3,914 (68.0 million South African rand) (December 31, 2019 - nil) in financial support to GroCapital Holdings. At June 30, 2020 and December 31, 2019 no capital calls were outstanding and no capital commitments to GroCapital Holdings were recognized within the company's consolidated balance sheets.

Key Business Drivers, Events, and Risks

On April 8, 2019 Grobank embarked on a new positioning and strategy to become the leading food and agriculture industry business bank in South Africa. Grobank's key business drivers relate to its ability to grow and penetrate the financial services industry in South Africa, particularly through its Business Banking and Alliance Banking lines of businesses. Grobank's Alliance Banking creates an opportunity to provide co-branded financial services to Grobank's customers in a strategic partnership with established retailers and FinTech companies.

In the first six months of 2020 Grobank was classified as an essential service and has continued to operate through the lockdown and travel restrictions imposed by the South African government in response to the COVID-19 pandemic primarily remotely, with basic banking services offered in person. To support its clients facing COVID-19 challenges, Grobank has offered four month principal and interest moratoriums on a case-by-case basis. The SARB has supported Grobank and the broader banking industry by temporarily reducing liquidity coverage and capital adequacy requirements.

Valuation and Interim Consolidated Financial Statement Impact

At June 30, 2020 the company estimated the fair value of its investment in GroCapital Holdings based on the recent transaction price implied by the company's capital contribution to GroCapital pursuant to the terms of the letter of support. At June 30, 2020 the recent transaction price indicated that the fair value of the company's investment in GroCapital Holdings was \$5,514 for the 48.1% equity interest.

At December 31, 2019 the company estimated the fair value of its investment in GroCapital Holdings by estimating the fair value of GroCapital Holdings' 99.9% investment in Grobank using a discounted cash flow analysis based on multi-year free cash flow projections with an assumed discount rate of 17.3% and a long term growth rate of 2.5%. At December 31, 2019 free cash flow projections were based on pre-tax income estimates derived from financial information prepared in the fourth quarter of 2019 by Grobank's management. Discount rates were based on the company's assessment of risk premiums to the South African risk-free rate. At December 31, 2019 the company's internal valuation model indicated that the fair value of the company's investment in GroCapital Holdings was \$10,328 for the 35.0% equity interest.

Grobank's plan to acquire GCFS was a significant underlying assumption in Grobank's multi-year free cash flow projections prepared in the fourth quarter of 2019. As a result of the cancellation of the GCFS acquisition in the second quarter of 2020 the company changed its valuation technique as explained above.

The changes in fair value of the company's equity interest in GroCapital Holdings for the second quarters and first six months of 2020 and 2019 are presented in the tables at the outset of the African Investments section of this MD&A.

# Investment in Consolidated Infrastructure Group (Debt Instrument and Derivative Obligation)

#### **Business Overview**

The company's investment in CIG is comprised of common shares and a debt instrument. The company's investment in CIG common shares is discussed in the Public African Investments section under the heading Investment in Consolidated Infrastructure Group Limited (Common Shares) presented earlier in this MD&A.

Transaction Description

CIG Loan

In May 2018 the company entered into a secured lending arrangement with CIG, pursuant to which the company provided CIG with \$23,270 (292.5 million South African rand), net of a 2.5% raising fee (the "CIG Loan"). In August 2018 the conversion features in the CIG Loan were approved, setting the interest at a rate of South African prime plus 2.0% per annum and a maturity date of June 4, 2023.

In June 2020 due to the impacts of COVID-19, the company allowed CIG to defer \$144 (2.4 million South African rand) in interest, due June 4, 2020 to June 30, 2020. At June 30, 2020 the company and CIG are negotiating revised payment terms. The unpaid amounts did not accrue interest.

Valuation and Interim Consolidated Financial Statement Impact

CIG Loan

At June 30, 2020 the company estimated the fair value of its investment in the CIG Loan using an industry accepted discounted cash flow and option pricing model that incorporated the security's estimated credit spread of 9.5% (December 31, 2019 - 6.8%) and estimated historical share price volatility of 121.5% (December 31, 2019 - 112.3%). The estimated credit spread was based on a peer group of comparable companies adjusted for credit risk specific to CIG. At June 30, 2020 the company's internal valuation model indicated that the estimated fair value of the CIG Loan was \$15,567 (December 31, 2019 - \$20,744). The changes in fair value of the CIG Loan for the second quarters and first six months of 2020 and 2019 are presented in the tables at the outset of the African Investments section of this MD&A.

In the second quarter and first six months of 2020 the company recorded interest income of \$442 and \$1,024 (2019 - \$673 and 1,339) within the consolidated statements of earnings (loss) and comprehensive income (loss) related to the CIG Loan.

CIG Rights Offer (Derivative Obligation)

At December 31, 2018 the company's obligation to subscribe for 178,995,353 CIG common shares as part of the CIG Rights Offer (refer to the Public African Investments section under the heading Investment in Consolidated Infrastructure Group Limited (Common Shares) earlier in this MD&A) gave rise to a forward derivative liability. On January 4, 2019 upon closing of the CIG Rights Offer the company settled the forward derivative liability with a fair value of \$4,839, reducing the net consideration recorded for the shares acquired by the company in the CIG Rights Offer.

In the first six months of 2019 the company's consolidated statements of earnings (loss) and comprehensive income (loss) included a net gain on investments of \$885 relating to the CIG forward derivative liability which was comprised of: (i) an inception to date realized loss of \$4,839 reported in net realized losses on investments; and (ii) a reversal of prior period unrealized losses of \$5,724 reported in net change in unrealized gains on investments.

# Investment in the PGR2 Loan (Debt Instrument)

**Transaction Description** 

In May 2018, in conjunction with the CIG Loan, Fairfax Africa entered into a partially secured lending agreement with PGR2 Investments Proprietary Limited ("PGR2"), the largest shareholder of CIG at the time of the transaction, pursuant to which the company provided PGR2 with \$19,969 (260.0 million South African rand) of financing (the "PGR2 Loan"). The PGR2 Loan is partially secured by common shares of CIG held by PGR2 and associated parties and bears interest at a rate of 15.0% per annum, payable semi-annually in cash or in kind at PGR2's option, with a maturity date of May 24, 2021.

Valuation and Interim Consolidated Financial Statement Impact

At June 30, 2020 the company estimated the fair value of its investment in the PGR2 Loan using an industry accepted discounted cash flow and option pricing model that incorporated PGR2's estimated credit spread of 18.0% (December 31, 2019 - 13.7%). The estimated credit spread was based on the credit spreads of a peer group of comparable companies adjusted for credit risk specific to PGR2. At June 30, 2020 the company's internal valuation model indicated that the estimated fair value of its investment in the PGR2 Loan was \$18,552 (December 31, 2019 - \$21,240). The changes in fair value of the PGR2 Loan for the second quarters and first six months of 2020 and 2019 are presented in the tables disclosed at the outset of the African Investments section of this MD&A.

In the second quarter and first six months of 2020 the company recorded interest income of \$712 and \$1,318 (2019 - \$732 and \$1,435) within the consolidated statements of earnings (loss) and comprehensive income (loss) related to the PGR2 Loan.

#### Atlas Mara Limited (Debt Instruments and Warrants)

The company's investment in Atlas Mara is comprised of common shares, debt instruments and warrants. The common shares are discussed in the Public African Investments section under the heading Investment in Atlas Mara Limited (Common Shares) earlier in this MD&A. The Atlas Mara Bonds discussed below are not rated.

Transaction Description

Atlas Mara 11.0% Convertible Bonds

In April 2018 Fairfax Africa entered into a placing agreement pursuant to which the company invested \$16,000 in Atlas Mara 7.5% convertible bonds and then in December 2018 amended the terms of the bonds. The amended bonds bear interest at a rate of 11.0% per annum accrued quarterly and payable in kind ("Atlas Mara 11.0% Convertible Bonds"). On December 10, 2019, pursuant to the terms of the agreement, Atlas Mara extended the maturity of the bonds by an additional year to December 11, 2020, under substantially the same terms with the exception that Atlas Mara can now repay the principal at any time prior to maturity.

Atlas Mara 7.5% Bonds plus Warrants

In July 2018 Fairfax Africa amended the terms of the placing agreement to provide an additional \$20,000 in funding to Atlas Mara and then in November 2018 amended the terms for the \$20,000 funding which included replacing the conversion feature of the bonds with 6,200,000 Atlas Mara Warrants. The bonds bear interest at a rate of 7.5% per annum, with interest payable semi-annually and mature on November 6, 2021 with the option of Atlas Mara to extend the maturity by an additional year to November 6, 2022 ("Atlas Mara 7.5% Bonds"). The Atlas Mara 7.5% Bonds are secured by Atlas Mara's shares in Union Bank of Nigeria ("UBN"). The Atlas Mara Warrants can be exercised by the company at a price of \$3.20 per common share of Atlas Mara.

In December 2019 the company provided Atlas Mara an extension to March 31, 2020 to pay \$900 in interest, due on December 31, 2019. In the first six months of 2020, due to the impacts of COVID-19, the company provided Atlas Mara with a further extension of all interest payable from December 31, 2019 onwards to September 30, 2020. The unpaid amounts of \$1,850 at June 30, 2020 accrue interest at 11.0% per annum.

Atlas Mara Facility

On March 30, 2020 the company entered into a secured lending arrangement with Atlas Mara pursuant to which Fairfax Africa agreed to provide up to \$40,000 of financing (the "Atlas Mara Facility"). The Atlas Mara Facility is secured by Atlas Mara's shares in the publicly-listed entity, African Banking Corporation Botswana Limited ("Atlas Mara Botswana"). The Atlas Mara Facility bears interest at a rate of 10.0% per annum, which is accrued and capitalized quarterly and will mature on March 31, 2021 with the option of Atlas Mara to repay at any time prior to maturity. In the second quarter of 2020, the company advanced \$38,588, net of \$482 raising fees, under the Atlas Mara Facility.

Subsequent to June 30, 2020

In connection with the transaction with Helios Holdings Limited (see note 15 (Subsequent Events) to the interim consolidated financial statements for the three and six months ended June 30, 2020), Fairfax will guarantee any obligations of Atlas Mara under the Atlas Mara Facility.

Valuation and Interim Consolidated Financial Statement Impact

Atlas Mara 11.0% Convertible Bonds

At June 30, 2020 the company estimated the fair value of its investment in Atlas Mara 11.0% Convertible Bonds using an industry accepted discounted cash flow and option pricing model that incorporated Atlas Mara's estimated credit spread of 9.6% (December 31, 2019 - 10.7%) and assumptions related to certain redemption options embedded in the bonds. The estimated credit spread was based on the implied spread of a peer group of comparable companies adjusted for credit risk specific to Atlas Mara. At June 30, 2020 the company's internal valuation model indicated that the estimated fair value of its investment in the Atlas Mara 11.0% Convertible Bonds was \$19,551 (December 31, 2019 - \$18,296).

Atlas Mara 7.5% Bonds plus Warrants

At June 30, 2020 the company estimated the fair value of its investment in the Atlas Mara 7.5% Bonds using an industry accepted discounted cash flow and option pricing model that incorporated Atlas Mara's estimated credit spread of 9.6% (December 31, 2019 - 10.7%) and assumptions related to certain redemption options embedded in the bonds. The estimated credit spread was based on the credit spreads of a peer group of comparable companies adjusted for credit risk specific to Atlas Mara. At June 30, 2020 the company's internal valuation model indicated that the estimated fair value of its investment in the Atlas Mara 7.5% Bonds was \$19,420 (December 31, 2019 - \$18,431).

At June 30, 2020 the company estimated the fair value of its investment in the Atlas Mara warrants using an industry accepted discounted cash flow and option pricing model that incorporated estimated historical share price volatility of 43.4% (December 31, 2019 - 33.3%). At June 30, 2020

the company's internal valuation model indicated that the estimated fair value of its investment in the Atlas Mara warrants was \$3 (December 31, 2019 - \$83).

#### Atlas Mara Facility

At June 30, 2020 the company estimated the fair value of its investment in the Atlas Mara Facility using an industry accepted discounted cash flow and option pricing model that incorporated Atlas Mara's estimated credit spread of 9.6% and assumptions related to certain redemption options embedded in the facility. The estimated credit spread was based on the credit spreads of a peer group of comparable companies adjusted for credit risk specific to Atlas Mara. At June 30, 2020 the company's internal valuation model indicated that the estimated fair value of its investment in the Atlas Mara Facility was \$39,612.

In the second quarter and first six months of 2020 the company recorded interest income of \$1,777 and \$2,903 (2019 - \$1,116 and \$2,058) in interest within the consolidated statements of earnings (loss) and comprehensive income (loss) related to the Atlas Mara Bonds and the Atlas Mara Facility.

The changes in fair value of the company's loan, bond and warrant investments in Atlas Mara in the second quarters and first six months of 2020 and 2019 are presented in the tables disclosed at the outset of the African Investments section of this MD&A.

#### **Investment in Nova Pioneer Education Group**

#### **Business Overview**

Nova Pioneer Education Group ("Nova Pioneer") is a Pan-African independent school network offering preschool through secondary education for students from ages 3 through 19. Nova Pioneer was started in 2013 with its first school opening in South Africa in 2015. Since then, Nova Pioneer has expanded across South Africa and launched its first campus in Kenya in 2016. Nova Pioneer operates thirteen schools with a combined enrollment of approximately 4,500 students.

The middle class has rapidly expanded across key regions in Africa. As a result, the demand for affordable, quality private education has grown in excess of available supply. Nova Pioneer is well-positioned to become a leading brand in the African education sector. Average tuition per student is approximately \$3,460 per year and is priced to target emerging middle to upper-middle income families.

#### Transaction Description

#### Nova Pioneer Bonds and Warrants

In December 2017 and the last six months of 2018 the company invested an aggregate of \$27,023 in Ascendant Learning Limited ("Ascendant"), the Mauritius based parent entity of Nova Pioneer, which consisted of: (i) \$26,242 in 20.0% debentures (inclusive of capitalized interest) due on December 31, 2024 (the "Nova Pioneer Bonds"); and (ii) \$781 for 2,477,293 warrants (the "Nova Pioneer Warrants") with an exercise price of \$2.06 per common share of Ascendant. In the absence of circumstances relating to a change of control or a value realization event, the Nova Pioneer Warrants may only be exercised after June 30, 2021.

In January, April and June 2019 the company invested an aggregate of \$9,227 comprised of Nova Pioneer Bonds and 922,707 Warrants with aggregate fair values on the dates of investment of \$8,721 and \$506 relating to the Nova Pioneer Bonds and Warrants respectively. At June 30, 2020 Fairfax Africa had invested an aggregate of \$42,720 in Nova Pioneer, comprised of \$41,433 in Nova Pioneer Bonds (inclusive of capitalized accrued interest on the principal amount owing) and \$1,287 in 3,400,000 Nova Pioneer Warrants.

In June 2020, due to the impacts of COVID-19, the company provided Nova Pioneer an extension to December 31, 2020 to pay \$845 in interest, due on June 30, 2020. The unpaid amounts accrue interest at 20.0% per annum.

# Key Business Drivers, Events, and Risks

Nova Pioneer's key business drivers relate to its success in meeting its enrollment targets, scaling and expanding its operations across multiple campuses in Kenya and South Africa through efficient sourcing of financing and capital to support the planned expansion, and building its talent pool of teachers and administrators. During 2019 Nova Pioneer progressed on several property financing initiatives with various institutional investors, and closed a property joint venture to fund six of its existing schools in South Africa. In January 2020 Nova Pioneer opened new schools in Eldoret, Kenya and Ruimsig, South Africa and expanded capacity at its existing schools. These initiatives have increased total potential student capacity by approximately 30% from approximately 10,000 to 13,000.

In May 2020 Nova Pioneer obtained financing to fund the expansion of Kenyan properties and, in the near term, will continue to pursue growth opportunities in Kenya and in South Africa while ensuring each opportunity presents a strong business case.

During the first quarter of 2020 Nova Pioneer was not classified as an essential business and temporarily closed its schools in South Africa and Kenya due to COVID-19, pivoting toward a home-based learning program. In June 2020 Nova Pioneer commenced the phased reopening of its South African schools, while its Kenyan schools will continue with virtual learning until January 2021. Economic slowdown in South Africa and Kenya may strain individuals' financial situation and impact tuition-paying families' ability to return upon re-opening.

At June 30, 2020 the company estimated the fair value of its investment in the Nova Pioneer Bonds using an industry accepted discounted cash flow and option pricing model that incorporated Nova Pioneer's estimated credit spread of 16.9% (December 31, 2019 - 14.6%). The estimated credit spread was based on the credit spreads of a peer group of comparable companies adjusted for credit risk specific to Ascendant and certain other assumptions related to the options embedded in the Nova Pioneer Bonds. At June 30, 2020 the company's internal valuation model indicated that the estimated fair value of the investment in Nova Pioneer Bonds was \$43,774 (December 31, 2019 - \$42,093). The changes in fair value of the Nova Pioneer Bonds during the second quarters and first six months of 2020 and 2019 are presented in the tables disclosed at the outset of the African Investments section of this MD&A.

In the second quarter and first six months of 2020 the company recorded interest income of \$2,205 and \$4,315 (2019 - \$1,788 and \$3,343) within the consolidated statements of earnings (loss) and comprehensive income (loss) related to the Nova Pioneer Bonds.

At June 30, 2020 the company estimated the fair value of its investment in the Nova Pioneer Warrants using an industry accepted discounted cash flow and option pricing model that incorporated an estimated share price of \$1.20 (December 31, 2019 - \$1.72). At June 30, 2020 the company's internal valuation model indicated that the fair value of the investment in the Nova Pioneer Warrants was \$707 (December 31, 2019 - \$1,458). The changes in fair value of the Nova Pioneer Warrants during the second quarters and first six months of 2020 and 2019 are presented in the tables disclosed at the outset of the African Investments section of this MD&A.

#### **Results of Operations**

Fairfax Africa's consolidated statements of earnings (loss) and comprehensive income (loss) for the three and six months ended June 30 are shown in the following table:

	Second quarter		First six	months
Income	2020	2019	2020	2019
Interest	5,606	5,836	11,003	11,306
Net realized gains (losses) on investments	_	1	_	(4,838)
Net change in unrealized losses on investments	(10,891)	(22,375)	(79,455)	(40,639)
Net foreign exchange gains (losses)	5,788	5,771	(46,728)	5,287
	503	(10,767)	(115,180)	(28,884)
Expenses				
Investment and advisory fees	1,154	1,687	2,253	3,482
General and administration expenses	1,456	542	2,478	1,769
Interest expense	199	203	398	820
	2,809	2,432	5,129	6,071
Loss before income taxes	(2,306)	(13,199)	(120,309)	(34,955)
Provision for income taxes	1,880	3,030	5,681	2,754
Net loss and comprehensive loss	(4,186)	(16,229)	(125,990)	(37,709)
Not less you shous (bosic and diluted)	4 (0.07)	ć (0.27)	4 (0.40)	4 (0.64)
Net loss per share (basic and diluted)	\$ (0.07)	\$ (0.27)	\$ (2.13)	\$ (0.61)

Total income of \$503 in the second quarter of 2020 increased compared to total loss of \$10,767 in the second quarter of 2019 principally as a result of decreased net change in unrealized losses and on investments.

Net change in unrealized losses on investments of \$10,891 in the second quarter of 2020 was principally comprised of unrealized losses on the company's investments in Atlas Mara common shares (\$7,340), GroCapital Holdings common shares (\$6,754), indirect equity interest in AGH (\$6,018), and CIG common shares (\$3,206), partially offset by unrealized gains on the company's investments in Nova Pioneer Bonds (\$4,238), Philafrica common shares (\$3,265), the CIG Loan (\$2,213), the PGR2 Loan (\$948), Other Public African Investments (\$899) and the Atlas Mara Facility (\$386). Net change in unrealized losses on investments of \$22,375 in the second quarter of 2019 was principally comprised of unrealized losses on the company's investments in CIG common shares (\$16,268) and Atlas Mara common shares (\$8,275), partially offset by unrealized gains on the company's investments in Nova Pioneer Bonds (\$897), the PGR2 Loan (\$539) and indirect equity interest in AGH (\$324).

Net foreign exchange gains of \$5,788 in the second quarter of 2020 were primarily a result of the strengthening of the South African rand relative to the U.S. dollar during the period, principally related to the company's indirect equity interest in AGH (\$1,719), investments in CIG common shares (\$1,103), Other Public African Investments (\$610), Philafrica common shares (\$508), the PGR2 Loan (\$506), the CIG Loan (\$450), and GroCapital Holdings common shares (\$396) as well as holdings of cash and cash equivalents (\$209). Net foreign exchange gains of \$5,771 in the second quarter of 2019 were primarily a result of the strengthening of the South African rand relative to the U.S. dollar during the period, principally relating to the company's indirect equity interest in AGH (\$2,555), investments in CIG common shares (\$1,078), Philafrica common shares (\$511), the PGR2 Loan (\$466), and the CIG Loan (\$459).

Total loss from income of \$115,180 in the first six months of 2020 increased from total loss of \$28,884 in the first six months of 2019 principally as a result of increased net foreign exchange losses (arising from the weakening of the South African rand relative to the U.S. dollar) and increased net change in unrealized losses on investments, partially offset by decreased net realized losses on investments.

Net realized loss on investments were nil in the first six months of 2020. Net realized loss on investments of \$4,838 in the first six months of 2019 related to the settlement of the CIG forward derivative obligation upon closing of the CIG Rights Offer.

Net change in unrealized losses on investments of \$79,455 in the first six months of 2020 was principally comprised of unrealized losses on the company's investments in Atlas Mara common shares (\$43,679), indirect equity interest in AGH (\$24,812), GroCapital Holdings common shares (\$6,639), CIG common shares (\$4,400), the CIG Loan (\$1,120), Nova Pioneer Bonds (\$956) and Nova Pioneer Warrants (\$751), partially offset by unrealized gains on Other Public African Investments (\$899), Atlas Mara 7.5% Bonds (\$627) and Philafrica common shares (\$422). Net change in unrealized losses on investments of \$40,639 in the first six months of 2019 was principally comprised of unrealized losses on the company's investments in CIG common shares (\$34,035), Atlas Mara common shares (\$16,910), the CIG Loan (\$770) and Atlas Mara Warrants (\$611), partially offset by the reversal of the prior year unrealized loss (\$5,724) related to the settlement of the CIG forward derivative obligation and unrealized gains on the company's investments in Nova Pioneer Bonds (\$2,626), the PGR2 Loan (\$1,217) and indirect equity interest in AGH (\$1,088).

Net foreign exchange loss of \$46,728 in the first six months of 2020 was principally a result of the weakening of the South African rand relative to the U.S. dollar during the period, principally relating to the company's indirect equity interest in AGH (\$17,021), CIG common shares (\$9,578), Philafrica common shares (\$4,537), the PGR2 Loan (\$4,415), the CIG Loan (\$4,128), GroCapital common shares (\$3,149) as well as holdings of cash and cash equivalents (\$4,708). Net foreign exchange gain of \$5,287 in the first six months of 2019 was principally a result of the strengthening of the South African rand relative to the U.S. dollar during the period, principally relating to the company's indirect equity interest in AGH (\$2,271), Philafrica common shares (\$455), the PGR2 Loan (\$418) and the CIG Loan (\$405).

Net gains (losses) on investments and net foreign exchange gains (losses) for the three and six months ended June 30 were comprised as follows:

			Second	quarter			
		2020		2019			
	Net realized gains	Net change in unrealized gains (losses)	Net gains (losses)	Net realized gains	Net change in unrealized gains (losses)	Net gains (losses)	
Net gains (losses) on investments:			_			_	
Short term investments - U.S. treasuries	_	(48)	(48)	1	93	94	
Loans	_	3,572	3,572	_	784	784	
Bonds	_	4,504	4,504	_	1,304	1,304	
Common stocks	_	(19,154)	(19,154)	_	(24,151)	(24,151)	
Derivatives		235	235		(405)	(405)	
		(10,891)	(10,891)	1	(22,375)	(22,374)	
Net foreign exchange gains (losses) on:							
Cash and cash equivalents	209	_	209	60	_	60	
Loans	_	974	974	_	1,201	1,201	
Common stocks	_	4,336	4,336	_	4,449	4,449	
Other		269	269		61	61	
	209	5,579	5,788	60	5,711	5,771	
			First six	months			
		2020	THISCSIA	months	2019		
	Net realized losses	Net change in unrealized gains (losses)	Net gains (losses)	Net realized gains (losses)	Net change in unrealized gains (losses)	Net gains (losses)	
Net gains (losses) on investments:							
Short term investments - U.S. treasuries	_	(48)	(48)	1	93	94	
Loans	_	(340)	(340)	_	447	447	
Bonds	_	(27)	(27)	_	2,864	2,864	
Common stocks	_	(78,209)	(78,209)	_	(49,484)	(49,484)	
Derivatives	<u> </u>	(831)	(831)	(4,839)	5,441	602	
		(79,455)	(79,455)	(4,838)	(40,639)	(45,477)	
Net foreign exchange gains (losses) on:							
Cash and cash equivalents	(4,708)	_	(4,708)	1,962	_	1,962	
Loans	_	(8,525)	(8,525)	_	514	514	
Common stocks	_	(33,675)	(33,675)	_	2,726	2,726	
Other		180	180		85	85	
	(4,708)	(42,020)	(46,728)	1,962	3,325	5,287	

Total expenses of \$2,809 in the second quarter of 2020 increased compared to total expenses of \$2,432 in the second quarter of 2019 principally as a result of increased general and administration expenses, partially offset by decreased investment and advisory fees as a result of unrealized losses on African Investments. Total expenses of \$5,129 in the first six months of 2020 decreased compared to total expenses of \$6,071 in the first six months of 2019 principally due to decreased investment and advisory fees as a result of unrealized losses on African Investments and decreased interest expense, partially offset by increased general and administration expenses.

The investment and advisory fees are calculated and payable quarterly as 0.5% of the value of undeployed capital and 1.5% of the company's common shareholders' equity less the value of undeployed capital. In the second quarter and first six months 2020 the company determined that a significant portion of its assets were invested in African Investments, which are considered deployed capital. In the second quarter and first six months of 2020 the investment and advisory fees recorded in the consolidated statements of earnings (loss) and comprehensive income (loss) was \$1,154 and \$2,253 (2019 - \$1,687 and \$3,482).

At June 30, 2020 the company determined that there was no performance fee accrual (December 31, 2019 - nil) as the book value per share of \$6.62 (before factoring in the impact of the performance fee) at June 30, 2020 was less than the hurdle per share at that date of \$11.81. In the second quarter and first six months of 2020 the company did not record a performance fee (2019 - nil) within the consolidated statements of earnings (loss) and comprehensive income (loss).

Interest expense of \$199 and \$203 in the second quarters of 2020 and 2019 related to amortization of issuance costs. Interest expense of \$398 in the first six months of 2020 related to amortization of issuance costs. Interest expense of \$820 in the first six months of 2019 principally related to \$30,000 drawn from the company's \$90,000 Credit Facility which was repaid on March 21, 2019 and the amortization of issuance costs.

The provision for income taxes of \$1,880 in the second quarter of 2020 differed from the recovery for income taxes determined by applying the company's Canadian statutory income tax rate of 26.5% to the company's losses before income taxes principally due to the tax rate differential on losses earned outside of Canada, changes in unrecorded tax benefit of losses and temporary differences, partially offset by foreign exchange fluctuations. The provision for income taxes of \$3,030 in the second quarter of 2019 differed from the recovery for income taxes determined by applying the company's Canadian statutory income tax rate of 26.5% to the company's losses before income taxes primarily due to changes in unrecorded tax benefit of losses and temporary differences and provision relating to prior years, partially offset by tax rate differential on losses incurred outside of Canada and foreign exchange fluctuations. The provision for income taxes of \$5,681 in the first six months of 2020 differed from the recovery for income taxes determined by applying the company's Canadian statutory income tax rate of 26.5% to the company's losses before income taxes principally due to tax rate differential on losses incurred outside of Canada, foreign exchange fluctuations and changes in unrecorded tax benefit of losses and temporary differences. The provision for income taxes of \$2,754 in the first six months of 2019 differed from the recovery for income taxes determined by applying the company's Canadian statutory income tax rate of 26.5% to the company's losses before income taxes principally due to the change in unrecorded tax benefit of losses and temporary differences, tax rate differential on losses incurred outside of Canada, provision relating to prior year, partially offset by foreign exchange fluctuations.

The company reported a net loss of \$4,186 (a net loss of \$0.07 per basic and diluted share) in the second quarter of 2020 compared to a net loss of \$16,229 (a net loss of \$0.27 per basic and diluted share) in the second quarter of 2019. The decrease in net loss primarily reflected decreased net change in unrealized losses on investments, provision for income taxes and investment and advisory fees, partially offset by increased general and administration expenses. The company reported a net loss of \$125,990 (a net loss of \$2.13 per basic and diluted share) in the first six months of 2020 compared to a net loss of \$37,709 (a net loss of \$0.61 per basic and diluted share) in the first six months of 2019. The increase in net loss principally reflected increased net foreign exchange losses and net change in unrealized losses on investments and increased provision for income taxes and general and administration expenses, partially offset by decreased net realized losses on investments, investment and advisory fees and interest expense.

#### **Consolidated Balance Sheet Summary**

#### **Total Assets**

Total assets at June 30, 2020 of \$396,634 (December 31, 2019 - \$520,667) were principally comprised as follows:

**Total cash and investments** decreased to \$386,276 at June 30, 2020 from \$510,399 at December 31, 2019. The movements in the company's cash and investments were principally as follows:

Cash and cash equivalents increased to \$68,526 at June 30, 2020 from \$44,334 at December 31, 2019 primarily as a result of the company's net sales of short term investments in U.S. treasuries, partially offset by the company's additional investments in African Investments (Atlas Mara Facility, Other Public African Investments, Philafrica Facility, GroCapital Holdings common shares and CIG common shares), increase in restricted cash, net foreign exchange losses on cash and cash equivalents, and purchases of subordinate voting shares for cancellation under the terms of the normal course issuer bid.

**Restricted cash** increased to \$18,629 at June 30, 2020 from \$7,500 at December 31, 2019 reflecting additional amounts placed on deposit for a fixed period with African Banking Corporation Zambia Limited and transfer of amounts held in deposit accounts with Grobank to restricted cash. See note 12 (Related Party Transactions) to the interim consolidated financial statements for the three and six months ended June 30, 2020.

**Short term investments** decreased to nil at June 30, 2020 from \$104,008 at December 31, 2019 reflecting net sales of short term U.S. treasuries.

Loans, Bonds, Common stocks and Derivatives - The company is actively seeking investment opportunities in Africa and will continue to redirect capital from its cash and cash equivalents, and short term investments portfolio into African Investments as and when those opportunities are identified. For more information about recent African Investments, see the African Investments section of this MD&A.

Interest receivable of \$8,249 at June 30, 2020 primarily related to interest receivable on the company's investments in Nova Pioneer Bonds, Atlas Mara 7.5% Bonds, PGR2 and CIG Loans, U.S. treasuries, and restricted cash. At June 30, 2020 the company had granted interest deferrals of \$1,850 related to the Atlas Mara 7.5% Bonds, \$845 related to the Nova Pioneer Bonds and \$144 (2.4 million South African rand) related to the CIG Loan (see note 5 (African Investments) to the interim consolidated financial statements for the three and six months ended June 30, 2020). Interest receivable of \$5,835 at December 31, 2019 primarily related to interest receivable on the company's investments in Nova Pioneer and Atlas Mara 7.5% Bonds, and CIG and PGR2 Loans.

**Deferred income taxes** decreased to \$55 at June 30, 2020 from \$1,665 at December 31, 2019 primarily related to a tax benefit on the amortization of share issuance costs, partially offset by deferred tax expense on foreign exchange gains related to the company's intercompany loans in South Africa recognized in the second quarter of 2020.

# **Total Liabilities**

Total liabilities at June 30, 2020 of \$5,671 (December 31, 2019 - \$1,852) were principally comprised as follows:

Payable to related parties decreased to \$1,254 at June 30, 2020 from \$1,555 at December 31, 2019, principally as a result of decreased investment and advisory fees.

**Income tax payable** increased to \$3,405 at June 30, 2020 from a refundable position of \$380 at December 31, 2019 primarily as a result of timing of income tax payments and increase in current taxes recorded in the consolidated statements of earnings (loss) and comprehensive income (loss) for the six months ended June 30, 2020.

#### **Financial Risk Management**

The primary goals of the company's financial risk management program are to ensure that the outcomes of activities involving elements of risk are consistent with the company's objectives and risk tolerance, while maintaining an appropriate balance between risk and reward and protecting the company's consolidated balance sheets from events that have the potential to materially impair its financial strength. There were no significant changes in the types of the company's risk exposures or the processes used by the company for managing those risk exposures at June 30, 2020 compared to those identified at December 31, 2019 and disclosed in the company's 2019 Annual Report, other than as outlined in note 11 (Financial Risk Management) to the interim consolidated financial statements for the three and six months ended June 30, 2020.

#### **Capital Resources and Management**

For a detailed analysis, refer to note 11 (Financial Risk Management, under the heading Capital Management) to the interim consolidated financial statements for the three and six months ended June 30, 2020.

#### **Book Value per Share**

Common shareholders' equity at June 30, 2020 was \$390,963 (December 31, 2019 - \$518,815). The book value per share at June 30, 2020 was \$6.62 compared to \$8.72 at December 31, 2019, a decrease of 24.1% in the first six months of 2020, primarily reflecting a net loss of \$125,990 in the first six months of 2020 (principally due to a net change in unrealized losses on the company's African Investments and net foreign exchange losses).

	June 30, 2020	December 31, 2019
Common shareholders' equity	390,963	518,815
Number of common shares outstanding	59,032,975	59,496,481
Book value per share	\$6.62	\$8.72

On July 3, 2018 the company announced that the TSX had accepted its intention to commence a normal course issuer bid to purchase up to 2,536,996 subordinate voting shares, representing approximately 10% of the public float of its subordinate voting shares, over a twelve month period from July 6, 2018 to July 5, 2019. On June 28, 2019 the company announced that the TSX had accepted its intention to commence a normal course issuer bid to purchase up to 2,324,723 subordinate voting shares, representing approximately 10% of the public float of its subordinate voting shares, over a twelve month period from July 8, 2019 to July 7, 2020. On June 30, 2020 the company announced that the TSX had accepted its intention to commence a normal course issuer bid to purchase up to 2,162,134 subordinate voting shares, representing approximately 10% of the public float of its subordinate voting shares, over a twelve month period from July 8, 2020 to July 7, 2021. Decisions regarding any future repurchases will be based on market conditions, share price and other factors including opportunities to invest capital for growth. The Notice of Intention to Make a Normal Course Issuer Bid is available, without charge, by contacting the Corporate Secretary of the company.

During the first six months of 2020, under the terms of the normal course issuer bid, the company purchased for cancellation 463,506 subordinate voting shares (2019 - 2,291,502) for a net cost of \$1,850 (2019 - \$19,629) and \$2,960 (2019 - \$4,152) was recorded as a benefit in retained earnings.

#### Liquidity

The undeployed cash and investments at June 30, 2020 provide adequate liquidity to meet the company's remaining known significant commitments in 2020, which are principally comprised of the investment and advisory fees, general and administration expenses and corporate income taxes. On December 20, 2019 the company entered into the Second Credit Facility, which remains undrawn at June 30, 2020 and was not available for drawdown as the company would not meet the minimum common shareholders' equity requirement. The company expects to continue to receive investment income on its holdings of fixed income securities to supplement its cash and cash equivalents. Accordingly, the company has adequate working capital to support its operations.

Refer to the Contractual Obligations section of this MD&A for details on the settlement of the performance fees, if any, at the end of the second calculation period, December 31, 2022.

Highlights in the first six months of 2020 (with comparisons to the first six months of 2019 except as otherwise noted) of major components of cash flow are presented in the following table:

2020	2019
Operating activities	
Cash used in operating activities before the undernoted (2,113)	(1,741)
Net sales (purchases) of short term investments 104,095	(59,325)
Purchases of investments (60,103)	(74,072)
Increase in restricted cash in support of investments (11,129)	_
Financing activities	
Repayment of the Credit Facility —	(30,000)
Purchases of subordinate voting shares for cancellation (1,850)	(19,629)
Increase (decrease) in cash and cash equivalents during the period 28,900	(184,767)

Cash used in operating activities before the undernoted is comprised of net loss adjusted for items not affecting cash and cash equivalents and changes in operating assets and liabilities. Cash used in operating activities before the undernoted of \$2,113 in the first six months of 2020 increased compared to \$1,741 in the first six months of 2019 primarily due to a decrease in cash interest received, partially offset by decreased interest paid on borrowings.

Net sales of short term investments of \$104,095 in the first six months of 2020 related to net sales of short term U.S. treasuries for deployment into African Investments and reinvestment into cash equivalent U.S. treasuries. Net purchases of short term investments of \$59,325 in the first six months of 2019 related to net purchases of U.S. treasuries that had not yet been deployed into African Investments.

Purchases of investments of \$60,103 in the first six months of 2020 related to the company's additional investments in the Atlas Mara Facility, Other Public African Investments, the Philafrica Facility, GroCapital Holdings common shares, and CIG common shares. Purchases of investments of \$74,072 in the first six months of 2019 primarily related to the company's investments in the CIG common shares acquired through the CIG Rights Offer, the AGH Facility, Nova Pioneer Bonds and Warrants, and additional investments in GroCapital Holdings common shares.

Increase in restricted cash in support of investments of \$11,129 in the first six months of 2020 reflected additional amounts placed on deposit for a fixed period with Atlas Mara Zambia and transfer of amounts held in deposit accounts with Grobank. Refer to note 12 (Related Party Transactions) to the interim consolidated financial statements for the three and six months ended June 30, 2020 for details.

Repayment of the Credit Facility of \$30,000 in the first six months of 2019 related to the repayment upon maturity on March 21, 2019.

Purchases of subordinate voting share of \$1,850 in the first six months of 2020 related to the cash paid for the company's purchases for cancellation of 463,506 subordinate voting shares under the terms of the normal course issuer bid that were settled in the period. Purchases of subordinate voting share of \$19,629 in the first six months of 2019 related to the cash paid for the company's purchases for cancellation of 2,291,502 subordinate voting shares under the terms of the normal course issuer bid that were settled in the period. Refer to note 8 (Common Shareholders' Equity) to the interim consolidated financial statements for the three and six months ended June 30, 2020 for details.

#### **Contractual Obligations**

Under the terms of the Investment Advisory Agreement (defined in note 12 (Related Party Transactions) to the interim consolidated financial statements for the three and six months ended June 30, 2020), the company and Mauritius Sub are contractually obligated to pay Fairfax an investment and advisory fee and, if applicable, a performance fee. These fees will vary based on the company's common shareholders' equity and book value per share.

The investment and advisory fees recorded within the consolidated statements of earnings (loss) and comprehensive income (loss) in the second quarter and first six months of 2020 were \$1,154 and \$2,253 (2019 - \$1,687 and \$3,482).

At June 30, 2020 the company determined that there was no performance fee accrual (December 31, 2019 - nil) as the book value per share of \$6.62 (before factoring in the impact of the performance fee) at June 30, 2020 was less than the hurdle per share at that date of \$11.81. Refer to note 12 (Related Party Transactions) to the interim consolidated financial statements for the three and six months ended June 30, 2020 for discussion on the performance fee.

# **Related Party Transactions**

The company's related party transactions are disclosed in note 12 (Related Party Transactions) to the interim consolidated financial statements for the three and six months ended June 30, 2020.

#### Other

# Quarterly Data (unaudited)

US\$ thousands, except per share amounts	June 30, 2020	March 31, 2020	December 31, 2019	September 30, 2019	June 30, 2019	March 31, 2019	December 31, 2018	September 30, 2018
Income (loss)	503	(115,683)	11,331	(28,689)	(10,767)	(18,117)	(41,036)	(8,165)
Expenses (recovery)	2,809	2,320	2,747	2,408	2,432	3,639	2,802	3,392
Provision for (recovery of) income taxes	1,880	3,801	(182)	1,159	3,030	(276)	3,732	470
Net earnings (loss)	(4,186)	(121,804)	8,766	(32,256)	(16,229)	(21,480)	(47,570)	(12,027)
Net earnings (loss) per share	\$ (0.07)	\$ (2.05)	\$ 0.15	\$ (0.54)	\$ (0.27)	\$ (0.35)	\$ (0.76)	\$ (0.19)
Net earnings (loss) per diluted share	\$ (0.07)	\$ (2.05)	\$ 0.15	\$ (0.54)	\$ (0.27)	\$ (0.35)	\$ (0.76)	\$ (0.19)

Income (loss) continues to be primarily comprised of net change in unrealized gains (losses) on investments, net foreign exchange gains (losses), net realized gains (losses) on investments and interest income. Net losses in the second quarter of 2020 were primarily a result of increased net change in unrealized losses on the company's African Investments (principally unrealized losses in Atlas Mara common shares, GroCapital Holdings common shares, indirect equity interest in AGH, and CIG common shares, partially offset by unrealized gains on investments in Nova Pioneer Bonds, Philafrica common shares, and the CIG Loan), the timing of which are not predictable. Net losses in the first six months of 2020 were primarily a result of increased net change in unrealized losses on the company's African Investments (principally unrealized losses in Atlas Mara common shares, indirect equity interest in AGH, GroCapital Holdings common shares, CIG common shares, and the CIG Loan), and increased net foreign exchange losses, the timing of which are not predictable. Individual quarterly results have been (and may in the future be) affected by increased expenses impacted by the change in fair value of the company's African Investments which result in higher performance fees, if applicable, and investment and advisory fees.

#### **Forward-Looking Statements**

This interim report may contain forward-looking statements within the meaning of applicable securities legislation. Forward-looking statements may relate to the company's or an African Investment's future outlook and anticipated events or results and may include statements regarding the financial position, business strategy, growth strategy, budgets, operations, financial results, taxes, dividends, plans and objectives of the company. Particularly, statements regarding future results, performance, achievements, prospects or opportunities of the company, an African Investment, or the African market are forward-looking statements. In some cases, forward-looking statements can be identified by the use of forward-looking terminology such as "plans", "expects" or "does not expect", "is expected", "budget", "scheduled", "estimates", "forecasts", "intends", "anticipates" or "does not anticipate" or "believes", or variations of such words and phrases or state that certain actions, events or results "may", "could", "would", "might", "will" or "will be taken", "occur" or "be achieved".

Forward-looking statements are based on our opinions and estimates as of the date of this interim report and they are subject to known and unknown risks, uncertainties, assumptions and other factors that may cause the actual results, level of activity, performance or achievements to be materially different from those expressed or implied by such forward-looking statements, including but not limited to the following factors: taxation of the company, its shareholders and subsidiaries; risk of substantial loss of capital; geographic concentration of investments; risks associated with the global pandemic caused by COVID-19, and the related global reduction in commerce and substantial downturns in stock markets worldwide; financial market fluctuations; control or significant influence position risk; minority investments; risks upon dispositions of investments; bridge financings; reliance on key personnel and risks associated with the Investment Advisory Agreement; effect of fees; operating and financial risks of investments; valuation methodologies involve subjective judgments; lawsuits; foreign currency fluctuation; unknown merits and risks of future investments; illiquidity of investments; competitive market for investment opportunities; use of leverage; significant ownership by Fairfax may adversely affect the market price of the subordinate voting shares; trading price of subordinate voting shares relative to book value per share; emerging markets; volatility of African securities markets; political, economic, social and other factors; natural disaster risks; sovereign debt risk; economic risk; weather risk, oil price risk and adverse consequences to the company's business, investments and personnel resulting from or related to the COVID-19 pandemic. Additional risks and uncertainties are described in the company's annual information form dated March 6, 2020 which is available on SEDAR at www.sedar.com and on the company's website at www.fairfaxafrica.ca. These factors and assumptions are not intended to represent a complete list of the factors and assumptions that could affect the company. These factors and assumptions, however, should be considered carefully.

Although the company has attempted to identify important factors that could cause actual results to differ materially from those contained in forward-looking statements, there may be other factors that cause results not to be as anticipated, estimated or intended. There can be no assurance that such statements will prove to be accurate, as actual results and future events could differ materially from those anticipated in such statements. Accordingly, readers should not place undue reliance on forward-looking statements. The company does not undertake to update any forward-looking statements contained herein, except as required by applicable securities laws.

# FAIRFAX AFRICA HOLDINGS CORPORATION